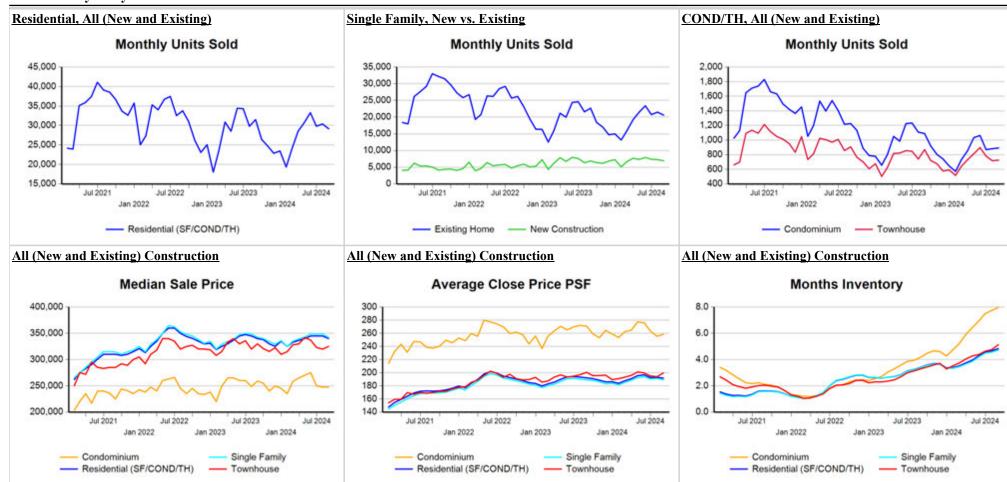
| | | Closed | | Dollar | | Average | | Median | | Price/ | | | New | Active | Pending | Months | Close |
|----------------------|--------|---------|--------|------------------|--------|-----------|-------|-----------|-------|--------|-------|-----|---------|----------|---------|-----------|--------|
| Property Type | | Sales* | YoY% | Volume | YoY% | Price | YoY% | Price | YoY% | Sqft | YoY% | DOM | | Listings | Sales | Inventory | To OLP |
| All(New and Exist | ting) | | | | | | | | | | | | | | | | |
| Residential (SF/CO | ND/TH) | 29,155 | -7.5% | \$12,388,878,792 | -6.5% | \$424,932 | 1.1% | \$340,000 | 0.0% | \$192 | -0.2% | 56 | 49,230 | 129,300 | 28,167 | 4.8 | 94.5% |
| | YTD: | 225,236 | -2.5% | \$95,226,783,067 | -0.6% | \$422,787 | 2.0% | \$340,000 | 0.6% | \$192 | 1.2% | 58 | 388,555 | 112,277 | 233,425 | | 95.1% |
| Single Family | | 27,511 | -6.9% | \$11,815,531,757 | -6.0% | \$429,484 | 1.0% | \$342,000 | -0.2% | \$189 | 0.2% | 56 | 45,847 | 119,093 | 26,639 | 4.7 | 94.5% |
| | YTD: | 212,478 | -2.0% | \$90,726,051,253 | -0.2% | \$426,990 | 1.9% | \$341,000 | 0.3% | \$189 | 1.5% | 58 | 361,195 | 103,390 | 220,387 | | 95.1% |
| Townhouse | | 725 | -16.7% | \$255,794,934 | -18.2% | \$352,821 | -1.8% | \$324,999 | -1.5% | \$200 | -0.5% | 51 | 1,487 | 3,578 | 691 | 5.1 | 95.3% |
| | YTD: | 5,823 | -4.2% | \$2,085,614,710 | -2.8% | \$358,168 | 1.4% | \$326,400 | -0.9% | \$197 | 1.2% | 54 | 11,239 | 3,075 | 6,007 | | 95.6% |
| Condominium | | 892 | -18.2% | \$308,745,069 | -17.1% | \$346,127 | 1.3% | \$247,500 | -4.4% | \$259 | -4.7% | 63 | 1,896 | 6,629 | 837 | 7.9 | 92.6% |
| | YTD: | 6,899 | -15.3% | \$2,403,031,066 | -13.2% | \$348,316 | 2.5% | \$257,500 | 1.0% | \$265 | 0.1% | 61 | 16,121 | 5,812 | 7,031 | | 93.7% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CO | ND/TH) | 22,006 | -9.6% | \$9,338,586,660 | -7.0% | \$424,365 | 2.9% | \$334,000 | 1.5% | \$192 | 0.9% | 50 | 37,530 | 96,612 | 20,039 | 4.9 | 94.3% |
| | YTD: | 167,133 | -4.6% | \$70,860,182,638 | -0.5% | \$423,975 | 4.2% | \$331,500 | 2.0% | \$193 | 2.4% | 51 | 298,922 | 82,346 | 171,052 | | 95.0% |
| Single Family | | 20,594 | -9.2% | \$8,872,727,212 | -6.5% | \$430,840 | 3.0% | \$338,000 | 2.4% | \$189 | 1.3% | 50 | 34,624 | 88,036 | 18,731 | 4.8 | 94.4% |
| | YTD: | 156,163 | -4.1% | \$67,136,350,592 | -0.1% | \$429,912 | 4.2% | \$335,000 | 2.1% | \$190 | 2.7% | 51 | 275,428 | 74,995 | 159,877 | | 95.0% |
| Townhouse | | 560 | -14.9% | \$190,316,115 | -15.9% | \$339,850 | -1.2% | \$309,000 | -1.9% | \$195 | 1.2% | 46 | 1,157 | 2,607 | 522 | 5.0 | 95.3% |
| | YTD: | 4,416 | -3.6% | \$1,532,539,231 | -1.4% | \$347,042 | 2.3% | \$305,000 | 0.0% | \$191 | 2.6% | 46 | 8,561 | 2,148 | 4,534 | | 95.6% |
| Condominium | | 832 | -17.3% | \$269,562,204 | -18.0% | \$323,993 | -0.9% | \$237,000 | -4.8% | \$253 | -4.7% | 62 | 1,749 | 5,969 | 786 | 7.6 | 92.4% |
| | YTD: | 6,522 | -14.6% | \$2,180,890,138 | -12.0% | \$334,390 | 3.1% | \$249,000 | 2.1% | \$261 | 0.9% | 60 | 14,933 | 5,201 | 6,641 | | 93.7% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CO | ND/TH) | 7,140 | -0.4% | \$3,046,553,085 | -5.0% | \$426,688 | -4.6% | \$352,990 | -4.9% | \$191 | -3.7% | 74 | 11,700 | 32,688 | 8,128 | 4.6 | 94.9% |
| | YTD: | 58,083 | 3.8% | \$24,358,047,634 | -0.8% | \$419,366 | -4.5% | \$352,337 | -4.8% | \$190 | -2.4% | 77 | 89,633 | 29,931 | 62,373 | | 95.3% |
| Single Family | | 6,908 | 0.5% | \$2,938,757,103 | -4.5% | \$425,414 | -5.0% | \$351,322 | -5.1% | \$189 | -3.4% | 74 | 11,223 | 31,057 | 7,908 | 4.5 | 94.9% |
| | YTD: | 56,296 | 4.4% | \$23,581,360,383 | -0.4% | \$418,882 | -4.6% | \$350,585 | -4.9% | \$189 | -2.1% | 77 | 85,767 | 28,394 | 60,510 | | 95.3% |
| Townhouse | | 163 | -23.1% | \$64,640,170 | -25.2% | \$396,565 | -2.7% | \$366,000 | -3.7% | \$214 | -4.5% | 68 | 330 | 971 | 169 | 5.6 | 95.3% |
| | YTD: | 1,401 | -6.2% | \$550,729,301 | -7.0% | \$393,097 | -0.8% | \$368,990 | -2.9% | \$213 | -2.3% | 80 | 2,678 | 926 | 1,473 | | 95.5% |
| Condominium | | 60 | -28.6% | \$39,222,552 | -10.1% | \$653,709 | 25.9% | \$451,757 | 3.7% | \$341 | -0.6% | 73 | 147 | 660 | 51 | 13.2 | 95.6% |
| | YTD: | 376 | -26.6% | \$221,802,293 | -23.6% | \$589,900 | 4.0% | \$478,750 | -2.3% | \$341 | -5.3% | 83 | 1,188 | 610 | 390 | | 94.6% |

^{*} Closed Sale counts for most recent 3 months are Preliminary.



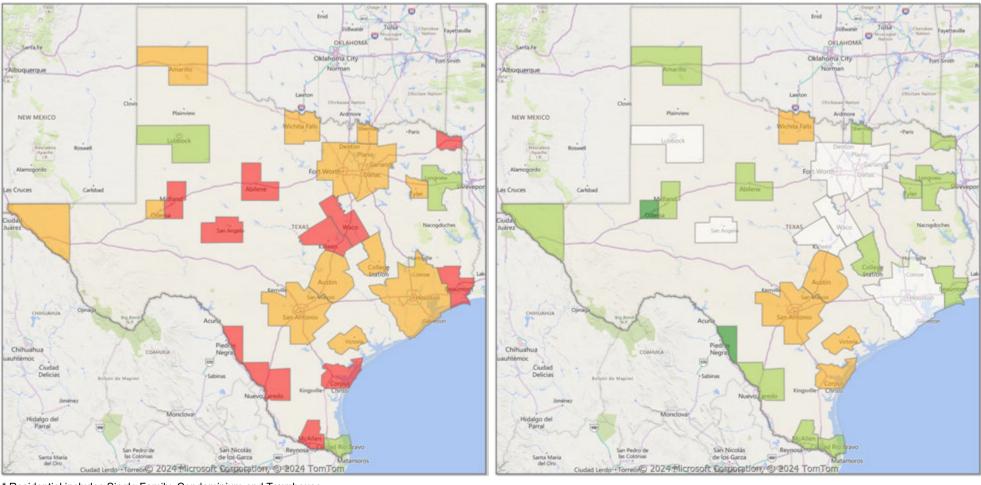


^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Metropolitan Statistical Area in Texas

Residential* Closed Sales YoY Percentage Change

Residential* Avg Close Price Per SqFt YoY Percentage Change



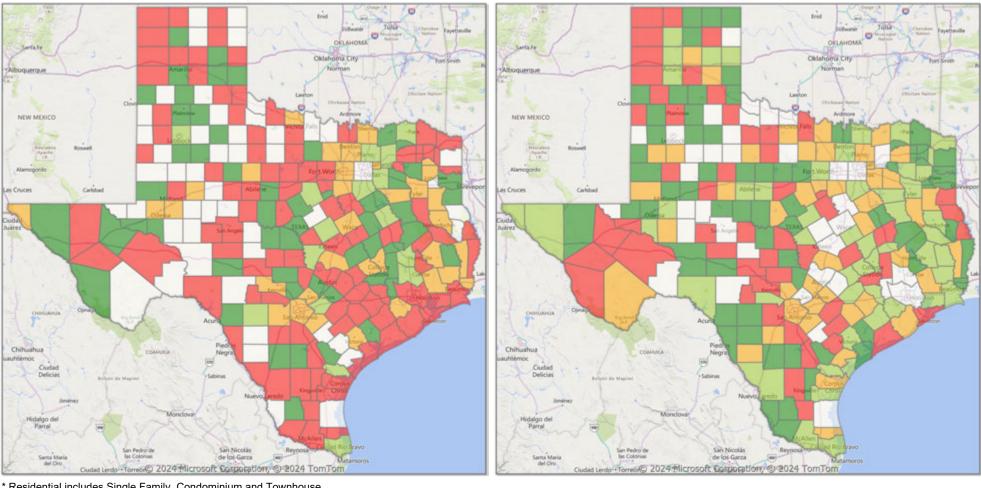
^{*} Residential includes Single Family, Condominium and Townhouse.



Comparison By County in Texas

Residential* Closed Sales YoY Percentage Change

Residential* Avg Close Price Per SqFt YoY Percentage Change

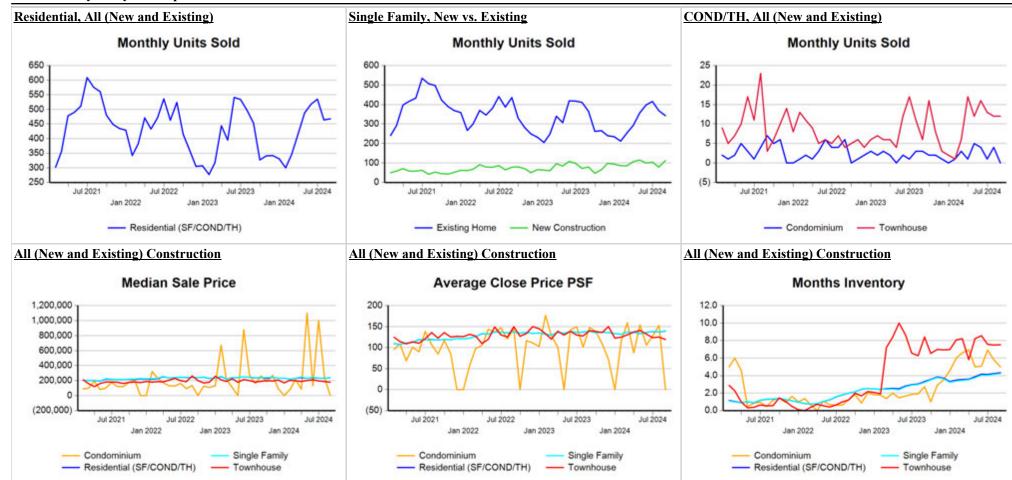


^{*} Residential includes Single Family, Condominium and Townhouse.



| Property Type | : | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLI |
|----------------------|-----------------|------------------|--------------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Ex | isting) | | | | | | | | | | | | | | | | |
| Residential (SF/C | OND/TH) | 468 | 3.3% | \$132,291,268 | 1.1% | \$282,674 | -2.1% | \$240,000 | 0.0% | \$139 | 0.1% | 41 | 886 | 1,749 | 438 | 4.3 | 86.4% |
| | YTD: | 3,538 | 2.3% | \$992,191,302 | 2.3% | \$280,438 | 0.0% | \$234,028 | -2.5% | \$136 | 0.4% | 45 | 7,054 | 1,586 | 3,694 | | 95.2% |
| Single Family | | 455 | 2.5% | \$129,737,514 | 0.6% | \$285,137 | -1.8% | \$243,000 | 1.3% | \$140 | 0.6% | 41 | 867 | 1,665 | 431 | 4.2 | 86.4% |
| | YTD: | 3,428 | 1.6% | \$965,831,512 | 1.6% | \$281,748 | 0.0% | \$235,698 | -2.4% | \$137 | 0.5% | 44 | 6,813 | 1,507 | 3,581 | | 95.3% |
| Townhouse | | 12 | 100.0% | \$2,310,500 | 92.2% | \$192,542 | -3.9% | \$177,500 | -6.5% | \$119 | -15.0% | 29 | 18 | 74 | 6 | 7.5 | 0.0% |
| | YTD: | 89 | 29.0% | \$17,373,100 | 25.1% | \$195,203 | -3.0% | \$190,000 | -5.0% | \$130 | -1.6% | 91 | 199 | 68 | 93 | | 92.9% |
| Condominium | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 1 | 10 | 1 | 5.0 | 0.0% |
| | YTD: | 19 | 18.8% | \$8,452,000 | 53.3% | \$444,842 | 29.1% | \$214,000 | -11.2% | \$138 | 3.9% | 38 | 42 | 11 | 20 | | 91.8% |
| * Closed Sale count | s for most rece | ent 3 months are | Preliminary. | | | | | | | | | | | | | | |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/C | OND/TH) | 353 | -5.1% | \$96,728,206 | 0.3% | \$274,018 | 5.7% | \$225,750 | -0.9% | \$131 | 0.7% | 40 | 708 | 1,415 | 320 | 4.6 | 81.3% |
| | YTD: | 2,700 | -2.6% | \$740,397,142 | 2.2% | \$274,221 | 5.0% | \$225,000 | 1.3% | \$129 | 1.0% | 43 | 5,555 | 1,235 | 2,818 | | 94.3% |
| Single Family | | 343 | -6.0% | \$94,733,778 | -0.3% | \$276,192 | 6.2% | \$235,000 | 2.2% | \$132 | 1.3% | 40 | 698 | 1,349 | 316 | 4.4 | 81.3% |
| | YTD: | 2,639 | -2.7% | \$723,738,340 | 1.9% | \$274,247 | 4.8% | \$225,000 | 0.0% | \$130 | 1.1% | 43 | 5,381 | 1,180 | 2,755 | | 94.4% |
| Townhouse | | 9 | 125.0% | \$1,746,500 | 112.4% | \$194,056 | -5.6% | \$175,000 | -8.5% | \$115 | -21.9% | 27 | 9 | 57 | 3 | 15.2 | 0.0% |
| | YTD: | 40 | -7.0% | \$7,658,750 | -10.3% | \$191,469 | -3.6% | \$174,000 | -6.0% | \$117 | -8.4% | 51 | 133 | 45 | 43 | | 89.9% |
| Condominium | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 1 | 9 | 1 | 4.5 | 0.0% |
| | YTD: | 19 | 18.8% | \$8,452,000 | 53.3% | \$444,842 | 29.1% | \$214,000 | -11.2% | \$138 | 3.9% | 38 | 41 | 10 | 20 | | 91.8% |
| * Closed Sale count | s for most rece | ent 3 months are | Preliminary. | | | | | | | | | | | | | | |
| New Construction | <u>on</u> | | | | | | | | | | | | | | | | |
| Residential (SF/C | OND/TH) | 115 | 42.0% | \$35,556,590 | 3.4% | \$309,188 | -27.2% | \$254,950 | -25.0% | \$164 | -8.8% | 43 | 178 | 334 | 118 | 3.4 | 93.8% |
| | YTD: | 837 | 22.0% | \$251,488,129 | 2.3% | \$300,464 | -16.1% | \$251,990 | -20.0% | \$159 | -4.9% | 54 | 1,499 | 351 | 876 | | 97.7% |
| Single Family | | 112 | 41.8% | \$35,006,055 | 2.9% | \$312,554 | -27.4% | \$258,568 | -24.6% | \$165 | -9.0% | 43 | 169 | 316 | 115 | 3.5 | 93.8% |
| | YTD: | 788 | 19.4% | \$241,799,332 | 0.6% | \$306,852 | -15.8% | \$258,922 | -19.2% | \$160 | -4.9% | 50 | 1,432 | 326 | 826 | | 97.9% |
| Townhouse | | 3 | 50.0% | \$564,000 | 48.5% | \$188,000 | -1.0% | \$192,000 | 1.1% | \$131 | 4.4% | 34 | 9 | 17 | 3 | 2.8 | 0.0% |
| | YTD: | 49 | 88.5% | \$9,714,350 | 81.8% | \$198,252 | -3.5% | \$195,000 | -3.6% | \$140 | 1.1% | 123 | 66 | 23 | 50 | | 94.2% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | 0 | - | 0.0% |
| | YTD: | _ | 0.0% | _ | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | _ | 1 | 1 | 0 | | 0.0% |

Trend Analysis By Metropolitan Statistical Area: Lubbock

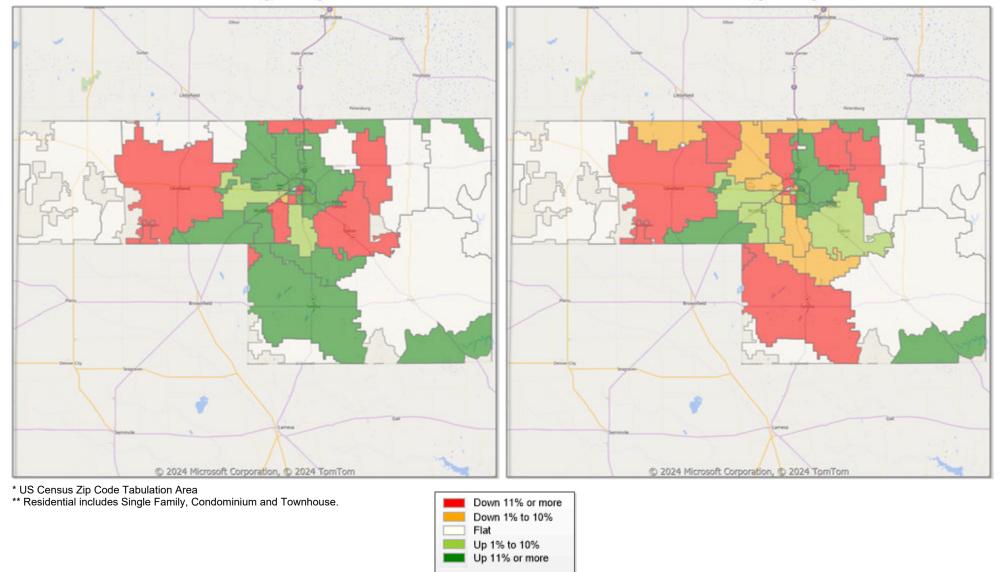


^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Zip Code* in Lubbock MSA

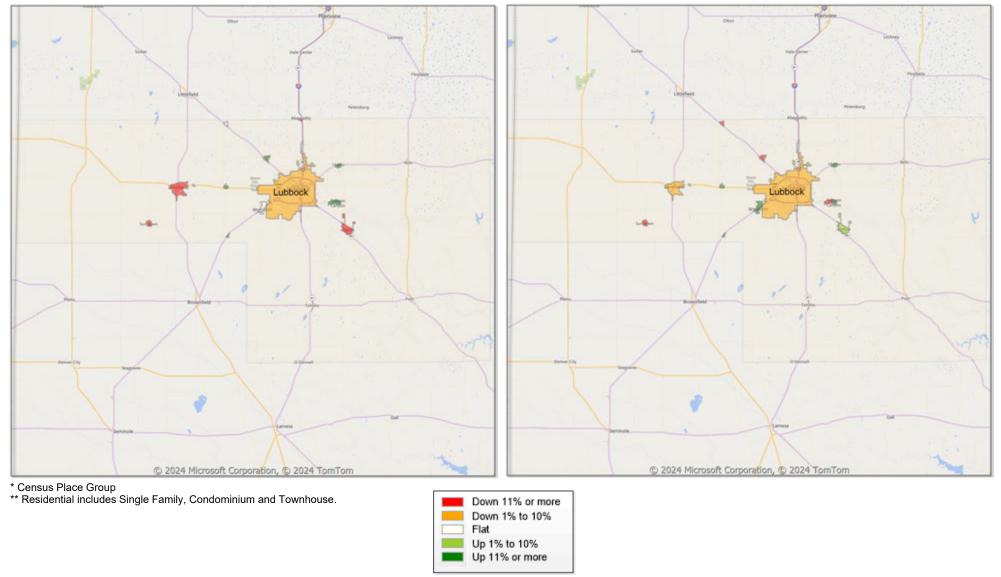
Residential** Closed Sales YoY Percentage Change

Residential** Avg Close Price Per SqFt YoY Percentage Change



Comparison By Local Market Area* in Lubbock MSA

Residential** Closed Sales YoY Percentage Change Residential** Avg Close Price Per SqFt YoY Percentage Change



Market Analysis By County: Hockley County

| Property Type | <u>}</u> | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|----------------------|-----------|------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exi | isting) | | | | | | | | | | | | | | | | |
| Residential (SF/C | COND/TH) | 17 | -15.0% | \$4,135,000 | -1.9% | \$243,235 | 15.5% | \$210,000 | 12.6% | \$123 | 18.9% | 46 | 39 | 79 | 22 | 4.7 | 61.2% |
| | YTD: | 150 | 15.4% | \$32,291,671 | 9.4% | \$215,278 | -5.2% | \$194,790 | -6.7% | \$108 | 2.5% | 65 | 242 | 72 | 166 | | 92.0% |
| Single Family | | 17 | -15.0% | \$4,135,000 | -1.9% | \$243,235 | 15.5% | \$210,000 | 12.6% | \$123 | 18.9% | 46 | 39 | 79 | 22 | 4.7 | 61.2% |
| | YTD: | 149 | 14.6% | \$32,151,671 | 8.9% | \$215,783 | -5.0% | \$195,000 | -6.6% | \$109 | 3.1% | 63 | 242 | 72 | 165 | | 92.3% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | 1 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$7 | 100.0% | 255 | - | 1 | 1 | | 58.6% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/C | COND/TH) | 15 | -25.0% | \$3,390,000 | -19.6% | \$226,000 | 7.3% | \$210,000 | 12.6% | \$115 | 11.2% | 47 | 33 | 70 | 18 | 4.7 | 61.2% |
| | YTD: | 132 | 3.9% | \$27,101,935 | -5.4% | \$205,318 | -9.0% | \$189,750 | -8.6% | \$101 | -3.7% | 64 | 207 | 63 | 143 | | 91.4% |
| Single Family | | 15 | -25.0% | \$3,390,000 | -19.6% | \$226,000 | 7.3% | \$210,000 | 12.6% | \$115 | 11.2% | 47 | 33 | 70 | 18 | 4.7 | 61.2% |
| | YTD: | 131 | 3.2% | \$26,961,935 | -5.9% | \$205,816 | -8.8% | \$190,000 | -8.4% | \$102 | -3.0% | 63 | 207 | 63 | 142 | | 91.7% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | 1 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$7 | 100.0% | 255 | - | 1 | 1 | | 58.6% |
| New Construction | <u>on</u> | | | | | | | | | | | | | | | | |
| Residential (SF/C | OND/TH) | 2 | 100.0% | \$745,000 | 100.0% | \$372,500 | 100.0% | \$372,500 | 100.0% | \$182 | 100.0% | 38 | 6 | 9 | 4 | 5.1 | 0.0% |
| | YTD: | 18 | 500.0% | \$5,189,736 | 500.7% | \$288,319 | 0.1% | \$247,000 | -1.2% | \$161 | 18.8% | 69 | 35 | 9 | 23 | | 97.2% |
| Single Family | | 2 | 100.0% | \$745,000 | 100.0% | \$372,500 | 100.0% | \$372,500 | 100.0% | \$182 | 100.0% | 38 | 6 | 9 | 4 | 5.1 | 0.0% |
| | YTD: | 18 | 500.0% | \$5,189,736 | 500.7% | \$288,319 | 0.1% | \$247,000 | -1.2% | \$161 | 18.8% | 69 | 35 | 9 | 23 | | 97.2% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | _ | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.0% |

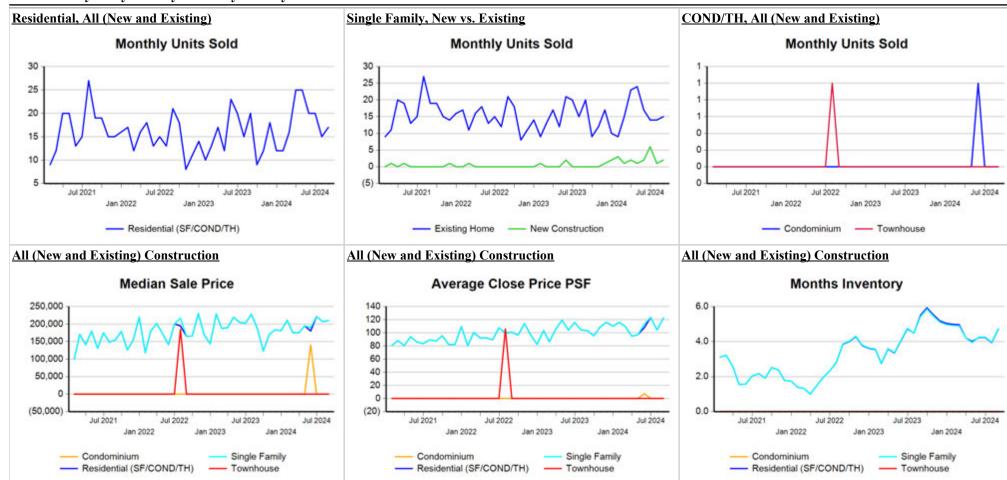
^{*} Closed Sale counts for most recent 3 months are Preliminary.

| Market Analysis By | y County: Lubboo | k County | |
|--------------------|------------------|----------|--|
| | CI I | D. II | |

| Property Type | | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OL |
|----------------------|----------|------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|----------------|
| All(New and Exis | sting) | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | 437 | 2.3% | \$124,644,694 | -0.2% | \$285,228 | -2.5% | \$241,500 | -0.2% | \$140 | -0.6% | 40 | 822 | 1,605 | 397 | 4.3 | 87.79 |
| | YTD: | 3,272 | 1.0% | \$930,018,524 | 1.2% | \$284,235 | 0.2% | \$236,000 | -3.3% | \$138 | 0.3% | 44 | 6,599 | 1,447 | 3,409 | | 95.69 |
| Single Family | | 424 | 1.4% | \$122,092,583 | -0.8% | \$287,954 | -2.2% | \$245,000 | 0.4% | \$141 | -0.1% | 40 | 803 | 1,522 | 390 | 4.2 | 87.79 |
| | YTD: | 3,163 | 0.3% | \$903,795,039 | 0.4% | \$285,740 | 0.2% | \$239,000 | -2.5% | \$139 | 0.4% | 43 | 6,359 | 1,369 | 3,297 | | 95.69 |
| Townhouse | | 12 | 100.0% | \$2,310,500 | 92.2% | \$192,542 | -3.9% | \$177,500 | -6.5% | \$119 | -15.0% | 29 | 18 | 74 | 6 | 7.5 | 0.09 |
| | YTD: | 89 | 29.0% | \$17,373,100 | 25.1% | \$195,203 | -3.0% | \$190,000 | -5.0% | \$130 | -1.6% | 91 | 199 | 68 | 93 | | 92.99 |
| Condominium | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 1 | 9 | 1 | 4.7 | 0.09 |
| | YTD: | 18 | 20.0% | \$8,312,000 | 56.0% | \$461,778 | 30.0% | \$222,000 | -15.3% | \$145 | 5.0% | 26 | 41 | 10 | 19 | | 95.19 |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | 325 | -6.1% | \$90,183,309 | -0.4% | \$277,487 | 6.1% | \$235,500 | 2.4% | \$133 | 0.3% | 40 | 654 | 1,291 | 284 | 4.6 | 83.09 |
| | YTD: | 2,462 | -3.8% | \$687,603,980 | 1.7% | \$279,287 | 5.8% | \$230,000 | 2.2% | \$132 | 1.2% | 41 | 5,156 | 1,118 | 2,563 | | 94.79 |
| Single Family | | 315 | -7.1% | \$88,189,060 | -1.0% | \$279,965 | 6.6% | \$237,400 | 3.2% | \$133 | 0.9% | 40 | 644 | 1,225 | 280 | 4.4 | 83.09 |
| | YTD: | 2,402 | -4.0% | \$671,076,088 | 1.4% | \$279,382 | 5.6% | \$230,000 | 2.0% | \$132 | 1.3% | 41 | 4,982 | 1,063 | 2,501 | | 94.89 |
| Townhouse | | 9 | 125.0% | \$1,746,500 | 112.4% | \$194,056 | -5.6% | \$175,000 | -8.5% | \$115 | -21.9% | 27 | 9 | 57 | 3 | 15.2 | 0.09 |
| | YTD: | 40 | -7.0% | \$7,658,750 | -10.3% | \$191,469 | -3.6% | \$174,000 | -6.0% | \$117 | -8.4% | 51 | 133 | 45 | 43 | | 89.99 |
| Condominium | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 1 | 9 | 1 | 4.7 | 0.09 |
| | YTD: | 18 | 20.0% | \$8,312,000 | 56.0% | \$461,778 | 30.0% | \$222,000 | -15.3% | \$145 | 5.0% | 26 | 41 | 9 | 19 | | 95.19 |
| New Construction | <u>n</u> | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | 112 | 38.3% | \$34,450,203 | 0.2% | \$307,591 | -27.6% | \$254,278 | -25.2% | \$163 | -9.2% | 41 | 168 | 314 | 113 | 3.3 | 94.49 |
| | YTD: | 809 | 19.2% | \$242,106,302 | -0.4% | \$299,266 | -16.4% | \$250,000 | -20.4% | \$159 | -5.1% | 53 | 1,443 | 329 | 846 | | 97.79 |
| Single Family | | 109 | 38.0% | \$33,899,871 | -0.3% | \$311,008 | -27.8% | \$258,300 | -24.7% | \$164 | -9.4% | 41 | 159 | 297 | 110 | 3.4 | 94.49 |
| | YTD: | 760 | 16.4% | \$232,418,141 | -2.3% | \$305,813 | -16.0% | \$258,150 | -19.3% | \$160 | -5.1% | 49 | 1,377 | 306 | 796 | | 98.09 |
| Townhouse | | 3 | 50.0% | \$564,000 | 48.5% | \$188,000 | -1.0% | \$192,000 | 1.1% | \$131 | 4.4% | 34 | 9 | 17 | 3 | 2.8 | 0.09 |
| | YTD: | 49 | 88.5% | \$9,714,350 | 81.8% | \$198,252 | -3.5% | \$195,000 | -3.6% | \$140 | 1.1% | 123 | 66 | 23 | 50 | | 94.29 |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.09 |
| | YTD: | _ | 0.0% | - | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | 1 | _ | | 0.09 |

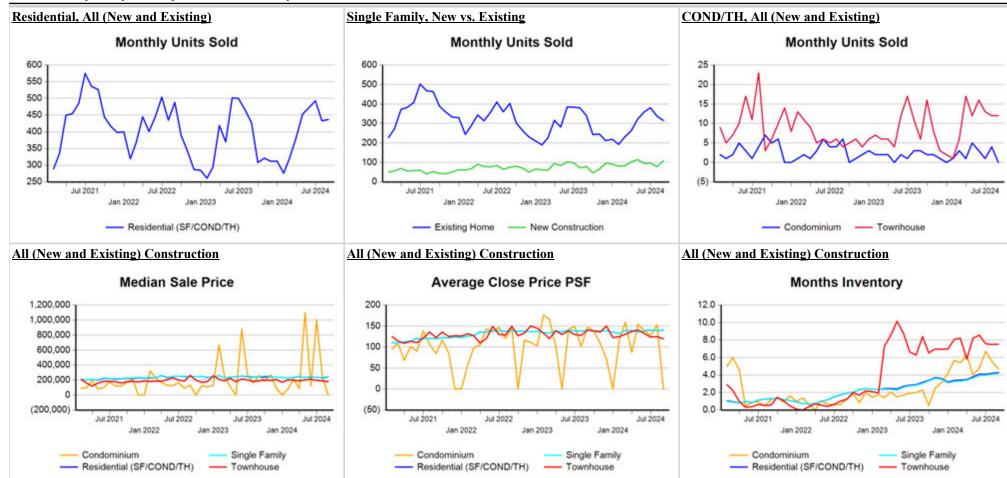
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Hockley County



^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Lubbock County

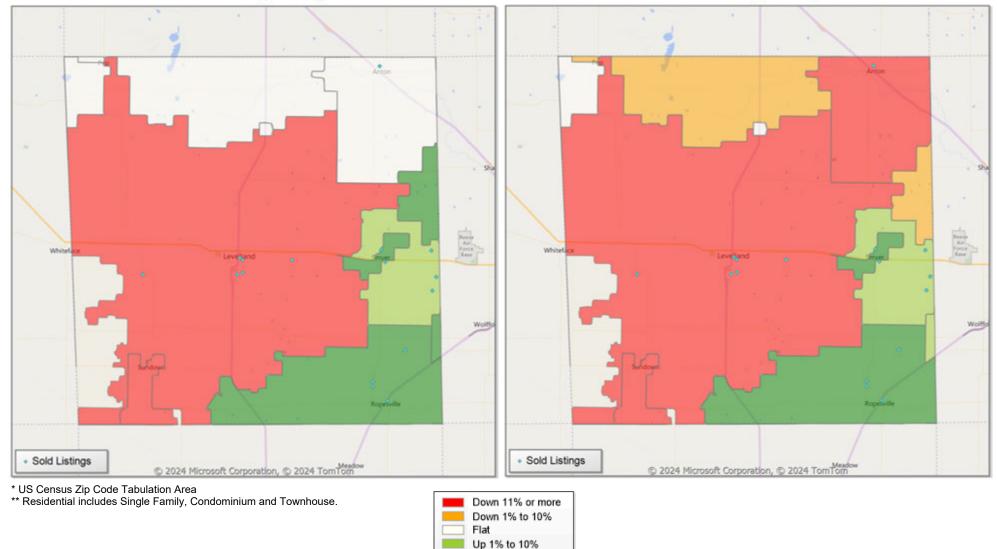


^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Zip Code* in Hockley County

Residential** Closed Sales YoY Percentage Change

Residential** Avg Close Price Per SqFt YoY Percentage Change

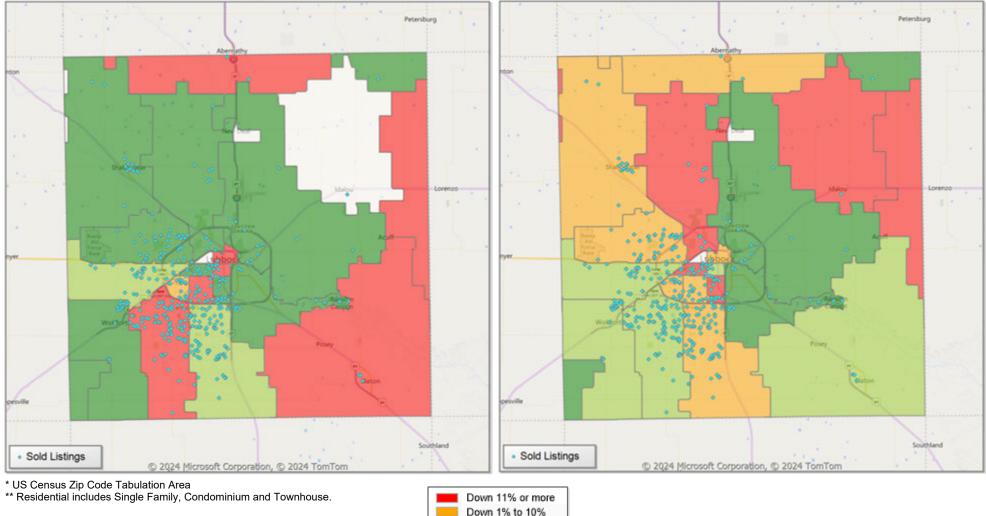


Up 11% or more

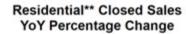
Comparison By Zip Code* in Lubbock County

Residential** Closed Sales YoY Percentage Change

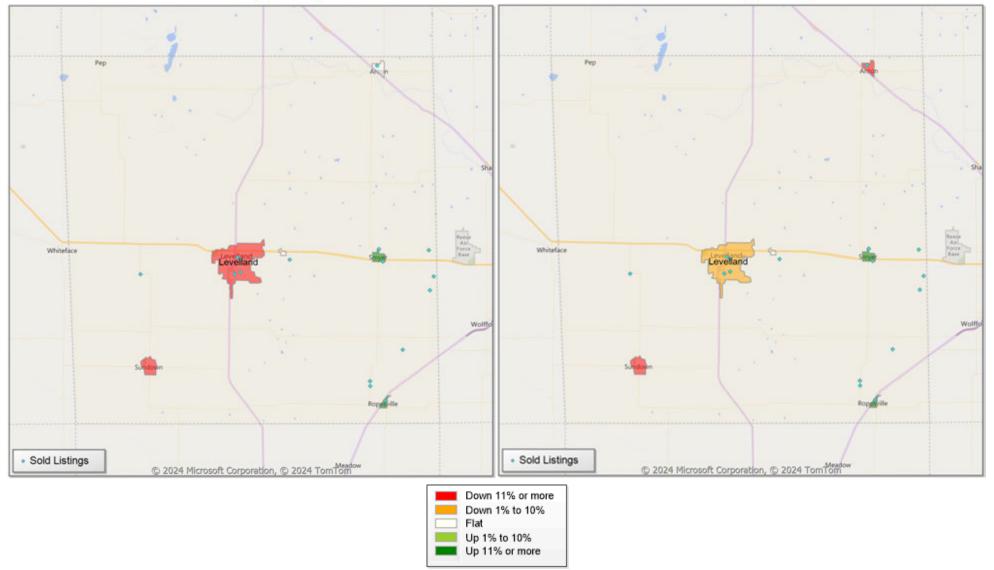
Residential** Avg Close Price Per SqFt YoY Percentage Change



Comparison By Local Market Area* in Hockley County



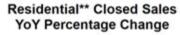
Residential** Avg Close Price Per SqFt YoY Percentage Change



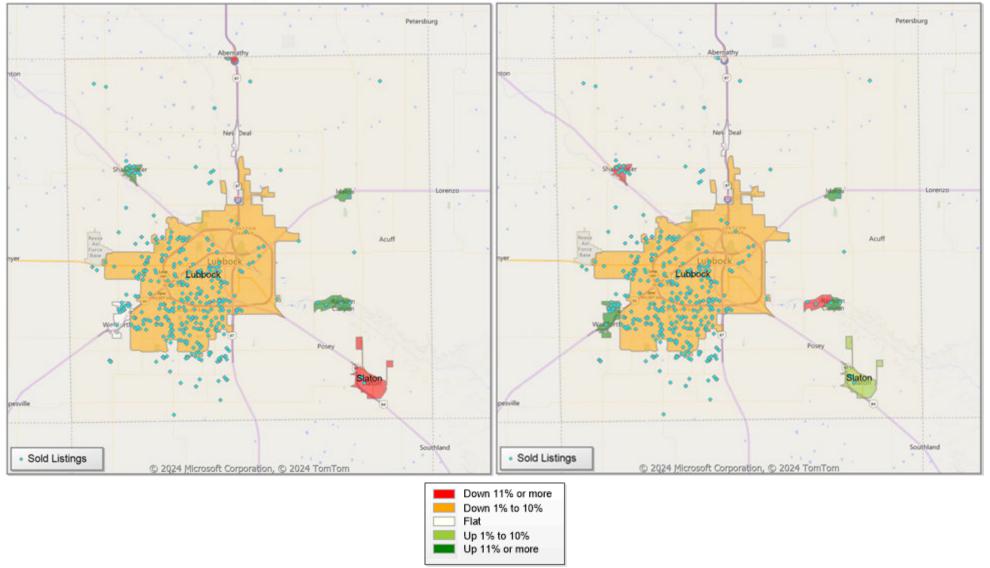
^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Lubbock County



Residential** Avg Close Price Per SqFt YoY Percentage Change



^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area*: Abernathy

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|----------------------|------------|-------------------|--------|------------------|--------|------------------|-------|-----------------|--------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | <u>ıg)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/CONI | D/TH) | 3 | -40.0% | \$1,000,000 | 19.9% | \$333,333 | 99.9% | \$350,000 | 78.6% | \$120 | -0.2% | 22 | 8 | 10 | 5 | 7.1 | 0.0% |
| | YTD: | 10 | -33.3% | \$2,241,000 | -29.6% | \$224,100 | 5.6% | \$186,500 | -11.7% | \$110 | 2.3% | 34 | 37 | 9 | 15 | | 95.9% |
| Single Family | | 3 | -40.0% | \$1,000,000 | 19.9% | \$333,333 | 99.9% | \$350,000 | 78.6% | \$120 | -0.2% | 22 | 8 | 10 | 5 | 7.1 | 0.0% |
| | YTD: | 10 | -33.3% | \$2,241,000 | -29.6% | \$224,100 | 5.6% | \$186,500 | -11.7% | \$110 | 2.3% | 34 | 37 | 9 | 15 | | 95.9% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CONI | D/TH) | 3 | -40.0% | \$1,000,000 | 19.9% | \$333,333 | 99.9% | \$350,000 | 78.6% | \$120 | -0.2% | 22 | 8 | 10 | 5 | 7.1 | 0.0% |
| | YTD: | 10 | -33.3% | \$2,241,000 | -29.6% | \$224,100 | 5.6% | \$186,500 | -11.7% | \$110 | 2.3% | 34 | 36 | 9 | 15 | | 95.9% |
| Single Family | | 3 | -40.0% | \$1,000,000 | 19.9% | \$333,333 | 99.9% | \$350,000 | 78.6% | \$120 | -0.2% | 22 | 8 | 10 | 5 | 7.1 | 0.0% |
| | YTD: | 10 | -33.3% | \$2,241,000 | -29.6% | \$224,100 | 5.6% | \$186,500 | -11.7% | \$110 | 2.3% | 34 | 36 | 9 | 15 | | 95.9% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CONI | D/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | - | - | | 0.0% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | - | - | | 0.0% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

^{*} Local Market Area Code: 2; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Market | Analysis | By] | Local | Market | Area*: | Anton |
|--------|-----------------|------|-------|--------|--------|-------|
| | | | | | | |

| Property Type | | Closed Sales** | Ŋ | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|----------------------|----------|-------------------|---|--------|------------------|--------|------------------|------|-----------------|-------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | sting) | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | • | 1 | 0.0% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$40 | -42.8% | 138 | 2 | 4 | 1 | 6.9 | 70.1% |
| | YTD: | ; | 3 | -50.0% | \$315,000 | -48.2% | \$105,000 | 3.7% | \$110,000 | 16.7% | \$74 | 5.6% | 72 | 9 | 4 | 4 | | 87.7% |
| Single Family | | | 1 | 0.0% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$40 | -42.8% | 138 | 2 | 4 | 1 | 6.9 | 70.1% |
| | YTD: | (| 3 | -50.0% | \$315,000 | -48.2% | \$105,000 | 3.7% | \$110,000 | 16.7% | \$74 | 5.6% | 72 | 9 | 4 | 4 | | 87.7% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | | 1 | 0.0% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$40 | -42.8% | 138 | 2 | 4 | 1 | 6.9 | 70.1% |
| | YTD: | ; | 3 | -50.0% | \$315,000 | -48.2% | \$105,000 | 3.7% | \$110,000 | 16.7% | \$74 | 5.6% | 72 | 9 | 4 | 4 | | 87.7% |
| Single Family | | • | 1 | 0.0% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$70,000 | 1.2% | \$40 | -42.8% | 138 | 2 | 4 | 1 | 6.9 | 70.1% |
| | YTD: | ; | 3 | -50.0% | \$315,000 | -48.2% | \$105,000 | 3.7% | \$110,000 | 16.7% | \$74 | 5.6% | 72 | 9 | 4 | 4 | | 87.7% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | _ | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | _ | - | - | | 0.0% |
| New Construction | <u> </u> | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | | | - | 0.0% | _ | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | _ | - | - | - | | - 0.0% |
| | YTD: | | - | 0.0% | _ | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | _ | - | - | - | | 0.0% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | - | 0.0% | _ | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | _ | - | - | - | | 0.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | _ | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | _ | - | _ | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.0% |

^{*} Local Market Area Code: 1014; Type: Census Place Group ** Closed Sale counts for most recent 3 months are Preliminary.

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLI |
|----------------------|----------|-------------------|--------|------------------|-------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | sting) | | | | | | | | | | | | | | | | |
| Residential (SF/C0 | OND/TH) | 2 | 100.0% | \$717,000 | -8.1% | \$358,500 | -54.0% | \$358,500 | -54.0% | \$208 | -16.9% | 37 | 6 | 9 | 2 | 9.8 | 0.0% |
| | YTD: | 11 | 37.5% | \$3,160,500 | 18.6% | \$287,318 | -13.8% | \$285,000 | -5.0% | \$169 | -1.3% | 38 | 23 | 4 | 11 | | 93.5% |
| Single Family | | 2 | 100.0% | \$717,000 | -8.1% | \$358,500 | -54.0% | \$358,500 | -54.0% | \$208 | -16.9% | 37 | 6 | 9 | 2 | 9.8 | 0.0% |
| | YTD: | 11 | 37.5% | \$3,160,500 | 18.6% | \$287,318 | -13.8% | \$285,000 | -5.0% | \$169 | -1.3% | 38 | 23 | 4 | 11 | | 93.5% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/C0 | OND/TH) | 2 | 100.0% | \$717,000 | -8.1% | \$358,500 | -54.0% | \$358,500 | -54.0% | \$208 | -16.9% | 37 | 6 | 9 | 2 | 9.8 | 0.0% |
| | YTD: | 11 | 37.5% | \$3,160,500 | 18.6% | \$287,318 | -13.8% | \$285,000 | -5.0% | \$169 | -1.3% | 38 | 23 | 4 | 11 | | 93.5% |
| Single Family | | 2 | 100.0% | \$717,000 | -8.1% | \$358,500 | -54.0% | \$358,500 | -54.0% | \$208 | -16.9% | 37 | 6 | 9 | 2 | 9.8 | 0.0% |
| | YTD: | 11 | 37.5% | \$3,160,500 | 18.6% | \$287,318 | -13.8% | \$285,000 | -5.0% | \$169 | -1.3% | 38 | 23 | 4 | 11 | | 93.5% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | <u> </u> | | | | | | | | | | | | | | | | |
| Residential (SF/C0 | OND/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Single Family | _ | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | _ | _ | - | _ | | 0.0% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | _ | 0.0% | | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | | | | | 0.0% |

^{*} Local Market Area Code: 135; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Property Type | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLI |
|--------------------------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) | | | | | | | | | | | | | | ., | | |
| Residential (SF/COND/TH) | 1 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$142 | 100.0% | 5 | 2 | 4 | - | 2.2 | 0.0% |
| YTD: | 18 | 100.0% | \$4,145,000 | 80.4% | \$230,278 | -9.8% | \$202,500 | -23.6% | \$122 | -8.9% | 47 | 20 | 4 | 15 | | 89.1% |
| Single Family | 1 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$142 | 100.0% | 5 | 2 | 4 | - | 2.2 | 0.0% |
| YTD: | 18 | 100.0% | \$4,145,000 | 80.4% | \$230,278 | -9.8% | \$202,500 | -23.6% | \$122 | -8.9% | 47 | 20 | 4 | 15 | | 89.1% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 1 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$142 | 100.0% | 5 | 2 | 4 | - | 2.2 | 0.0% |
| YTD: | 18 | 125.0% | \$4,145,000 | 101.4% | \$230,278 | -10.5% | \$202,500 | -23.6% | \$122 | -4.0% | 47 | 20 | 4 | 15 | | 89.1% |
| Single Family | 1 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$141,000 | 100.0% | \$142 | 100.0% | 5 | 2 | 4 | - | 2.2 | 0.0% |
| YTD: | 18 | 125.0% | \$4,145,000 | 101.4% | \$230,278 | -10.5% | \$202,500 | -23.6% | \$122 | -4.0% | 47 | 20 | 4 | 15 | | 89.1% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Single Family | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | - | _ | | 0.0% |

^{*} Local Market Area Code: 456; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Market Analysis By | Local Market | Area*: Levelland |
|--------------------|--------------|------------------|
|--------------------|--------------|------------------|

| Property Type | | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLF |
|----------------------|----------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | ting) | | | | | | | | | | | | , | | | | |
| Residential (SF/CC | ND/TH) | 4 | -75.0% | \$810,000 | -75.5% | \$202,500 | -2.1% | \$203,000 | 8.9% | \$96 | -4.5% | 35 | 22 | 46 | 11 | 4.5 | 0.0% |
| | YTD: | 91 | 3.4% | \$16,672,099 | -5.4% | \$183,210 | -8.5% | \$185,900 | -6.8% | \$94 | -3.8% | 65 | 138 | 38 | 95 | | 92.1% |
| Single Family | | 4 | -75.0% | \$810,000 | -75.5% | \$202,500 | -2.1% | \$203,000 | 8.9% | \$96 | -4.5% | 35 | 22 | 46 | 11 | 4.6 | 0.0% |
| | YTD: | 90 | 2.3% | \$16,532,099 | -6.2% | \$183,690 | -8.3% | \$187,450 | -6.0% | \$95 | -2.8% | 63 | 138 | 38 | 94 | | 92.6% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | 1 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$7 | 100.0% | 255 | - | 1 | 1 | | 58.6% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | ND/TH) | 4 | -75.0% | \$810,000 | -75.5% | \$202,500 | -2.1% | \$203,000 | 8.9% | \$96 | -4.5% | 35 | 22 | 45 | 11 | 4.5 | 0.0% |
| | YTD: | 90 | 2.3% | \$16,437,099 | -6.7% | \$182,634 | -8.8% | \$185,450 | -7.0% | \$94 | -4.3% | 64 | 137 | 37 | 94 | | 92.0% |
| Single Family | | 4 | -75.0% | \$810,000 | -75.5% | \$202,500 | -2.1% | \$203,000 | 8.9% | \$96 | -4.5% | 35 | 22 | 45 | 11 | 4.5 | 0.0% |
| | YTD: | 89 | 1.1% | \$16,297,099 | -7.5% | \$183,113 | -8.6% | \$185,900 | -6.8% | \$95 | -3.3% | 62 | 137 | 37 | 93 | | 92.5% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | 1 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$140,000 | 100.0% | \$7 | 100.0% | 255 | - | 1 | 1 | | 58.6% |
| New Construction | <u> </u> | | | | | | | | | | | | | | | | |
| Residential (SF/CC | ND/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | - | 12.0 | 0.0% |
| | YTD: | 1 | 100.0% | \$235,000 | 100.0% | \$235,000 | 100.0% | \$235,000 | 100.0% | \$134 | 100.0% | 133 | 1 | 1 | 1 | | 98.1% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | - | 12.0 | 0.0% |
| | YTD: | 1 | 100.0% | \$235,000 | 100.0% | \$235,000 | 100.0% | \$235,000 | 100.0% | \$134 | 100.0% | 133 | 1 | 1 | 1 | | 98.1% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.0% |
| | YTD: | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.0% |

^{*} Local Market Area Code: 220; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Lubbock Median Closed Price/ New Pending Months Close Dollar Average Active Sales** YoY% Volume YoY% YoY% YoY% YoY% DOM To OLP **Property Type** Price Price Sqft Listings Listings Sales Inventory All(New and Existing) Residential (SF/COND/TH) 300 -10.5% \$75.854.337 -13.9% \$252.848 -3.8% \$220,000 -5.2% \$131 -1.9% 39 608 1.167 283 4.5 87.8% YTD: 2.226 -9.1% \$577.802.938 -8.8% \$259.570 0.3% \$222,000 -2.6% -0.7% 42 4.635 1.008 2.352 95.2% \$131 290 -11.6% -3.4% -4.5% -1.4% 278 Single Family \$73.934.733 -14.6% \$254.947 \$222,000 \$132 39 598 1.102 4.4 87.8% YTD: 2.134 -10.1% \$556,426,017 -9.9% \$260.743 0.3% \$225,000 -2.2% \$130 -0.8% 40 4.439 941 2.256 95.3% 150.0% -8.4% -12.7% 0.0% Townhouse 10 \$1,938,500 129.1% \$193,850 \$177,500 \$117 -18.1% 30 9 57 4 6.8 YTD: 76 26.7% \$15,079,000 24.0% \$198.408 -2.1% \$192.500 -4.8% \$130 -0.6% 81 158 57 79 93.4% -100.0% -100.0% -100.0% - -100.0% -100.0% 8 1 4.6 0.0% Condominium 8.9% YTD: 16 14.3% \$6.312.000 50.1% \$394.500 31.4% \$214.000 -11.2% \$147 28 38 9 17 95.1% **Existing Home** Residential (SF/COND/TH) 251 -13.2% \$62,768,620 -9.1% \$250,074 4.6% \$210,000 -3.9% \$125 -1.1% 39 528 1,041 232 4.6 85.1% -8.3% -4.0% 4.8% 0.9% 0.8% 94.8% YTD: 1,948 \$498,591,326 \$255,950 \$218,000 \$127 39 4,128 886 2,043 Single Family 241 -14.8% -10.3% \$252,229 5.3% -1.6% -0.5% 39 984 228 85.1% \$60,787,128 \$215,000 \$126 522 4.5 -8.6% 4.6% 1.2% 94.9% YTD: -4.4% 0.9% 1,893 \$484,720,717 \$256,060 \$219,000 \$127 39 3,971 836 1,985 200.0% 170.2% \$194,056 -9.9% -15.3% -22.3% 0.0% Townhouse 9 \$1,746,500 \$175,000 \$115 27 5 49 3 13.7 YTD: 38 -5.0% \$7,303,750 -8.4% \$192,204 -3.5% \$174,000 -5.2% \$116 -8.4% 52 119 40 41 89.9% - -100.0% -100.0% -100.0% -100.0% -100.0% 0.0% Condominium 1 8 1 4.6 YTD: 14.3% 50.1% \$394,500 31.4% \$214,000 -11.2% 8.9% 28 17 95.1% 16 \$6,312,000 \$147 38 8 **New Construction** -29.7% -35.4% -33.5% -9.3% Residential (SF/COND/TH) 50 8.7% \$266.889 \$230.000 \$159 40 80 126 51 3.6 92.4% \$13.344.458 YTD: 279 -13.6% \$79.481.989 -30.6% \$284.882 -19.7% \$250,000 -18.6% \$155 -7.3% 62 507 122 309 97.2% -35.7% Single Family 48 6.7% -31.4% \$230.000 -34.1% -9.5% 39 76 118 50 3.9 92.4% \$12,887,163 \$268.483 \$160

YTD:

YTD:

Townhouse

Condominium

240

1

38

-20.8%

0.0%

90.0%

0.0%

0.0%

\$71.434.620

\$192,000

\$7,775,250

-35.3%

-4.0%

85.6%

0.0%

0.0%

\$297.644

\$192,000

\$204.612

-18.3%

-4.0%

-2.3%

0.0%

0.0%

\$262.360

\$192,000

\$205.000

-18.0%

-4.0%

-2.3%

0.0%

0.0%

\$157

\$135

\$144

-7.3%

5.8%

3.3%

0.0%

0.0%

54

60

110

468

4

39

104

8

16

1

271

1

38

97.5%

0.0%

95.5%

0.0%

0.0%

1.7

YTD: * Local Market Area Code: 596; Type: Census Place Group

^{**} Closed Sale counts for most recent 3 months are Preliminary.

| Property Type | | Closed Sales** | Y | oY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|----------------------|----------|-------------------|---|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | sting) | | | " | | | | | | | | | | | | | | |
| Residential (SF/C0 | OND/TH) | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | 5.1 | 0.0% |
| | YTD: | | 5 | 66.7% | \$932,500 | 47.4% | \$186,500 | -11.6% | \$194,500 | -0.2% | \$106 | 2.9% | 61 | 11 | 2 | 5 | | 97.8% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | 5.1 | 0.0% |
| | YTD: | į | 5 | 66.7% | \$932,500 | 47.4% | \$186,500 | -11.6% | \$194,500 | -0.2% | \$106 | 2.9% | 61 | 11 | 2 | 5 | | 97.8% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | | |
| Residential (SF/C0 | OND/TH) | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | 6.0 | 0.0% |
| | YTD: | 4 | 4 | 33.3% | \$684,500 | 8.2% | \$171,125 | -18.9% | \$172,250 | -11.6% | \$93 | -9.9% | 70 | 10 | 2 | 4 | | 97.0% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 3 | - | 6.0 | 0.0% |
| | YTD: | 4 | 4 | 33.3% | \$684,500 | 8.2% | \$171,125 | -18.9% | \$172,250 | -11.6% | \$93 | -9.9% | 70 | 10 | 2 | 4 | | 97.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Constructio | <u>n</u> | | | | | | | | | | | | | | | | | |
| Residential (SF/C0 | OND/TH) | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | 1 | 100.0% | \$248,000 | 100.0% | \$248,000 | 100.0% | \$248,000 | 100.0% | \$159 | 100.0% | 25 | 1 | 1 | 1 | | 100.2% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | | 1 | 100.0% | \$248,000 | 100.0% | \$248,000 | 100.0% | \$248,000 | 100.0% | \$159 | 100.0% | 25 | 1 | 1 | 1 | | 100.2% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.0% |

^{*} Local Market Area Code: 700; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Market Analysis By I | | AICA . | | пуон | | | | | | | | | | | | |
|--------------------------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| Property Type | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
| All(New and Existing) | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 2 | 100.0% | \$693,900 | 94.6% | \$346,950 | -2.7% | \$346,950 | -2.7% | \$175 | 27.4% | 32 | 1 | 9 | 2 | 3.6 | 0.0% |
| YTD: | 23 | 53.3% | \$8,390,399 | 29.2% | \$364,800 | -15.7% | \$345,000 | -9.0% | \$150 | -8.6% | 60 | 46 | 13 | 24 | | 95.2% |
| Single Family | 2 | 100.0% | \$693,900 | 94.6% | \$346,950 | -2.7% | \$346,950 | -2.7% | \$175 | 27.4% | 32 | 1 | 9 | 2 | 3.6 | 0.0% |
| YTD: | 23 | 53.3% | \$8,390,399 | 29.2% | \$364,800 | -15.7% | \$345,000 | -9.0% | \$150 | -8.6% | 60 | 46 | 13 | 24 | | 95.2% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 2 | 100.0% | \$693,900 | 94.6% | \$346,950 | -2.7% | \$346,950 | -2.7% | \$175 | 27.4% | 32 | 1 | 9 | 2 | 3.6 | 0.0% |
| YTD: | 23 | 64.3% | \$8,390,399 | 37.0% | \$364,800 | -16.6% | \$345,000 | -10.0% | \$150 | -8.3% | 60 | 39 | 10 | 24 | | 95.2% |
| Single Family | 2 | 100.0% | \$693,900 | 94.6% | \$346,950 | -2.7% | \$346,950 | -2.7% | \$175 | 27.4% | 32 | 1 | 9 | 2 | 3.6 | 0.0% |
| YTD: | 23 | 64.3% | \$8,390,399 | 37.0% | \$364,800 | -16.6% | \$345,000 | -10.0% | \$150 | -8.3% | 60 | 39 | 10 | 24 | | 95.2% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 7 | 3 | - | | 0.0% |
| Single Family | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 7 | 3 | - | | 0.0% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |

^{*} Local Market Area Code: 826; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Market Analysis By | Local Market A | Area*: Ropesville |
|--------------------|----------------|-------------------|
|--------------------|----------------|-------------------|

| Property Type | | Closed Sales** | , | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLI |
|----------------------|----------|-------------------|---|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | ting) | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | ND/TH) | 1 | 1 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$96 | 100.0% | 4 | 1 | 1 | - | 4.0 | 0.0% |
| | YTD: | 1 | 1 | -50.0% | \$225,000 | -67.4% | \$225,000 | -34.8% | \$225,000 | -34.8% | \$96 | -39.2% | 4 | 3 | 1 | 2 | | 0.0% |
| Single Family | | 1 | 1 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$96 | 100.0% | 4 | 1 | 1 | - | 4.0 | 0.0% |
| | YTD: | 1 | 1 | -50.0% | \$225,000 | -67.4% | \$225,000 | -34.8% | \$225,000 | -34.8% | \$96 | -39.2% | 4 | 3 | 1 | 2 | | 0.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | ND/TH) | 1 | 1 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$96 | 100.0% | 4 | 1 | 1 | - | 4.0 | 0.0% |
| | YTD: | 1 | 1 | 0.0% | \$225,000 | 0.0% | \$225,000 | 0.0% | \$225,000 | 0.0% | \$96 | -27.0% | 4 | 3 | 1 | 2 | | 0.0% |
| Single Family | | 1 | 1 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$225,000 | 100.0% | \$96 | 100.0% | 4 | 1 | 1 | - | 4.0 | 0.0% |
| | YTD: | 1 | 1 | 0.0% | \$225,000 | 0.0% | \$225,000 | 0.0% | \$225,000 | 0.0% | \$96 | -27.0% | 4 | 3 | 1 | 2 | | 0.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | <u> </u> | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | ND/TH) | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | - 0.0% |
| | YTD: | | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | | 0.0% |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.0% |

^{*} Local Market Area Code: 222; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Shallowater Closed Dollar Median Price/ New Active Pending **Months** Close Average Sales** YoY% Volume YoY% YoY% YoY% YoY% DOM To OLP **Property Type** Price Price Sqft Listings Listings Sales Inventory All(New and Existing) Residential (SF/COND/TH) 9 125.0% \$2.583.500 36.8% \$287.056 -39.2% \$251.000 -33.9% \$135 -12.8% 25 9 15 4 96.5% 4.4 YTD: 34 61.9% 19.3% \$233.574 -26.3% \$240.000 -24.5% -11.6% 44 70 14 37 95.0% \$7.941.500 \$125 125.0% -39.2% 4 Single Family 9 \$2.583.500 36.8% \$287.056 \$251.000 -33.9% \$135 -12.8% 25 9 15 4.4 96.5% YTD: 34 61.9% \$7.941.500 19.3% \$233.574 -26.3% \$240,000 -24.5% \$125 -11.6% 44 70 14 37 95.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% YTD: 0.0% 0.0% 0.0% 0.0% 0.0% **Existing Home** Residential (SF/COND/TH) 100.0% \$1,768,500 17.2% \$294,750 -41.4% \$272,500 -28.1% \$125 -10.9% 8 9 12 4 3.9 0.0% -23.4% YTD: 100.0% 53.3% -9.6% -7.0% 9 94.8% 30 \$6,856,500 \$228,550 \$235,000 \$121 44 53 33 Single Family 100.0% 17.2% \$294,750 -41.4% -28.1% -10.9% 8 9 12 4 3.9 0.0% 6 \$1,768,500 \$272,500 \$125 100.0% 53.3% -23.4% 94.8% YTD: -9.6% -7.0% 9 33 30 \$6,856,500 \$228,550 \$235,000 \$121 44 53 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Townhouse YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% Condominium YTD: 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% **New Construction**

-28.5%

-25.4%

-28.5%

-25.4%

0.0%

0.0%

0.0%

0.0%

\$271.667

\$271.250

\$271,667

\$271,250

\$251.000

\$260,500

\$251,000

\$260.500

-34.0%

-27.6%

-34.0%

-27.6%

0.0%

0.0%

0.0%

0.0%

-21.9%

-8.4%

-21.9%

-8.4%

0.0%

0.0%

0.0%

0.0%

\$155

\$155

\$155

\$155

58

45

58

45

17

17

3

5

3

5

4

4

114.5%

-50.3%

114.5%

-50.3%

0.0%

0.0%

0.0%

0.0%

\$815.000

\$815.000

\$1,085,000

\$1.085.000

YTD:

YTD:

YTD:

YTD:

Residential (SF/COND/TH)

Single Family

Townhouse

Condominium

3

200.0%

-33.3%

200.0%

-33.3%

0.0%

0.0%

0.0%

0.0%

9.0

9.0

96.5%

96.5%

96.5%

96.5%

0.0%

0.0%

0.0%

0.0%

^{*} Local Market Area Code: 925; Type: Census Place Group

^{**} Closed Sale counts for most recent 3 months are Preliminary.

| Market Analysis | By Local Mark | et Area*: Slaton |
|-----------------|---------------|------------------|
|-----------------|---------------|------------------|

| Property Type | 1 | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLF |
|----------------------|-----------|-------------------|--------|------------------|--------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing | <u>g)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/COND | /TH) | 3 | -40.0% | \$645,900 | -26.8% | \$215,300 | 22.1% | \$219,000 | 57.8% | \$102 | 10.9% | 21 | 11 | 21 | 4 | 5.3 | 0.0% |
| ` | YTD: | 33 | -8.3% | \$5,584,300 | 9.5% | \$169,221 | 19.4% | \$160,000 | 14.3% | \$92 | 8.8% | 76 | 65 | 19 | 30 | | 91.4% |
| Single Family | | 3 | -40.0% | \$645,900 | -26.8% | \$215,300 | 22.1% | \$219,000 | 57.8% | \$102 | 10.9% | 21 | 11 | 20 | 4 | 5.0 | 0.0% |
| ` | YTD: | 33 | -8.3% | \$5,584,300 | 9.5% | \$169,221 | 19.4% | \$160,000 | 14.3% | \$92 | 8.8% | 76 | 63 | 18 | 30 | | 91.4% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/COND | /TH) | 3 | -40.0% | \$645,900 | -26.8% | \$215,300 | 22.1% | \$219,000 | 57.8% | \$102 | 10.9% | 21 | 10 | 20 | 4 | 5.0 | 0.0% |
| , | YTD: | 33 | -8.3% | \$5,584,300 | 9.5% | \$169,221 | 19.4% | \$160,000 | 14.3% | \$92 | 8.8% | 76 | 64 | 19 | 30 | | 91.4% |
| Single Family | | 3 | -40.0% | \$645,900 | -26.8% | \$215,300 | 22.1% | \$219,000 | 57.8% | \$102 | 10.9% | 21 | 10 | 19 | 4 | 4.8 | 0.0% |
| , | YTD: | 33 | -8.3% | \$5,584,300 | 9.5% | \$169,221 | 19.4% | \$160,000 | 14.3% | \$92 | 8.8% | 76 | 62 | 18 | 30 | | 91.4% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | 1 | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/COND | /TH) | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | | 0.0% |
| Single Family | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 1 | 1 | - | | 0.0% |
| Townhouse | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| • | YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| • | YTD: | _ | 0.0% | - | 0.0% | - | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.0% |

^{*} Local Market Area Code: 935; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Property Type | | Closed Sales** | 3 | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLl |
|----------------------|----------|-------------------|---|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis | ting) | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | DND/TH) | 2 | 2 | 100.0% | \$365,000 | 100.0% | \$182,500 | 100.0% | \$182,500 | 100.0% | \$102 | 100.0% | 55 | - | - | 2 | | - 0.09 |
| | YTD: | 4 | 1 | 100.0% | \$703,000 | 100.0% | \$175,750 | 100.0% | \$182,500 | 100.0% | \$103 | 100.0% | 42 | 3 | 1 | 4 | | 104.39 |
| Single Family | | 2 | 2 | 100.0% | \$365,000 | 100.0% | \$182,500 | 100.0% | \$182,500 | 100.0% | \$102 | 100.0% | 55 | - | - | 2 | | - 0.09 |
| | YTD: | 4 | 1 | 100.0% | \$703,000 | 100.0% | \$175,750 | 100.0% | \$182,500 | 100.0% | \$103 | 100.0% | 42 | 3 | 1 | 4 | | 104.39 |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| Existing Home | | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | OND/TH) | 2 | 2 | 100.0% | \$365,000 | 100.0% | \$182,500 | 100.0% | \$182,500 | 100.0% | \$102 | 100.0% | 55 | - | - | 2 | | - 0.09 |
| | YTD: | 4 | 1 | 100.0% | \$703,000 | 100.0% | \$175,750 | 100.0% | \$182,500 | 100.0% | \$103 | 100.0% | 42 | 3 | 1 | 4 | | 104.39 |
| Single Family | | 2 | 2 | 100.0% | \$365,000 | 100.0% | \$182,500 | 100.0% | \$182,500 | 100.0% | \$102 | 100.0% | 55 | - | - | 2 | | - 0.09 |
| | YTD: | 4 | 1 | 100.0% | \$703,000 | 100.0% | \$175,750 | 100.0% | \$182,500 | 100.0% | \$103 | 100.0% | 42 | 3 | 1 | 4 | | 104.39 |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| New Construction | <u>n</u> | | | | | | | | | | | | | | | | | |
| Residential (SF/CC | DND/TH) | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| Single Family | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| Townhouse | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.09 |
| Condominium | | | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | - 0.09 |
| | YTD: | | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | _ | _ | _ | | 0.09 |

^{*} Local Market Area Code: 491; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

| Market Analysis By | Local Market | Area*: Sundown |
|--------------------|--------------|----------------|
|--------------------|--------------|----------------|

| Property Type | | Closed Sales** | YoY | Dollar % Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|----------------------|-------|-------------------|------|--------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | ıg) | | | | | | | | | | | | | | | | |
| Residential (SF/CONI | D/TH) | - | -100 | .0% | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | 3 | - | 7.2 | 0.0% |
| | YTD: | 4 | 33 | .3% \$418,500 | -40.8% | \$104,625 | -55.6% | \$89,500 | -50.3% | \$62 | -42.6% | 61 | 4 | 2 | 5 | | 82.1% |
| Single Family | | - | -100 | .0% - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | 3 | - | 7.2 | 0.0% |
| | YTD: | 4 | 33 | .3% \$418,500 | -40.8% | \$104,625 | -55.6% | \$89,500 | -50.3% | \$62 | -42.6% | 61 | 4 | 2 | 5 | | 82.1% |
| Townhouse | | - | 0 | .0% - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0 | .0% - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | | |
| Residential (SF/CONI | D/TH) | - | -100 | .0% | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | 3 | - | 7.2 | 0.0% |
| | YTD: | 4 | 33 | .3% \$418,500 | -40.8% | \$104,625 | -55.6% | \$89,500 | -50.3% | \$62 | -42.6% | 61 | 4 | 2 | 5 | | 82.1% |
| Single Family | | - | -100 | .0% | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | 3 | - | 7.2 | 0.0% |
| | YTD: | 4 | 33 | .3% \$418,500 | -40.8% | \$104,625 | -55.6% | \$89,500 | -50.3% | \$62 | -42.6% | 61 | 4 | 2 | 5 | | 82.1% |
| Townhouse | | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| New Construction | | | | | | | | | | | | | | | | | |
| Residential (SF/CONI | D/TH) | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Single Family | | - | 0 | .0% - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Townhouse | | - | 0 | .0% - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | - | 0 | .0% | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Condominium | | - | 0 | .0% - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| | YTD: | _ | 0 | .0% | 0.0% | _ | 0.0% | _ | 0.0% | _ | 0.0% | _ | - | _ | _ | | 0.0% |

^{*} Local Market Area Code: 223; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Wolfforth

| Property Type | Closed Sales** | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|--------------------------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 17 | 0.0% | \$6,255,469 | 28.9% | \$367,969 | 28.9% | \$349,000 | 22.5% | \$167 | 11.7% | 50 | 19 | 48 | 7 | 3.2 | 92.7% |
| YTD: | 120 | -24.5% | \$38,628,974 | -23.7% | \$321,908 | 1.1% | \$317,500 | 5.9% | \$154 | 1.7% | 55 | 197 | 42 | 117 | | 96.8% |
| Single Family | 17 | 6.3% | \$6,255,469 | 33.7% | \$367,969 | 25.8% | \$349,000 | 15.4% | \$167 | 11.6% | 50 | 17 | 45 | 7 | 3.0 | 92.7% |
| YTD: | 119 | -24.7% | \$38,460,261 | -23.8% | \$323,195 | 1.2% | \$318,750 | 6.3% | \$154 | 1.7% | 55 | 193 | 42 | 116 | | 96.8% |
| Townhouse | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 2 | 3 | - | 36.0 | 0.0% |
| YTD: | 1 | 0.0% | \$170,000 | -3.4% | \$170,000 | -3.4% | \$170,000 | -3.4% | \$141 | -3.4% | 67 | 4 | 1 | 1 | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | | 0.0% |
| Existing Home | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 14 | 0.0% | \$5,131,000 | 35.9% | \$366,500 | 35.9% | \$345,000 | 38.3% | \$165 | 12.8% | 49 | 15 | 35 | 6 | 3.6 | 92.7% |
| YTD: | 89 | 0.0% | \$28,660,174 | 6.5% | \$322,024 | 6.5% | \$320,000 | 12.3% | \$152 | 6.1% | 52 | 154 | 30 | 88 | | 96.2% |
| Single Family | 14 | 7.7% | \$5,131,000 | 42.5% | \$366,500 | 32.4% | \$345,000 | 21.5% | \$165 | 12.7% | 49 | 13 | 32 | 6 | 3.3 | 92.7% |
| YTD: | 88 | 0.0% | \$28,491,922 | 6.6% | \$323,772 | 6.6% | \$320,000 | 12.3% | \$152 | 6.2% | 52 | 150 | 29 | 87 | | 96.2% |
| Townhouse | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | 2 | 3 | - | 36.0 | 0.0% |
| YTD: | 1 | 0.0% | \$170,000 | -3.4% | \$170,000 | -3.4% | \$170,000 | -3.4% | \$141 | -3.4% | 67 | 4 | 1 | 1 | | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |

0.0%

4.1%

-5.1%

4.1%

-5.1%

0.0%

0.0%

0.0%

0.0%

\$374,333

\$321,578

\$374,333

\$321,578

0.0%

4.1%

-6.2%

4.1%

-6.2%

0.0%

0.0%

0.0%

0.0%

\$178

\$160

\$178

\$160

\$353.000

\$304,850

\$353,000

\$304,850

0.0%

7.0%

-1.3%

7.0%

-1.3%

0.0%

0.0%

0.0%

0.0%

53

63

53

63

13

12

13

12

4

43

43

4

1

29

1

29

YTD:

YTD:

YTD:

YTD:

YTD:

New Construction

Residential (SF/COND/TH)

Single Family

Townhouse

Condominium

0.0%

0.0%

-55.7%

0.0%

-55.7%

0.0%

0.0%

0.0%

0.0%

3

31

31

0.0%

4.1%

-58.0%

4.1%

-58.0%

0.0%

0.0%

0.0%

0.0%

\$1,123,000

\$9,968,916

\$1,123,000

\$9,968,916

0.0%

0.0%

98.2%

0.0%

98.2%

0.0%

0.0%

0.0%

0.0%

2.4

2.4

^{*} Local Market Area Code: 1096; Type: Census Place Group

^{**} Closed Sale counts for most recent 3 months are Preliminary.