| Property Type       |            | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%  | Median<br>Price | YoY%  | Price/<br>Sqft | YoY%  | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|------------|-------------------|--------|------------------|--------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | <u>ng)</u> |                   |        |                  |        |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:       | 4                 | 100.0% | \$582,400        | 184.1% | \$145,600        | 42.1% | \$122,450       | 19.5% | \$62           | -1.1% | 19  | 11              | 1                  | 5                |                     | 85.0%           |
| Single Family       |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       | 4                 | 100.0% | \$582,400        | 184.1% | \$145,600        | 42.1% | \$122,450       | 19.5% | \$62           | -1.1% | 19  | 11              | 1                  | 5                |                     | 85.0%           |
| Townhouse           |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |            |                   |        |                  |        |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       | 4                 | 100.0% | \$582,400        | 184.1% | \$145,600        | 42.1% | \$122,450       | 19.5% | \$62           | -1.1% | 19  | 11              | 1                  | 5                |                     | 85.0%           |
| Single Family       |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:       | 4                 | 100.0% | \$582,400        | 184.1% | \$145,600        | 42.1% | \$122,450       | 19.5% | \$62           | -1.1% | 19  | 11              | 1                  | 5                |                     | 85.0%           |
| Townhouse           |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |            |                   |        |                  |        |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | - 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family       |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | - 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse           |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | - 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | - 0.0%          |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)    |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | 0,-      | 4                 | 33.3%  | \$526,500        | -21.2% | \$131,625        | -40.9% | \$150,500       | -28.3% | \$91           | -11.7% | 19  | 8               | 12                 | 5                | 4.6                 | 86.6%           |
| ,                  | YTD:     | 15                | -37.5% | \$6,381,500      | 48.5%  | \$425,433        | 137.7% | \$251,000       | 41.0%  | \$133          | 28.7%  | 66  | 33              | 6                  | 17               |                     | 91.4%           |
| Single Family      |          | 4                 | 33.3%  | \$526,500        | -21.2% | \$131,625        | -40.9% | \$150,500       | -28.3% | \$91           | -11.7% | 19  | 8               | 12                 | 5                | 4.6                 | 86.6%           |
|                    | YTD:     | 15                | -37.5% | \$6,381,500      | 48.5%  | \$425,433        | 137.7% | \$251,000       | 41.0%  | \$133          | 28.7%  | 66  | 33              | 6                  | 17               |                     | 91.4%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   | 4                 | 33.3%  | \$526,500        | -21.2% | \$131,625        | -40.9% | \$150,500       | -28.3% | \$91           | -11.7% | 19  | 8               | 12                 | 5                | 5.5                 | 86.6%           |
|                    | YTD:     | 14                | -36.4% | \$6,012,500      | 69.7%  | \$429,464        | 166.6% | \$240,500       | 44.4%  | \$129          | 34.4%  | 69  | 32              | 6                  | 16               |                     | 90.8%           |
| Single Family      |          | 4                 | 33.3%  | \$526,500        | -21.2% | \$131,625        | -40.9% | \$150,500       | -28.3% | \$91           | -11.7% | 19  | 8               | 12                 | 5                | 5.5                 | 86.6%           |
|                    | YTD:     | 14                | -36.4% | \$6,012,500      | 69.7%  | \$429,464        | 166.6% | \$240,500       | 44.4%  | \$129          | 34.4%  | 69  | 32              | 6                  | 16               |                     | 90.8%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u>1</u> |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | 1                 | -50.0% | \$369,000        | -51.0% | \$369,000        | -1.9%  | \$369,000       | -1.9%  | \$186          | 2.1%   | 20  | 1               | -                  | 1                |                     | 100.0%          |
| Single Family      |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | 1                 | -50.0% | \$369,000        | -51.0% | \$369,000        | -1.9%  | \$369,000       | -1.9%  | \$186          | 2.1%   | 20  | 1               | -                  | 1                |                     | 100.0%          |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |       | Closed<br>Sales** | YoY%  | Dollar<br>% Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|-------|-------------------|-------|--------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | ng)   |                   |       |                    |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | 0,    | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 3               | 7                  | 2                | 7.0                 | 0.0%            |
| ,                   | YTD:  | 9                 | 50.0  | 9% \$1,117,500     | 4.8%   | \$124,167        | -30.1% | \$125,000       | -40.5% | \$80           | 1.8%   | 47  | 20              | 6                  | 11               |                     | 98.8%           |
| Single Family       |       | -                 | 0.0   |                    | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 3               | 7                  | 2                | 7.0                 | 0.0%            |
|                     | YTD:  | 9                 | 50.0  | \$1,117,500        | 4.8%   | \$124,167        | -30.1% | \$125,000       | -40.5% | \$80           | 1.8%   | 47  | 20              | 6                  | 11               |                     | 98.8%           |
| Townhouse           |       | -                 | 0.0   |                    | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:  | -                 | 0.0   |                    | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |       | -                 | 0.0   |                    | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | _                   | 0.0%            |
|                     | YTD:  | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |       |                   |       |                    |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | D/TH) | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 7                  | 1                | 7.6                 | 0.0%            |
|                     | YTD:  | 8                 | 33.3  | \$968,500          | -9.2%  | \$121,063        | -31.9% | \$110,500       | -47.4% | \$77           | -1.3%  | 46  | 19              | 6                  | 10               |                     | 98.7%           |
| Single Family       |       | -                 | 0.0   | - 19               | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 7                  | 1                | 7.6                 | 0.0%            |
|                     | YTD:  | 8                 | 33.3  | \$968,500          | -9.2%  | \$121,063        | -31.9% | \$110,500       | -47.4% | \$77           | -1.3%  | 46  | 19              | 6                  | 10               |                     | 98.7%           |
| Townhouse           |       | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:  | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |       | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:  | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |       |                   |       |                    |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | D/TH) | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | -                  | 1                | -                   | 0.0%            |
|                     | YTD:  | 1                 | 100.0 | \$149,000          | 100.0% | \$149,000        | 100.0% | \$149,000       | 100.0% | \$99           | 100.0% | 55  | 1               | 1                  | 1                |                     | 100.0%          |
| Single Family       |       | -                 | 0.0   | - 1%               | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | -                  | 1                | -                   | 0.0%            |
|                     | YTD:  | 1                 | 100.0 | \$149,000          | 100.0% | \$149,000        | 100.0% | \$149,000       | 100.0% | \$99           | 100.0% | 55  | 1               | 1                  | 1                |                     | 100.0%          |
| Townhouse           |       | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:  | -                 | 0.0   | - 1%               | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |       | -                 | 0.0   | - 1%               | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:  | -                 | 0.0   | - 10%              | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type        |       | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|----------------------|-------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin  | ng)   |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON  | 0,    | 4                 | -20.0% | \$671,500        | -37.8% | \$167,875        | -22.3% | \$169,750       | -8.1%  | \$116          | -0.4%  | 24  | 9               | 16                 | 2                | 4.8                 | 92.5%           |
| Υ.                   | YTD:  | 21                | -22.2% | \$6,663,740      | -27.3% | \$317,321        | -6.5%  | \$320,000       | 23.1%  | \$163          | 11.1%  | 46  | 51              | 12                 | 23               |                     | 94.9%           |
| Single Family        |       | 4                 | -20.0% | \$671,500        | -37.8% | \$167,875        | -22.3% | \$169,750       | -8.1%  | \$116          | -0.4%  | 24  | 9               | 16                 | 2                | 4.8                 | 92.5%           |
|                      | YTD:  | 21                | -22.2% | \$6,663,740      | -27.3% | \$317,321        | -6.5%  | \$320,000       | 23.1%  | \$163          | 11.1%  | 46  | 51              | 12                 | 23               |                     | 94.9%           |
| Townhouse            |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium          |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | _                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home        |       |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CONE | D/TH) | 3                 | -40.0% | \$429,500        | -60.2% | \$143,167        | -33.7% | \$113,000       | -38.8% | \$92           | -21.5% | 12  | 5               | 9                  | 2                | 4.2                 | 90.8%           |
|                      | YTD:  | 14                | -36.4% | \$4,405,750      | -40.6% | \$314,696        | -6.7%  | \$305,000       | 53.7%  | \$146          | 3.9%   | 50  | 29              | 6                  | 16               |                     | 92.1%           |
| Single Family        |       | 3                 | -40.0% | \$429,500        | -60.2% | \$143,167        | -33.7% | \$113,000       | -38.8% | \$92           | -21.5% | 12  | 5               | 9                  | 2                | 4.2                 | 90.8%           |
|                      | YTD:  | 14                | -36.4% | \$4,405,750      | -40.6% | \$314,696        | -6.7%  | \$305,000       | 53.7%  | \$146          | 3.9%   | 50  | 29              | 6                  | 16               |                     | 92.1%           |
| Townhouse            |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium          |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction     |       |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON  | D/TH) | 1                 | 100.0% | \$242,000        | 100.0% | \$242,000        | 100.0% | \$242,000       | 100.0% | \$190          | 100.0% | 59  | 4               | 7                  | -                | 6.0                 | 97.8%           |
|                      | YTD:  | 7                 | 40.0%  | \$2,257,990      | 29.4%  | \$322,570        | -7.6%  | \$330,000       | -6.4%  | \$197          | 13.1%  | 38  | 22              | 6                  | 7                |                     | 100.4%          |
| Single Family        |       | 1                 | 100.0% | \$242,000        | 100.0% | \$242,000        | 100.0% | \$242,000       | 100.0% | \$190          | 100.0% | 59  | 4               | 7                  | -                | 6.0                 | 97.8%           |
|                      | YTD:  | 7                 | 40.0%  | \$2,257,990      | 29.4%  | \$322,570        | -7.6%  | \$330,000       | -6.4%  | \$197          | 13.1%  | 38  | 22              | 6                  | 7                |                     | 100.4%          |
| Townhouse            |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium          |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |               | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|---------------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | <u>sting)</u> |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | OND/TH)       | 11                | -15.4%  | \$2,415,000      | -9.7%   | \$219,545        | 6.7%    | \$228,000       | 16.9%   | \$99           | -0.8%   | 35  | 26              | 49                 | 25               | 4.0                 | 95.8%           |
|                    | YTD:          | 86                | -6.5%   | \$18,600,650     | 9.1%    | \$216,287        | 16.8%   | \$209,950       | 23.5%   | \$102          | 7.7%    | 57  | 173             | 43                 | 102              |                     | 94.8%           |
| Single Family      |               | 11                | -8.3%   | \$2,415,000      | -3.0%   | \$219,545        | 5.8%    | \$228,000       | 5.1%    | \$99           | -0.2%   | 35  | 26              | 49                 | 25               | 4.0                 | 95.8%           |
|                    | YTD:          | 86                | -5.5%   | \$18,600,650     | 10.3%   | \$216,287        | 16.8%   | \$209,950       | 23.5%   | \$102          | 7.8%    | 57  | 173             | 43                 | 102              |                     | 94.8%           |
| Townhouse          |               | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |               | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |               |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | OND/TH)       | 11                | -15.4%  | \$2,415,000      | -9.7%   | \$219,545        | 6.7%    | \$228,000       | 16.9%   | \$99           | -0.8%   | 35  | 25              | 46                 | 25               | 3.8                 | 95.8%           |
|                    | YTD:          | 86                | -6.5%   | \$18,600,650     | 9.1%    | \$216,287        | 16.8%   | \$209,950       | 23.5%   | \$102          | 7.7%    | 57  | 165             | 41                 | 102              |                     | 94.8%           |
| Single Family      |               | 11                | -8.3%   | \$2,415,000      | -3.0%   | \$219,545        | 5.8%    | \$228,000       | 5.1%    | \$99           | -0.2%   | 35  | 25              | 46                 | 25               | 3.8                 | 95.8%           |
|                    | YTD:          | 86                | -5.5%   | \$18,600,650     | 10.3%   | \$216,287        | 16.8%   | \$209,950       | 23.5%   | \$102          | 7.8%    | 57  | 165             | 41                 | 102              |                     | 94.8%           |
| Townhouse          |               | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |               | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u>n</u>      |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | OND/TH)       | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 1               | 3                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 8               | 2                  | -                |                     | 0.0%            |
| Single Family      |               | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 1               | 3                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 8               | 2                  | -                |                     | 0.0%            |
| Townhouse          |               | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |               | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |        | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY% | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|--------|-------------------|--------|------------------|--------|------------------|------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist   | ting)  |                   |        |                  |        |                  |      |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/COM | ND/TH) | 6                 | 100.0% | \$941,000        | 100.7% | \$156,833        | 0.4% | \$144,750       | -12.2% | \$76           | -19.6% | 71  | 7               | 13                 | 5                | 3.7                 | 93.9%           |
|                     | YTD:   | 29                | 38.1%  | \$4,501,400      | 39.6%  | \$155,221        | 1.1% | \$173,000       | 11.6%  | \$78           | -10.2% | 48  | 41              | 10                 | 31               |                     | 92.8%           |
| Single Family       |        | 6                 | 100.0% | \$941,000        | 100.7% | \$156,833        | 0.4% | \$144,750       | -12.2% | \$76           | -19.6% | 71  | 7               | 13                 | 5                | 3.7                 | 93.9%           |
|                     | YTD:   | 29                | 38.1%  | \$4,501,400      | 39.6%  | \$155,221        | 1.1% | \$173,000       | 11.6%  | \$78           | -10.2% | 48  | 41              | 10                 | 31               |                     | 92.8%           |
| Townhouse           |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |        |                   |        |                  |        |                  |      |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/COM | ND/TH) | 6                 | 100.0% | \$941,000        | 100.7% | \$156,833        | 0.4% | \$144,750       | -12.2% | \$76           | -19.6% | 71  | 7               | 13                 | 5                | 3.7                 | 93.9%           |
|                     | YTD:   | 29                | 38.1%  | \$4,501,400      | 39.6%  | \$155,221        | 1.1% | \$173,000       | 11.6%  | \$78           | -10.2% | 48  | 41              | 10                 | 31               |                     | 92.8%           |
| Single Family       |        | 6                 | 100.0% | \$941,000        | 100.7% | \$156,833        | 0.4% | \$144,750       | -12.2% | \$76           | -19.6% | 71  | 7               | 13                 | 5                | 3.7                 | 93.9%           |
|                     | YTD:   | 29                | 38.1%  | \$4,501,400      | 39.6%  | \$155,221        | 1.1% | \$173,000       | 11.6%  | \$78           | -10.2% | 48  | 41              | 10                 | 31               |                     | 92.8%           |
| Townhouse           |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | . 0.0%          |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |        |                   |        |                  |        |                  |      |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/COM | ND/TH) | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family       |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse           |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         | _      | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0% | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |        | Closed<br>Sales** | Ye | 0Y%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|--------|-------------------|----|--------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)  |                   |    |        |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) |                   | 1  | 100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | -                | 1.7                 | 0.0%            |
|                    | YTD:   | Ę                 | 5. | -37.5% | \$660,000        | 1.9%    | \$132,000        | 63.1%   | \$125,000       | 34.1%   | \$62           | 7.0%    | 13  | 5               | 1                  | 5                |                     | 90.1%           |
| Single Family      |        |                   | 1  | 100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | -                | 1.7                 | 0.0%            |
|                    | YTD:   | Ę                 | 5. | -37.5% | \$660,000        | 1.9%    | \$132,000        | 63.1%   | \$125,000       | 34.1%   | \$62           | 7.0%    | 13  | 5               | 1                  | 5                |                     | 90.1%           |
| Townhouse          |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |        |                   |    |        |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) |                   | 1  | 100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | -                | 1.7                 | 0.0%            |
|                    | YTD:   | Ę                 | 5. | -37.5% | \$660,000        | 1.9%    | \$132,000        | 63.1%   | \$125,000       | 34.1%   | \$62           | 7.0%    | 13  | 5               | 1                  | 5                |                     | 90.1%           |
| Single Family      |        |                   | 1  | 100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | -                | 1.7                 | 0.0%            |
|                    | YTD:   | Ę                 | 5. | -37.5% | \$660,000        | 1.9%    | \$132,000        | 63.1%   | \$125,000       | 34.1%   | \$62           | 7.0%    | 13  | 5               | 1                  | 5                |                     | 90.1%           |
| Townhouse          |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   |        |                   |    |        |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   |                   | -  | 0.0%   | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |            | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%     | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|------------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|----------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existi  | <u>ng)</u> |                   |        |                  |        |                  |        |                 |        |                |          |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | -100.0%  | -   | 2               | 4                  | -                | 24.0                | 0.0%            |
|                     | YTD:       |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | -100.0%  | -   | 9               | 2                  | 1                |                     | 0.0%            |
| Single Family       |            |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | - 100.0% | -   | 2               | 4                  | -                | 24.0                | 0.0%            |
|                     | YTD:       |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | -100.0%  | -   | 9               | 2                  | 1                |                     | 0.0%            |
| Townhouse           |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | 0.0%     | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |            |                   |        |                  |        |                  |        |                 |        |                |          |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | -100.0%  | -   | 2               | 4                  | -                | 24.0                | 0.0%            |
|                     | YTD:       |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | -100.0%  | -   | 9               | 2                  | 1                |                     | 0.0%            |
| Single Family       |            |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | - 100.0% | -   | 2               | 4                  | -                | 24.0                | 0.0%            |
|                     | YTD:       |                   | 100.0% |                  | 100.0% |                  | 100.0% |                 | 100.0% | -              | -100.0%  | -   | 9               | 2                  | 1                |                     | 0.0%            |
| Townhouse           |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | . 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |            |                   |        |                  |        |                  |        |                 |        |                |          |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family       |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse           |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |            |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | - 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       |                   | - 0.0% |                  | - 0.0% |                  | - 0.0% |                 | - 0.0% | -              | 0.0%     | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY  | Dollar<br>% Volume | YoY%  | Average<br>Price | YoY%  | Median<br>Price | YoY%  | Price/<br>Sqft | YoY%  | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|------|--------------------|-------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | sting)   |                   |      |                    |       |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | OND/TH)  | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | 1                  | -                | 2.4                 | 0.0%            |
|                    | YTD:     | 4                 | . 0. | 0% \$298,500       | 14.9% | \$74,625         | 14.9% | \$74,250        | 18.9% | \$42           | 16.9% | 100 | 3               | 1                  | 3                |                     | 88.5%           |
| Single Family      |          | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | 1                  | -                | 2.4                 | 0.0%            |
|                    | YTD:     | 4                 | . 0. | 0% \$298,500       | 14.9% | \$74,625         | 14.9% | \$74,250        | 18.9% | \$42           | 16.9% | 100 | 3               | 1                  | 3                |                     | 88.5%           |
| Townhouse          |          | -                 | . 0. | 0% .               | 0.00/ | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |      |                    |       |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | OND/TH)  | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | 1                  | -                | 2.4                 | 0.0%            |
|                    | YTD:     | 4                 | . 0. | 0% \$298,500       | 14.9% | \$74,625         | 14.9% | \$74,250        | 18.9% | \$42           | 16.9% | 100 | 3               | 1                  | 3                |                     | 88.5%           |
| Single Family      |          | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | 1                  | -                | 2.4                 | 0.0%            |
|                    | YTD:     | 4                 | . 0. | 0% \$298,500       | 14.9% | \$74,625         | 14.9% | \$74,250        | 18.9% | \$42           | 16.9% | 100 | 3               | 1                  | 3                |                     | 88.5%           |
| Townhouse          |          | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% .               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u>n</u> |                   |      |                    |       |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CC |          | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |          | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |          | -                 | · 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | . 0. | 0% -               | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | . 0. | 0%                 | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type         |     | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%  | Median<br>Price | YoY%  | Price/<br>Sqft | YoY%  | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|-----------------------|-----|-------------------|--------|------------------|--------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing) | )   |                   |        |                  |        |                  |       |                 | 1     | -              |       |     |                 |                    |                  | ,                   |                 |
| Residential (SF/COND/ |     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 1               | 1                  | -                | 4.0                 | 0.0%            |
|                       | TD: | 2                 | 100.0% | \$357,800        | 138.5% | \$178,900        | 19.3% | \$178,900       | 19.3% | \$95           | 52.0% | 89  | 2               | 1                  | 2                |                     | 89.5%           |
| Single Family         | _   | -                 | 0.0%   | . ,              | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | _   | 1               | 1                  | _                | 4.0                 | 0.0%            |
|                       | TD: | 2                 | 100.0% | \$357,800        | 138.5% | \$178,900        | 19.3% | \$178,900       | 19.3% | \$95           | 52.0% | 89  | 2               | 1                  | 2                |                     | 89.5%           |
| Townhouse             | _   | -                 | 0.0%   |                  | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | _                   | 0.0%            |
|                       | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium           | _   | -                 | 0.0%   |                  | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | _                   | 0.0%            |
|                       | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home         | _   |                   |        |                  |        |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/COND/ | TH) | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 1               | 1                  | -                | 4.0                 | 0.0%            |
| •                     | TD: | 2                 | 100.0% | \$357,800        | 138.5% | \$178,900        | 19.3% | \$178,900       | 19.3% | \$95           | 52.0% | 89  | 2               | 1                  | 2                |                     | 89.5%           |
| Single Family         | _   | -                 | 0.0%   |                  | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 1               | 1                  | -                | 4.0                 | 0.0%            |
|                       | TD: | 2                 | 100.0% | \$357,800        | 138.5% | \$178,900        | 19.3% | \$178,900       | 19.3% | \$95           | 52.0% | 89  | 2               | 1                  | 2                |                     | 89.5%           |
| Townhouse             |     | -                 | 0.0%   |                  | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
| Y                     | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium           | _   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | _                   | 0.0%            |
| Y                     | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction      | _   |                   |        |                  |        |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/COND/ | TH) | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
| Y                     | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family         | _   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | _                   | 0.0%            |
| Y                     | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse             | _   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
| Y                     | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium           | _   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
| Y                     | TD: | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
|                       |     |                   |        |                  |        |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |

|                    |               | Sales** | YoY%   | Dollar<br>Volume |   | YoY% | Average<br>Price | Yo | oY%  | Median<br>Price | Y | oY%  | Price/<br>Sqft | YoY% | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|---------------|---------|--------|------------------|---|------|------------------|----|------|-----------------|---|------|----------------|------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | <u>sting)</u> |         |        |                  |   |      |                  |    |      |                 |   |      |                |      |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)       |         | - 0.09 | %                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | . 0.0%          |
|                    | YTD:          |         | - 0.09 | %                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |               |         | - 0.00 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | - 0.0%          |
|                    | YTD:          |         | - 0.09 | %                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |               |         | - 0.00 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | - 0.0%          |
|                    | YTD:          |         | - 0.09 | %                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |               |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                | •                   | . 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |               |         |        |                  |   |      |                  |    |      |                 |   |      |                |      |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)       |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | . 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |               |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                | •                   | . 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |               |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                | •                   | . 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |               |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | . 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| New Constructio    | <u>n</u>      |         |        |                  |   |      |                  |    |      |                 |   |      |                |      |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)       |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | . 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |               |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |               |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | - 0.0%          |
|                    | YTD:          |         | - 0.09 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |               |         | - 0.00 | 6                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | - 0.0%          |
|                    | YTD:          |         | - 0.09 | %                | - | 0.0% |                  | -  | 0.0% |                 | - | 0.0% | -              | 0.0% | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |        | Closed<br>Sales** | Y | oY%    | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|--------|-------------------|---|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existi  | ing)   |                   |   | 1      |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON |        | 1                 |   | 100.0% | \$665,000        | 100.0% | \$665,000        | 100.0% | \$665,000       | 100.0% | \$163          | 100.0% | 3   | 5               | 7                  | 3                | 7.0                 | 100.0%          |
| Υ.                  | YTD:   | 5                 |   | 150.0% | \$2,380,000      | 218.9% | \$476,000        | 27.6%  | \$465,000       | 24.6%  | \$195          | 24.3%  | 69  | 15              | 4                  | 8                |                     | 94.9%           |
| Single Family       |        | 1                 |   | 100.0% | \$665,000        | 100.0% | \$665,000        | 100.0% | \$665,000       |        | \$163          | 100.0% | 3   | 5               | 7                  | 3                | 7.0                 | 100.0%          |
| 0                   | YTD:   | 5                 |   | 150.0% | \$2,380,000      | 218.9% | \$476,000        | 27.6%  | \$465,000       | 24.6%  | \$195          | 24.3%  | 69  | 15              | 4                  | 8                |                     | 94.9%           |
| Townhouse           |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |        |                   |   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH) | 1                 |   | 100.0% | \$665,000        | 100.0% | \$665,000        | 100.0% | \$665,000       | 100.0% | \$163          | 100.0% | 3   | 4               | 5                  | 3                | 5.5                 | 100.0%          |
|                     | YTD:   | 4                 |   | 300.0% | \$1,915,000      | 447.1% | \$478,750        | 36.8%  | \$512,500       | 46.4%  | \$198          | 19.7%  | 28  | 13              | 4                  | 7                |                     | 92.8%           |
| Single Family       |        | 1                 |   | 100.0% | \$665,000        | 100.0% | \$665,000        | 100.0% | \$665,000       | 100.0% | \$163          | 100.0% | 3   | 4               | 5                  | 3                | 5.5                 | 100.0%          |
|                     | YTD:   | 4                 |   | 300.0% | \$1,915,000      | 447.1% | \$478,750        | 36.8%  | \$512,500       | 46.4%  | \$198          | 19.7%  | 28  | 13              | 4                  | 7                |                     | 92.8%           |
| Townhouse           |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |        |                   |   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH) | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 2                  | -                | 24.0                | 0.0%            |
|                     | YTD:   | 1                 |   | 0.0%   | \$465,000        | 17.3%  | \$465,000        | 17.3%  | \$465,000       | 17.3%  | \$185          | 24.2%  | 231 | 2               | 1                  | 1                |                     | 103.3%          |
| Single Family       |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 2                  | -                | 24.0                | 0.0%            |
|                     | YTD:   | 1                 |   | 0.0%   | \$465,000        | 17.3%  | \$465,000        | 17.3%  | \$465,000       | 17.3%  | \$185          | 24.2%  | 231 | 2               | 1                  | 1                |                     | 103.3%          |
| Townhouse           |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 |   | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type     |          | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%  | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%  | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|-------------------|----------|-------------------|--------|------------------|--------|------------------|-------|-----------------|--------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis  |          |                   |        |                  | 1      |                  |       |                 |        |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/C | 8,       | 14                | 7.7%   | \$5,051,738      | 32.9%  | \$360,838        | 23.4% | \$335,000       | 21.8%  | \$157          | 13.0% | 64  | 20              | 40                 | 12               | 4.6                 | 93.7%           |
| ( · · ·           | YTD:     | 56                | -6.7%  | \$19,093,184     | -5.4%  | \$340,950        | 1.3%  | \$325,000       | -3.2%  | \$158          | 3.8%  | 62  | 121             | 37                 | 64               |                     | 95.7%           |
| Single Family     |          | 14                | 7.7%   | \$5,051,738      | 32.9%  | \$360,838        | 23.4% | \$335,000       | 21.8%  | \$157          | 13.0% | 64  | 20              | 40                 | 12               | 4.6                 | 93.7%           |
| 5 ,               | YTD:     | 56                | -6.7%  | \$19,093,184     | -5.4%  | \$340,950        | 1.3%  | \$325,000       | -3.2%  | \$158          | 3.8%  | 62  | 121             | 37                 | 64               |                     | 95.7%           |
| Townhouse         |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | _   | -               | -                  | _                | _                   | 0.0%            |
|                   | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium       |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                   | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home     |          |                   |        |                  |        |                  |       |                 |        |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/C | OND/TH)  | 9                 | -10.0% | \$3,091,000      | 13.4%  | \$343,444        | 25.9% | \$325,000       | 33.7%  | \$145          | 14.0% | 59  | 12              | 21                 | 10               | 3.8                 | 91.9%           |
| Υ.                | YTD:     | 30                | -25.0% | \$9,434,250      | -25.4% | \$314,475        | -0.6% | \$277,500       | 1.7%   | \$147          | 5.1%  | 44  | 76              | 19                 | 39               |                     | 95.3%           |
| Single Family     |          | 9                 | -10.0% | \$3,091,000      | 13.4%  | \$343,444        | 25.9% | \$325,000       | 33.7%  | \$145          | 14.0% | 59  | 12              | 21                 | 10               | 3.8                 | 91.9%           |
| 0 2               | YTD:     | 30                | -25.0% | \$9,434,250      | -25.4% | \$314,475        | -0.6% | \$277,500       | 1.7%   | \$147          | 5.1%  | 44  | 76              | 19                 | 39               |                     | 95.3%           |
| Townhouse         |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                   | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium       |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | _                   | 0.0%            |
|                   | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| New Constructio   | <u>n</u> |                   |        |                  |        |                  |       |                 |        |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/C | OND/TH)  | 4                 | 33.3%  | \$1,599,900      | 49.0%  | \$399,975        | 11.8% | \$406,950       | 48.0%  | \$182          | 3.6%  | 75  | 8               | 19                 | 2                | 6.2                 | 97.7%           |
|                   | YTD:     | 25                | 25.0%  | \$9,317,984      | 23.6%  | \$372,719        | -1.1% | \$354,000       | -10.9% | \$172          | -3.3% | 85  | 45              | 18                 | 25               |                     | 96.1%           |
| Single Family     |          | 4                 | 33.3%  | \$1,599,900      | 49.0%  | \$399,975        | 11.8% | \$406,950       | 48.0%  | \$182          | 3.6%  | 75  | 8               | 19                 | 2                | 6.2                 | 97.7%           |
|                   | YTD:     | 25                | 25.0%  | \$9,317,984      | 23.6%  | \$372,719        | -1.1% | \$354,000       | -10.9% | \$172          | -3.3% | 85  | 45              | 18                 | 25               |                     | 96.1%           |
| Townhouse         |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                   | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium       |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                   | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | ting)    |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | ND/TH)   | 10                | 25.0%  | \$1,508,400      | -9.4%  | \$150,840        | -27.5% | \$142,750       | -5.8%  | \$75           | -36.9% | 63  | 7               | 21                 | 8                | 4.3                 | 76.2%           |
|                    | YTD:     | 35                | -14.6% | \$5,996,980      | -23.2% | \$171,342        | -10.0% | \$147,000       | -16.0% | \$96           | -6.3%  | 51  | 73              | 21                 | 38               |                     | 87.7%           |
| Single Family      |          | 10                | 25.0%  | \$1,508,400      | -9.4%  | \$150,840        | -27.5% | \$142,750       | -5.8%  | \$75           | -36.9% | 63  | 7               | 20                 | 8                | 4.1                 | 76.2%           |
|                    | YTD:     | 35                | -14.6% | \$5,996,980      | -23.2% | \$171,342        | -10.0% | \$147,000       | -16.0% | \$96           | -6.3%  | 51  | 72              | 20                 | 38               |                     | 87.7%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 1                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | ND/TH)   | 10                | 25.0%  | \$1,508,400      | -9.4%  | \$150,840        | -27.5% | \$142,750       | -5.8%  | \$75           | -36.9% | 63  | 7               | 19                 | 8                | 4.1                 | 76.2%           |
|                    | YTD:     | 35                | -14.6% | \$5,996,980      | -23.2% | \$171,342        | -10.0% | \$147,000       | -16.0% | \$96           | -6.3%  | 51  | 71              | 18                 | 38               |                     | 87.7%           |
| Single Family      |          | 10                | 25.0%  | \$1,508,400      | -9.4%  | \$150,840        | -27.5% | \$142,750       | -5.8%  | \$75           | -36.9% | 63  | 7               | 18                 | 8                | 3.9                 | 76.2%           |
|                    | YTD:     | 35                | -14.6% | \$5,996,980      | -23.2% | \$171,342        | -10.0% | \$147,000       | -16.0% | \$96           | -6.3%  | 51  | 70              | 18                 | 38               |                     | 87.7%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 1                  | -                |                     | 0.0%            |
| New Construction   | <u>1</u> |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | ND/TH)   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 2                  | -                | 8.0                 | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 2                  | -                |                     | 0.0%            |
| Single Family      |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 2                  | -                | 8.0                 | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 2                  | -                |                     | 0.0%            |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

## Lubbock Association of REALTORS

Market Analysis By Zip Code\*: 79366

| Property Type      |          | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)    |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO |          | 2                 | 0.0%   | \$810,000        | -6.4%  | \$405,000        | -6.4%  | \$405,000       | -6.4%  | \$168          | 26.2%  | 183 | 3               | 7                  | 1                | 3.8                 | 71.4%           |
|                    | YTD:     | 14                | 0.0%   | \$6,137,000      | 2.6%   | \$438,357        | 2.6%   | \$383,500       | -8.7%  | \$166          | -3.6%  | 60  | 22              | 4                  | 16               |                     | 93.8%           |
| Single Family      |          | 2                 | 0.0%   | \$810,000        | -6.4%  | \$405,000        | -6.4%  | \$405,000       | -6.4%  | \$168          | 26.2%  | 183 | 3               | 7                  | 1                | 3.8                 | 71.4%           |
|                    | YTD:     | 14                | 0.0%   | \$6,137,000      | 2.6%   | \$438,357        | 2.6%   | \$383,500       | -8.7%  | \$166          | -3.6%  | 60  | 22              | 4                  | 16               |                     | 93.8%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   | 1                 | -50.0% | \$440,000        | -49.1% | \$440,000        | 1.7%   | \$440,000       | 1.7%   | \$164          | 22.9%  | 58  | 3               | 7                  | 1                | 4.0                 | 98.2%           |
|                    | YTD:     | 13                | 0.0%   | \$5,767,000      | 4.0%   | \$443,615        | 4.0%   | \$388,000       | -7.6%  | \$165          | -4.0%  | 41  | 22              | 4                  | 15               |                     | 97.6%           |
| Single Family      |          | 1                 | -50.0% | \$440,000        | -49.1% | \$440,000        | 1.7%   | \$440,000       | 1.7%   | \$164          | 22.9%  | 58  | 3               | 7                  | 1                | 4.0                 | 98.2%           |
|                    | YTD:     | 13                | 0.0%   | \$5,767,000      | 4.0%   | \$443,615        | 4.0%   | \$388,000       | -7.6%  | \$165          | -4.0%  | 41  | 22              | 4                  | 15               |                     | 97.6%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u> </u> |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   | 1                 | 100.0% | \$370,000        | 100.0% | \$370,000        | 100.0% | \$370,000       | 100.0% | \$173          | 100.0% | 309 | -               | -                  | -                | -                   | 44.6%           |
|                    | YTD:     | 1                 | 0.0%   | \$370,000        | -15.0% | \$370,000        | -15.0% | \$370,000       | -15.0% | \$173          | 2.5%   | 309 | -               | 1                  | 1                |                     | 44.6%           |
| Single Family      |          | 1                 | 100.0% | \$370,000        | 100.0% | \$370,000        | 100.0% | \$370,000       | 100.0% | \$173          | 100.0% | 309 | -               | -                  | -                | -                   | 44.6%           |
|                    | YTD:     | 1                 | 0.0%   | \$370,000        | -15.0% | \$370,000        | -15.0% | \$370,000       | -15.0% | \$173          | 2.5%   | 309 | -               | 1                  | 1                |                     | 44.6%           |
| Townhouse          |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |        | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|--------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)  |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 1               | 1                  | -                | 6.0                 | 89.7%           |
|                    | YTD:   | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 2               | 1                  | 1                |                     | 89.7%           |
| Single Family      |        | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 1               | 1                  | -                | 6.0                 | 89.7%           |
|                    | YTD:   | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 2               | 1                  | 1                |                     | 89.7%           |
| Townhouse          |        | -                 | 0.0%   | ,<br>D –         | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -<br>-           | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%   | ,<br>D –         | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -<br>-           | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |        |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 1               | 1                  | -                | 6.0                 | 89.7%           |
|                    | YTD:   | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 2               | 1                  | 1                |                     | 89.7%           |
| Single Family      |        | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 1               | 1                  | -                | 6.0                 | 89.7%           |
|                    | YTD:   | 1                 | 100.0% | \$305,000        | 100.0% | \$305,000        | 100.0% | \$305,000       | 100.0% | \$113          | 100.0% | 42  | 2               | 1                  | 1                |                     | 89.7%           |
| Townhouse          |        | -                 | 0.0%   | ,<br>D –         | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -<br>-           | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%   | ,<br>D –         | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -<br>-           | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   |        |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |        | -                 | 0.0%   | -<br>-           | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%   | -<br>-           | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |        | Closed<br>Sales** | Y | oY%  | Dollar<br>Volume | YoY%  | Average<br>Price | YoY%  | Median<br>Price | YoY%  | Price/<br>Sqft | YoY%  | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|--------|-------------------|---|------|------------------|-------|------------------|-------|-----------------|-------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | ing)   |                   |   |      |                  |       |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH) |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 2               | 1                  | 1                | 1.7                 | 0.0%            |
|                     | YTD:   | 3                 | 3 | 0.0% | \$752,000        | 72.9% | \$250,667        | 72.9% | \$269,000       | 53.7% | \$109          | 29.4% | 52  | 6               | 1                  | 5                |                     | 96.5%           |
| Single Family       |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 2               | 1                  | 1                | 1.7                 | 0.0%            |
|                     | YTD:   | 3                 | 3 | 0.0% | \$752,000        | 72.9% | \$250,667        | 72.9% | \$269,000       | 53.7% | \$109          | 29.4% | 52  | 6               | 1                  | 5                |                     | 96.5%           |
| Townhouse           |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |        |                   |   |      |                  |       |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH) |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 2               | 1                  | 1                | 1.7                 | 0.0%            |
|                     | YTD:   | 3                 | 3 | 0.0% | \$752,000        | 72.9% | \$250,667        | 72.9% | \$269,000       | 53.7% | \$109          | 29.4% | 52  | 6               | 1                  | 5                |                     | 96.5%           |
| Single Family       |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | 2               | 1                  | 1                | 1.7                 | 0.0%            |
|                     | YTD:   | 3                 | 3 | 0.0% | \$752,000        | 72.9% | \$250,667        | 72.9% | \$269,000       | 53.7% | \$109          | 29.4% | 52  | 6               | 1                  | 5                |                     | 96.5%           |
| Townhouse           |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |        |                   |   |      |                  |       |                  |       |                 |       |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH) |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family       |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse           |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   |                   | - | 0.0% | -                | 0.0%  | -                | 0.0%  | -               | 0.0%  | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |              | Closed<br>Sales** |   | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|--------------|-------------------|---|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | <u>ting)</u> |                   |   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)       |                   | 1 | 100.0% | \$179,900        | 100.0% | \$179,900        | 100.0% | \$179,900       | 100.0% | \$103          | 100.0% | 3   | -               | 1                  | -                | 4.0                 | 100.0%          |
|                    | YTD:         |                   | 2 | -50.0% | \$269,900        | -61.9% | \$134,950        | -23.9% | \$134,950       | -20.4% | \$92           | 17.6%  | 5   | 6               | 2                  | 3                |                     | 100.0%          |
| Single Family      |              |                   | 1 | 100.0% | \$179,900        | 100.0% | \$179,900        | 100.0% | \$179,900       | 100.0% | \$103          | 100.0% | 3   | -               | 1                  | -                | 4.0                 | 100.0%          |
|                    | YTD:         |                   | 2 | -50.0% | \$269,900        | -61.9% | \$134,950        | -23.9% | \$134,950       | -20.4% | \$92           | 17.6%  | 5   | 6               | 2                  | 3                |                     | 100.0%          |
| Townhouse          |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |              |                   |   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)       |                   | 1 | 100.0% | \$179,900        | 100.0% | \$179,900        | 100.0% | \$179,900       | 100.0% | \$103          | 100.0% | 3   | -               | 1                  | -                | 4.0                 | 100.0%          |
|                    | YTD:         | :                 | 2 | -50.0% | \$269,900        | -61.9% | \$134,950        | -23.9% | \$134,950       | -20.4% | \$92           | 17.6%  | 5   | 6               | 2                  | 3                |                     | 100.0%          |
| Single Family      |              |                   | 1 | 100.0% | \$179,900        | 100.0% | \$179,900        | 100.0% | \$179,900       | 100.0% | \$103          | 100.0% | 3   | -               | 1                  | -                | 4.0                 | 100.0%          |
|                    | YTD:         | :                 | 2 | -50.0% | \$269,900        | -61.9% | \$134,950        | -23.9% | \$134,950       | -20.4% | \$92           | 17.6%  | 5   | 6               | 2                  | 3                |                     | 100.0%          |
| Townhouse          |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u> </u>     |                   |   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)       |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |              |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:         |                   | - | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |        | Closed<br>Sales** | YoY%  | Dollar<br>6 Volume | YoY%   | Average<br>Price | YoY%  | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%  | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|--------|-------------------|-------|--------------------|--------|------------------|-------|-----------------|--------|----------------|-------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | ng)    |                   |       |                    |        |                  |       |                 |        |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ID/TH) | 5                 | 66.7  | % \$972,000        | 60.4%  | \$194,400        | -3.8% | \$72,000        | -56.6% | \$102          | 4.8%  | 48  | 9               | 22                 | 3                | 9.1                 | 88.9%           |
|                     | YTD:   | 17                | 30.8  | \$% \$3,736,500    | 27.7%  | \$219,794        | -2.3% | \$145,000       | -19.4% | \$106          | 1.2%  | 44  | 46              | 17                 | 19               |                     | 88.9%           |
| Single Family       |        | 5                 | 66.7  | % \$972,000        | 60.4%  | \$194,400        | -3.8% | \$72,000        | -56.6% | \$102          | 4.8%  | 48  | 9               | 22                 | 3                | 9.1                 | 88.9%           |
|                     | YTD:   | 17                | 30.8  | \$% \$3,736,500    | 27.7%  | \$219,794        | -2.3% | \$145,000       | -19.4% | \$106          | 1.2%  | 44  | 46              | 17                 | 19               |                     | 88.9%           |
| Townhouse           |        | -                 | 0.0   | -                  | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 | 0.0   | - 1%               | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |        |                   |       |                    |        |                  |       |                 |        |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ID/TH) | 5                 | 66.7  | % \$972,000        | 60.4%  | \$194,400        | -3.8% | \$72,000        | -56.6% | \$102          | 4.8%  | 48  | 9               | 17                 | 3                | 7.6                 | 88.9%           |
|                     | YTD:   | 16                | 45.5  | \$3,276,500        | 62.6%  | \$204,781        | 11.8% | \$145,000       | -14.7% | \$100          | 8.8%  | 45  | 39              | 12                 | 18               |                     | 88.5%           |
| Single Family       |        | 5                 | 66.7  | % \$972,000        | 60.4%  | \$194,400        | -3.8% | \$72,000        | -56.6% | \$102          | 4.8%  | 48  | 9               | 17                 | 3                | 7.6                 | 88.9%           |
|                     | YTD:   | 16                | 45.5  | \$3,276,500        | 62.6%  | \$204,781        | 11.8% | \$145,000       | -14.7% | \$100          | 8.8%  | 45  | 39              | 12                 | 18               |                     | 88.5%           |
| Townhouse           |        | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 | 0.0   | -                  | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |        |                   |       |                    |        |                  |       |                 |        |                |       |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ID/TH) | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | 5                  | -                | 30.0                | 0.0%            |
|                     | YTD:   | 1                 | -50.0 | \$460,000          | -49.5% | \$460,000        | 1.1%  | \$460,000       | 1.1%   | \$195          | 12.6% | 17  | 7               | 4                  | 1                |                     | 95.8%           |
| Single Family       |        | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | 5                  | -                | 30.0                | 0.0%            |
|                     | YTD:   | 1                 | -50.0 | \$460,000          | -49.5% | \$460,000        | 1.1%  | \$460,000       | 1.1%   | \$195          | 12.6% | 17  | 7               | 4                  | 1                |                     | 95.8%           |
| Townhouse           |        | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium         |        | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0   |                    | 0.0%   | -                | 0.0%  | -               | 0.0%   | -              | 0.0%  | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | Y | oY%  | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|---|------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)    |                   |   |      |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 3                  | -                | 36.0                | 0.0%            |
|                    | YTD:     | 1                 | 1 | 0.0% | \$45,000         | -36.6% | \$45,000         | -36.6% | \$45,000        | -36.6% | \$48           | -13.3% | 5   | 4               | 2                  | 1                |                     | 100.0%          |
| Single Family      |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 3                  | -                | 36.0                | 0.0%            |
|                    | YTD:     | 1                 | 1 | 0.0% | \$45,000         | -36.6% | \$45,000         | -36.6% | \$45,000        | -36.6% | \$48           | -13.3% | 5   | 4               | 2                  | 1                |                     | 100.0%          |
| Townhouse          |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |   |      |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 3                  | -                | 36.0                | 0.0%            |
|                    | YTD:     | 1                 | 1 | 0.0% | \$45,000         | -36.6% | \$45,000         | -36.6% | \$45,000        | -36.6% | \$48           | -13.3% | 5   | 4               | 2                  | 1                |                     | 100.0%          |
| Single Family      |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 3                  | -                | 36.0                | 0.0%            |
|                    | YTD:     | 1                 | 1 | 0.0% | \$45,000         | -36.6% | \$45,000         | -36.6% | \$45,000        | -36.6% | \$48           | -13.3% | 5   | 4               | 2                  | 1                |                     | 100.0%          |
| Townhouse          |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u> </u> |                   |   |      |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     |                   | - | 0.0% | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | Y | 0Y%  | Dollar<br>Volume | Ŋ | YoY% | Average<br>Price | Y | oY%  | Median<br>Price | Ŋ | YoY% | Price/<br>Sqft | YoY% | <b>DOM</b> | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLF |
|--------------------|----------|-------------------|---|------|------------------|---|------|------------------|---|------|-----------------|---|------|----------------|------|------------|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)    |                   |   |      |                  |   |      |                  |   |      |                 |   |      |                |      |            |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | -               | 1                  | -                |                     | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | 1               | 1                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ -        | -               | 1                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <u>-</u> | 1               | 1                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <u>-</u> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <u>-</u> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |   |      |                  |   |      |                  |   |      |                 |   |      |                |      |            |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | -               | 1                  | -                |                     | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | 1               | 1                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <u>-</u> | -               | 1                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <u>-</u> | 1               | 1                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <u>-</u> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u> </u> |                   |   |      |                  |   |      |                  |   |      |                 |   |      |                |      |            |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ -        | -               | -                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ -        | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ -        | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | <i>6</i> - | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | - %        | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ -        | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | -                  | -                |                     | 0.0%            |

| Property Type        |       | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|----------------------|-------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin  | ng)   |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON  | D/TH) | 4                 | 300.0% | \$1,474,500      | 555.3% | \$368,625        | 63.8%  | \$397,250       | 76.6%  | \$159          | 18.8%  | 10  | 2               | 9                  | -                | 4.7                 | 99.3%           |
|                      | YTD:  | 15                | 150.0% | \$5,706,450      | 262.3% | \$380,430        | 44.9%  | \$437,000       | 76.2%  | \$161          | 9.9%   | 31  | 28              | 6                  | 16               |                     | 97.0%           |
| Single Family        |       | 4                 | 300.0% | \$1,474,500      | 555.3% | \$368,625        | 63.8%  | \$397,250       | 76.6%  | \$159          | 18.8%  | 10  | 2               | 9                  | -                | 4.7                 | 99.3%           |
|                      | YTD:  | 15                | 150.0% | \$5,706,450      | 262.3% | \$380,430        | 44.9%  | \$437,000       | 76.2%  | \$161          | 9.9%   | 31  | 28              | 6                  | 16               |                     | 97.0%           |
| Townhouse            |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium          |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| <u>Existing Home</u> |       |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON  | D/TH) | 4                 | 300.0% | \$1,474,500      | 555.3% | \$368,625        | 63.8%  | \$397,250       | 76.6%  | \$159          | 18.8%  | 10  | 2               | 8                  | -                | 5.1                 | 99.3%           |
|                      | YTD:  | 12                | 100.0% | \$4,412,500      | 180.2% | \$367,708        | 40.1%  | \$438,000       | 76.6%  | \$156          | 6.7%   | 20  | 25              | 5                  | 13               |                     | 97.1%           |
| Single Family        |       | 4                 | 300.0% | \$1,474,500      | 555.3% | \$368,625        | 63.8%  | \$397,250       | 76.6%  | \$159          | 18.8%  | 10  | 2               | 8                  | -                | 5.1                 | 99.3%           |
|                      | YTD:  | 12                | 100.0% | \$4,412,500      | 180.2% | \$367,708        | 40.1%  | \$438,000       | 76.6%  | \$156          | 6.7%   | 20  | 25              | 5                  | 13               |                     | 97.1%           |
| Townhouse            |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium          |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction     |       |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON  | D/TH) | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                | 3.0                 | 0.0%            |
|                      | YTD:  | 3                 | 100.0% | \$1,293,950      | 100.0% | \$431,317        | 100.0% | \$418,950       | 100.0% | \$180          | 100.0% | 74  | 3               | 1                  | 3                |                     | 96.8%           |
| Single Family        |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                | 3.0                 | 0.0%            |
|                      | YTD:  | 3                 | 100.0% | \$1,293,950      | 100.0% | \$431,317        | 100.0% | \$418,950       | 100.0% | \$180          | 100.0% | 74  | 3               | 1                  | 3                |                     | 96.8%           |
| Townhouse            |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium          |       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                      | YTD:  | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Duonanty Type       |        | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | VoV%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|--------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| Property Type       |        | Sales             | 101 /0 | volume           | 101 /0 | rnce             | 101 70 | rnce            | 101 70 | Squ            | 101 70 | DOM | Listings        | Listings           | Sales            | Inventory           | 10 OLF          |
| All(New and Existin | 0,     |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ID/TH) | 24                | 20.0%  | \$7,741,852      | 20.1%  | \$322,577        | 0.1%   | \$299,000       | -9.4%  | \$153          |        | 36  | 47              | 82                 | 23               | 3.3                 |                 |
|                     | YTD:   | 198               | 32.9%  | \$62,855,705     | 33.1%  | \$317,453        | 0.2%   | \$283,000       | -11.3% | \$150          | 1.0%   | 54  | 302             | 74                 | 201              |                     | 96.9%           |
| Single Family       |        | 24                | 20.0%  | \$7,741,852      | 20.1%  | \$322,577        | 0.1%   | \$299,000       | -9.4%  | \$153          | -0.7%  | 36  | 45              | 70                 | 21               | 2.9                 | 97.9%           |
|                     | YTD:   | 194               | 35.7%  | \$62,088,596     | 34.6%  | \$320,044        | -0.8%  | \$285,000       | -11.6% | \$151          | 1.0%   | 54  | 274             | 66                 | 195              |                     | 96.9%           |
| Townhouse           |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 12                 | 2                | 36.0                | 0.0%            |
|                     | YTD:   | 4                 | -33.3% | \$769,700        | -28.0% | \$192,425        | 8.0%   | \$199,900       | 12.3%  | \$138          | -3.1%  | 31  | 28              | 10                 | 6                |                     | 96.5%           |
| Condominium         |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home       |        |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ID/TH) | 17                | 13.3%  | \$5,995,050      | 31.1%  | \$352,650        | 15.7%  | \$385,000       | 26.2%  | \$153          | 6.1%   | 32  | 21              | 31                 | 16               | 2.6                 | 97.5%           |
|                     | YTD:   | 85                | 13.3%  | \$29,086,051     | 33.2%  | \$342,189        | 17.6%  | \$295,500       | 9.4%   | \$147          | 12.6%  | 35  | 146             | 26                 | 96               |                     | 97.1%           |
| Single Family       |        | 17                | 13.3%  | \$5,995,050      | 31.1%  | \$352,650        | 15.7%  | \$385,000       | 26.2%  | \$153          | 6.1%   | 32  | 19              | 30                 | 15               | 2.5                 | 97.5%           |
|                     | YTD:   | 85                | 13.3%  | \$29,086,051     | 33.2%  | \$342,189        | 17.6%  | \$295,500       | 9.4%   | \$147          | 12.6%  | 35  | 143             | 26                 | 95               |                     | 97.1%           |
| Townhouse           |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 1                  | 1                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 3               | 1                  | 1                |                     | 0.0%            |
| Condominium         |        | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:   | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction    |        |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ID/TH) | 7                 | 40.0%  | \$1,776,875      | -5.1%  | \$253,839        | -32.2% | \$241,450       | -34.6% | \$154          | -16.5% | 45  | 26              | 51                 | 7                | 4.1                 | 98.8%           |
| ,                   | YTD:   | 113               | 52.7%  | \$33,794,390     | 33.2%  | \$299,065        | -12.8% | \$268,950       | -20.9% | \$153          | -8.6%  | 68  | 156             | 47                 | 105              |                     | 96.7%           |
| Single Family       | _      | 7                 | 40.0%  | \$1,776,875      | -5.1%  | \$253,839        | -32.2% | \$241,450       |        | \$154          | -16.5% | 45  | 26              | 40                 | 6                | 3.3                 | 98.8%           |
| 5 ,                 | YTD:   | 109               | 60.3%  | \$33,024,690     | 35.9%  | \$302,979        | -15.2% | \$279,990       |        | \$153          | -9.5%  | 69  | 131             | 40                 | 100              |                     | 96.7%           |
| Townhouse           |        | -                 | 0.0%   |                  | 0.0%   | -                | 0.0%   |                 | 0.0%   | -              | 0.0%   | -   | -               | 11                 | 1                | 33.0                | 0.0%            |
|                     | YTD:   | 4                 | -33.3% | \$769,700        | -28.0% | \$192,425        | 8.0%   | \$199,900       |        | \$138          |        | 31  | 25              | 9                  | 5                | 0010                | 96.5%           |
| Condominium         |        | -                 | 0.0%   | ÷. cc,/ cc       | 0.0%   |                  | 0.0%   | ÷.00,000        | 0.0%   | ÷.50           | 0.0%   | -   |                 | -                  | -                | -                   | 0.0%            |
| Condominian         | YTD:   | _                 | 0.0%   | _                | 0.0%   | _                | 0.0%   | _               | 0.0%   | _              | 0.0%   | _   | _               | _                  | _                | -                   | 0.0%            |
|                     | 110;   | -                 | 0.070  | -                | 0.070  | -                | 0.070  | -               | 0.070  | -              | 0.070  | -   | -               | -                  | -                |                     | 0.070           |

| Property Type      |         | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|---------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | sting)  |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH) | 2                 | 0.0%   | \$483,000        | 63.8%  | \$241,500        | 63.8%  | \$241,500       | 63.8%  | \$140          | 19.1%  | 6   | 5               | 7                  | 7                | 1.9                 | 97.5%           |
|                    | YTD:    | 33                | 32.0%  | \$8,726,885      | 57.0%  | \$264,451        | 19.0%  | \$280,000       | 12.9%  | \$151          | 16.3%  | 26  | 48              | 8                  | 39               |                     | 95.8%           |
| Single Family      |         | 1                 | -50.0% | \$208,000        | -29.4% | \$208,000        | 41.1%  | \$208,000       | 41.1%  | \$137          | 16.4%  | 11  | 3               | 7                  | 3                | 2.6                 | 96.7%           |
| 0 ,                | YTD:    | 26                | 44.4%  | \$6,847,885      | 83.2%  | \$263,380        | 26.8%  | \$308,250       | 41.7%  | \$147          | 20.9%  | 31  | 35              | 6                  | 27               |                     | 95.0%           |
| Townhouse          |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | -                  | 2                | -                   | 0.0%            |
|                    | YTD:    | 1                 | -50.0% | \$315,000        | -50.7% | \$315,000        | -1.4%  | \$315,000       | -1.4%  | \$222          | 36.8%  | 13  | 3               | 1                  | 3                |                     | 95.7%           |
| Condominium        |         | 1                 | 100.0% | \$275,000        | 100.0% | \$275,000        | 100.0% | \$275,000       | 100.0% | \$143          | 100.0% | 2   | 1               | -                  | 2                | -                   | 98.2%           |
|                    | YTD:    | 6                 | 20.0%  | \$1,564,000      | 32.5%  | \$260,667        | 10.4%  | \$275,000       | 8.5%   | \$159          | 7.2%   | 5   | 10              | 1                  | 9                |                     | 99.1%           |
| Existing Home      |         |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/C0 | OND/TH) | 2                 | 0.0%   | \$483,000        | 63.8%  | \$241,500        | 63.8%  | \$241,500       | 63.8%  | \$140          | 19.1%  | 6   | 5               | 5                  | 7                | 1.4                 | 97.5%           |
|                    | YTD:    | 31                | 93.8%  | \$7,661,885      | 143.4% | \$247,158        | 25.6%  | \$275,000       | 39.2%  | \$148          | 20.0%  | 21  | 43              | 5                  | 37               |                     | 95.7%           |
| Single Family      |         | 1                 | -50.0% | \$208,000        | -29.4% | \$208,000        | 41.1%  | \$208,000       | 41.1%  | \$137          | 16.4%  | 11  | 3               | 5                  | 3                | 2.1                 | 96.7%           |
| 5 ,                | YTD:    | 24                | 166.7% | \$5,782,885      | 335.4% | \$240,954        | 63.3%  | \$255,250       | 78.8%  | \$142          | 41.0%  | 26  | 30              | 3                  | 25               |                     | 94.8%           |
| Townhouse          |         | -                 | 0.0%   | -                | 0.00/  | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | -                  | 2                | -                   | 0.0%            |
|                    | YTD:    | 1                 | -50.0% | \$315,000        | -50.7% | \$315,000        | -1.4%  | \$315,000       | -1.4%  | \$222          | 36.8%  | 13  | 3               | 1                  | 3                |                     | 95.7%           |
| Condominium        |         | 1                 | 100.0% | \$275,000        | 100.0% | \$275,000        | 100.0% | \$275,000       | 100.0% | \$143          | 100.0% | 2   | 1               | -                  | 2                | -                   | 98.2%           |
|                    | YTD:    | 6                 | 20.0%  | \$1,564,000      | 32.5%  | \$260,667        | 10.4%  | \$275,000       | 8.5%   | \$159          | 7.2%   | 5   | 10              | 1                  | 9                |                     | 99.1%           |
| New Constructio    | n –     |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 2                  | -                | 8.0                 | 0.0%            |
| , ,                | YTD:    | 2                 | -77.8% | \$1,065,000      | -55.8% | \$532,500        | 98.8%  | \$532,500       | 101.7% | \$199          | 40.8%  | 92  | 5               | 3                  | 2                |                     | 97.5%           |
| Single Family      | _       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 2                  | -                | 8.0                 | 0.0%            |
| 0 ,                | YTD:    | 2                 | -77.8% | \$1,065,000      | -55.8% | \$532,500        | 98.8%  | \$532,500       | 101.7% | \$199          | 40.8%  | 92  | 5               | 3                  | 2                |                     | 97.5%           |
| Townhouse          |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | _                | -                   | 0.0%            |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type       |       | Closed<br>Sales** | YoY%    | Dollar<br>Volume       | YoY%    | Average<br>Price | YoY%    | Median<br>Price  | YoY%    | Price/<br>Sqft | YoY%    | DOM     | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|-------|-------------------|---------|------------------------|---------|------------------|---------|------------------|---------|----------------|---------|---------|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existin | ng)   |                   |         |                        |         |                  |         |                  |         |                |         |         | 8               | 8                  |                  |                     |                 |
| Residential (SF/CON | 0,    | 9                 | 28.6%   | \$1,639,400            | 2.9%    | \$182,156        | -20.0%  | \$135,000        | -38.6%  | \$94           | -47.3%  | 44      | 13              | 29                 | 13               | 3.6                 | 90.9%           |
|                     | YTD:  | 55                | -12.7%  | \$9,338,000            |         | \$169,782        | -9.8%   | \$130,000        | -35.0%  | \$93           | -27.6%  | 40      | 124             | 30                 | 61               | 0.0                 | 90.5%           |
| Single Family       |       | 9                 | 28.6%   | \$1,639,400            | 2.9%    | \$182,156        | -20.0%  | \$135,000        | -38.6%  | \$94           | -47.3%  | 44      | 13              | 29                 | 13               | 3.6                 |                 |
|                     | YTD:  | 54                | -14.3%  | \$8,215,000            |         | \$152,130        | -19.2%  | \$129,500        | -35.3%  | \$92           | -28.8%  | 40      | 124             | 30                 | 61               | 0.0                 | 90.7%           |
| Townhouse           |       | -                 | 0.0%    | -                      | 0.0%    |                  | 0.0%    |                  | 0.0%    | - 402          | 0.0%    | -       |                 | -                  | -                | _                   | 0.0%            |
| Townhouse           | YTD:  | _                 | 0.0%    | -                      | 0.0%    | _                | 0.0%    | -                | 0.0%    | -              | 0.0%    | _       | -               | -                  | _                |                     | 0.0%            |
| Condominium         |       | _                 | 0.0%    | _                      | 0.0%    | _                | 0.0%    | _                | 0.0%    | _              | 0.0%    | _       | _               | _                  | _                | _                   | 0.0%            |
| Condominant         | YTD:  | 1                 | 100.0%  | \$1.123.000            |         | \$1,123,000      | 100.0%  | \$1.123.000      | 100.0%  | \$179          | 100.0%  | 52      | -               | _                  | -                |                     | 75.6%           |
| Existing Home       |       |                   |         | ψ1,120,000             |         | ψ1,120,000       |         | ψ1,120,000       |         | ψ175           |         | 02      |                 |                    |                  |                     |                 |
| Residential (SF/CON | п/тн) | 8                 | 300.0%  | \$1,214,400            | 151.4%  | \$151,800        | -37.1%  | \$99,500         | -58.8%  | \$82           | -35.1%  | 33      | 10              | 23                 | 12               | 3.1                 | 89.7%           |
|                     | YTD:  | 51                | 34.2%   | \$8,374,000            | 40.8%   | \$164,196        | 4.9%    | \$125,000        | -7.1%   | \$89           | -2.2%   | 35      | 103             | 23                 | 56               | 0.1                 | 89.8%           |
| Single Family       |       | 8                 | 300.0%  | \$1,214,400            |         | \$151,800        | -37.1%  | \$99,500         | -58.8%  | \$82           | -35.1%  | 33      | 103             | 24                 | 12               | 3.2                 |                 |
| Single Farmy        | YTD:  | 50                | 31.6%   | \$7,251,000            | 21.9%   | \$145,020        | -7.4%   | \$123,900        | -7.9%   | \$87           | -4.2%   | 35      | 103             | 23                 | 56               | 5.2                 | 90.1%           |
| Townhouse           |       | 50                | 0.0%    | φ7,231,000             | 0.0%    | φ143,020         | 0.0%    | φ120,900<br>-    | 0.0%    | ψ07            | 0.0%    |         | 105             | 24                 | 50               | _                   | 0.0%            |
| rownnouse           | YTD:  | _                 | 0.0%    |                        | 0.0%    | _                | 0.0%    |                  | 0.0%    |                | 0.0%    | _       | _               | _                  | _                | -                   | 0.0%            |
| Condominium         |       | -                 | 0.0%    |                        |         |                  | 0.0%    |                  | 0.0%    |                | 0.0%    |         |                 |                    |                  | _                   | 0.0%            |
| Condominium         | YTD:  | -                 | 100.0%  | -<br>\$1,123,000       |         | -<br>\$1,123,000 | 100.0%  | -<br>\$1,123,000 | 100.0%  | -<br>\$179     | 100.0%  | -<br>52 | _               | _                  | _                | -                   | 75.6%           |
| New Construction    |       | 1                 | 100.070 | φ1,123,000             | 100.070 | φ1,125,000       | 100.070 | ψ1,125,000       | 100.070 | ψ175           | 100.070 | 52      | -               | -                  | _                |                     | 10.070          |
| Residential (SF/CON | חידע) | 1                 | -80.0%  | \$425,000              | -61.7%  | \$425,000        | 91.5%   | \$425,000        | 93.2%   | \$183          | -7.5%   | 138     | 3               | 6                  | 1                | 7.2                 | 100.5%          |
| Residential (SF/CON | YTD:  | 4                 | -84.0%  | \$423,000<br>\$964,000 | -83.7%  | \$241,000        | 1.9%    | \$205,000        | -8.9%   | \$150          | -19.5%  | 106     | 21              | 5                  | 5                | 1.2                 | 99.1%           |
| Single Family       | 11D   | 4                 | -80.0%  | \$904,000              | -61.7%  | \$425,000        | 91.5%   | \$425,000        | 93.2%   | \$183          | -7.5%   | 138     | 3               | 6                  | 1                | 7.2                 |                 |
| Single Family       | VTD.  | 4                 | -80.0%  |                        |         | . ,              | 1.9%    |                  | -8.9%   | \$103<br>\$150 | -19.5%  | 106     | 3<br>21         | 5                  | 5                | 1.2                 | 99.1%           |
| Taurahawaa          | YTD:  | 4                 | -84.0%  | \$964,000              | -83.7%  | \$241,000        | 0.0%    | \$205,000        | -8.9%   | \$150          | 0.0%    | 106     | 21              | 5                  | 5                |                     |                 |
| Townhouse           | VTD   | -                 |         | -                      |         | -                |         | -                |         | -              |         | -       | -               | -                  | -                | -                   | 0.0%            |
| o                   | YTD:  | -                 | 0.0%    | -                      | 0.0%    | -                | 0.0%    | -                | 0.0%    | -              | 0.0%    | -       | -               | -                  | -                |                     | 0.0%            |
| Condominium         |       | -                 | 0.0%    | -                      | 0.0%    | -                | 0.0%    | -                | 0.0%    | -              | 0.0%    | -       | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:  | -                 | 0.0%    | -                      | 0.0%    | -                | 0.0%    | -                | 0.0%    | -              | 0.0%    | -       | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   |          |                   |         |                  |         |                  | 1       |                 |         | -              |         |     |                 |                    |                  | ,                   |                 |
| Residential (SF/C0 | 0,       | 7                 | 40.0%   | \$824,900        | -58.1%  | \$117,843        | -70.1%  | \$114,900       | 9.4%    | \$101          | -33.5%  | 91  | 8               | 14                 | 5                | 2.4                 | 93.2%           |
| ( · · ·            | YTD:     | 39                | -20.4%  | \$5,131,849      |         | \$131,586        | -26.0%  | \$110,000       | 4.8%    | \$99           | -7.1%   | 40  | 67              | 13                 | 44               |                     | 96.7%           |
| Single Family      |          | 7                 | 40.0%   | \$824,900        |         | \$117,843        | -70.1%  | \$114,900       | 9.4%    | \$101          | -33.5%  | 91  | 8               | 14                 | 5                |                     | 93.2%           |
| 0 9                | YTD:     | 39                | -20.4%  | \$5,131,849      |         | \$131,586        | -26.0%  | \$110,000       | 4.8%    | \$99           | -7.1%   | 40  | 67              | 13                 | 44               |                     | 96.7%           |
| Townhouse          |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/C0 | OND/TH)  | 7                 | 75.0%   | \$824,900        | 76.1%   | \$117,843        | 0.6%    | \$114,900       | 11.3%   | \$101          | -2.3%   | 91  | 8               | 13                 | 4                | 2.3                 | 93.2%           |
| ,                  | YTD:     | 37                | -22.9%  | \$4,881,849      | -32.4%  | \$131,942        | -12.2%  | \$110,000       | 6.5%    | \$98           | -3.1%   | 41  | 60              | 12                 | 41               |                     | 96.7%           |
| Single Family      |          | 7                 | 75.0%   | \$824,900        | 76.1%   | \$117,843        | 0.6%    | \$114,900       | 11.3%   | \$101          | -2.3%   | 91  | 8               | 13                 | 4                | 2.3                 | 93.2%           |
| 0 2                | YTD:     | 37                | -22.9%  | \$4,881,849      | -32.4%  | \$131,942        | -12.2%  | \$110,000       | 6.5%    | \$98           | -3.1%   | 41  | 60              | 12                 | 41               |                     | 96.7%           |
| Townhouse          |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| New Constructio    | <u>n</u> |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)  | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | 1                | 4.0                 | 0.0%            |
|                    | YTD:     | 2                 | 100.0%  | \$250,000        | -83.3%  | \$125,000        | -91.7%  | \$125,000       | -91.7%  | \$111          | -68.0%  | 27  | 7               | 1                  | 3                |                     | 96.9%           |
| Single Family      |          | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | 1                | 4.0                 | 0.0%            |
|                    | YTD:     | 2                 | 100.0%  | \$250,000        | -83.3%  | \$125,000        | -91.7%  | \$125,000       | -91.7%  | \$111          | -68.0%  | 27  | 7               | 1                  | 3                |                     | 96.9%           |
| Townhouse          |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY | %    | Dollar<br>Volume | Y | oY%  | Average<br>Price | Y | oY%  | Median<br>Price | Ŋ | YoY% | Price/<br>Sqft | YoY% | DOM        | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLI |
|--------------------|----------|-------------------|-----|------|------------------|---|------|------------------|---|------|-----------------|---|------|----------------|------|------------|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ting)    |                   |     |      |                  |   |      |                  |   |      |                 |   |      |                |      |            |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | 1                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | 1               | 1                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - 0 | .0%  |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | 1                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | 1               | 1                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - 0 | .0%  |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ <b>-</b> | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |     |      |                  |   |      |                  |   |      |                 |   |      |                |      |            |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u> </u> |                   |     |      |                  |   |      |                  |   |      |                 |   |      |                |      |            |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH)   |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | -               | 1                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | 1               | 1                  | -                |                     | 0.0%            |
| Single Family      |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | 1                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | 1               | 1                  | -                |                     | 0.0%            |
| Townhouse          |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | ~ -        | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 <b>-</b> | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     |                   | - 0 | 0.0% |                  | - | 0.0% |                  | - | 0.0% |                 | - | 0.0% | -              | 0.0  | 6 -        | -               | -                  | -                |                     | 0.0%            |

| Property Type       |            | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|---------------------|------------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existi  | <u>ng)</u> |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     | 37                | 19.4%  | \$10,516,186     | 18.0%  | \$284,221        | -1.1%  | \$244,600       | -7.7%  | \$141          | -0.8%  | 40  | 59              | 87                 | 46               | 3.0                 | 99.0%           |
|                     | YTD:       | 215               | -3.2%  | \$62,112,756     | -9.9%  | \$288,897        | -6.9%  | \$248,500       | -0.9%  | \$141          | 0.0%   | 44  | 356             | 89                 | 242              |                     | 97.7%           |
| Single Family       |            | 32                | 3.2%   | \$9,643,319      | 8.2%   | \$301,354        | 4.9%   | \$254,000       | -4.2%  | \$145          | 2.0%   | 25  | 56              | 75                 | 43               | 2.7                 | 98.6%           |
|                     | YTD:       | 201               | -6.1%  | \$59,491,889     | -11.5% | \$295,980        | -5.8%  | \$259,500       | 3.2%   | \$143          | 0.6%   | 42  | 317             | 76                 | 225              |                     | 97.6%           |
| Townhouse           |            | 5                 | 100.0% | \$890,000        | 100.0% | \$178,000        | 100.0% | \$180,000       | 100.0% | \$116          | 100.0% | 130 | 3               | 11                 | 3                | 7.8                 | 101.3%          |
|                     | YTD:       | 14                | 75.0%  | \$2,627,950      | 59.0%  | \$187,711        | -9.2%  | \$180,000       | -12.0% | \$115          | -2.0%  | 64  | 39              | 12                 | 17               |                     | 98.7%           |
| Condominium         |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                | -                   | 0.0%            |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                |                     | 0.0%            |
| Existing Home       |            |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     | 28                | 40.0%  | \$7,840,778      | 56.5%  | \$280,028        | 11.8%  | \$200,000       | -20.2% | \$135          | 7.0%   | 42  | 50              | 41                 | 29               | 2.2                 | 98.9%           |
|                     | YTD:       | 139               | 3.7%   | \$38,752,633     | -6.7%  | \$278,796        | -10.1% | \$215,500       | -4.2%  | \$133          | 1.7%   | 32  | 208             | 33                 | 157              |                     | 97.6%           |
| Single Family       |            | 23                | 15.0%  | \$6,973,966      | 39.2%  | \$303,216        | 21.0%  | \$248,500       | -0.8%  | \$140          | 10.4%  | 22  | 47              | 37                 | 28               | 2.1                 | 98.3%           |
|                     | YTD:       | 125               | -0.8%  | \$36,134,967     | -9.4%  | \$289,080        | -8.7%  | \$219,540       | -5.1%  | \$135          | 2.5%   | 29  | 194             | 28                 | 144              |                     | 97.5%           |
| Townhouse           |            | 5                 | 100.0% | \$890,000        | 100.0% | \$178,000        | 100.0% | \$180,000       | 100.0% | \$116          | 100.0% | 130 | 3               | 3                  | 1                | 2.1                 | 101.3%          |
|                     | YTD:       | 14                | 75.0%  | \$2,627,950      | 59.0%  | \$187,711        | -9.2%  | \$180,000       | -12.0% | \$115          | -2.0%  | 64  | 14              | 3                  | 13               |                     | 98.7%           |
| Condominium         |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                | -                   | 0.0%            |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 1                  | -                |                     | 0.0%            |
| New Construction    |            |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CON | ND/TH)     | 9                 | -18.2% | \$2,671,215      | -31.5% | \$296,802        | -16.2% | \$316,850       | -5.8%  | \$158          | -7.2%  | 34  | 9               | 46                 | 17               | 4.5                 | 99.4%           |
|                     | YTD:       | 76                | -13.6% | \$23,350,022     | -14.7% | \$307,237        | -1.2%  | \$293,950       | 4.0%   | \$155          | -0.7%  | 65  | 148             | 56                 | 85               |                     | 97.9%           |
| Single Family       |            | 9                 | -18.2% | \$2,671,215      | -31.5% | \$296,802        | -16.2% | \$316,850       | -5.8%  | \$158          | -7.2%  | 34  | 9               | 38                 | 15               | 3.7                 | 99.4%           |
|                     | YTD:       | 76                | -13.6% | \$23,350,022     | -14.7% | \$307,237        | -1.2%  | \$293,950       | 4.0%   | \$155          | -0.7%  | 65  | 123             | 47                 | 81               |                     | 97.9%           |
| Townhouse           |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | 8                  | 2                | -                   | 0.0%            |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 25              | 10                 | 4                |                     | 0.0%            |
| Condominium         |            | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                     | YTD:       | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |         | Closed<br>Sales** | YoY%   | Dollar<br>Volume | YoY%   | Average<br>Price | YoY%   | Median<br>Price | YoY%   | Price/<br>Sqft | YoY%   | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|---------|-------------------|--------|------------------|--------|------------------|--------|-----------------|--------|----------------|--------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | ting)   |                   |        |                  |        |                  |        |                 |        |                |        |     | 0               | 0                  |                  | · · ·               |                 |
| Residential (SF/CO | 07      | 18                | 100.0% | \$4,878,521      | 203.9% | \$271,029        | 52.0%  | \$208,250       | 13.8%  | \$144          | 26.2%  | 53  | 21              | 26                 | 13               | 2.2                 | 96.1%           |
| (                  | YTD:    | 85                | -28.6% | \$23,586,721     | -15.3% | \$277,491        | 18.6%  | \$225,000       | 7.7%   | \$139          | 4.1%   | 35  | 128             | 22                 | 86               |                     | 96.2%           |
| Single Family      |         | 18                | 100.0% | \$4,878,521      | 203.9% | \$271,029        | 52.0%  | \$208,250       | 13.8%  | \$144          | 26.2%  | 53  | 21              | 26                 | 13               | 2.2                 | 96.1%           |
| 5 ,                | YTD:    | 84                | -29.4% | \$22,111,721     | -20.6% | \$263,235        | 12.5%  | \$225,000       | 7.7%   | \$139          | 4.2%   | 36  | 127             | 22                 | 85               |                     | 96.2%           |
| Townhouse          |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | _                | _                   | . 0.0%          |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%   | _                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:    | 1                 | 100.0% | \$1,475,000      | 100.0% | \$1,475,000      | 100.0% | \$1,475,000     | 100.0% | \$132          | 100.0% | 10  | 1               | -                  | 1                |                     | 95.2%           |
| Existing Home      |         |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH) | 18                | 100.0% | \$4,878,521      | 203.9% | \$271,029        | 52.0%  | \$208,250       | 13.8%  | \$144          | 26.2%  | 53  | 20              | 25                 | 13               | 2.1                 | 96.1%           |
| ( ·····            | YTD:    | 85                | -28.6% | \$23,586,721     | -15.3% | \$277,491        | 18.6%  | \$225,000       | 7.7%   | \$139          | 4.1%   | 35  | 126             | 21                 | 86               |                     | 96.2%           |
| Single Family      |         | 18                | 100.0% | \$4,878,521      | 203.9% | \$271,029        | 52.0%  | \$208,250       | 13.8%  | \$144          | 26.2%  | 53  | 20              | 25                 | 13               | 2.2                 | 96.1%           |
| 5 ,                | YTD:    | 84                | -29.4% | \$22,111,721     | -20.6% | \$263,235        | 12.5%  | \$225,000       | 7.7%   | \$139          | 4.2%   | 36  | 125             | 21                 | 85               |                     | 96.2%           |
| Townhouse          |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | _                | _                   | . 0.0%          |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:    | 1                 | 100.0% | \$1,475,000      | 100.0% | \$1,475,000      | 100.0% | \$1,475,000     | 100.0% | \$132          | 100.0% | 10  | 1               | -                  | 1                |                     | 95.2%           |
| New Construction   | n —     |                   |        |                  |        |                  |        |                 |        |                |        |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | DND/TH) | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 1                  | -                | -                   | 0.0%            |
| ·                  | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 1                  | -                |                     | 0.0%            |
| Single Family      |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 1               | 1                  | -                | -                   | 0.0%            |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | 2               | 1                  | -                |                     | 0.0%            |
| Townhouse          |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:    | -                 | 0.0%   | -                | 0.0%   | -                | 0.0%   | -               | 0.0%   | -              | 0.0%   | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | ting)    |                   |         | ·                |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | ND/TH)   | 7                 | -41.79  | % \$1,061,750    | -18.7%  | \$151,679        | 39.4%   | \$124,000       | 20.7%   | \$114          | 19.7%   | 30  | 10              | 18                 | 10               | 2.3                 | 94.2%           |
|                    | YTD:     | 56                | -26.3   | % \$7,566,950    | -18.5%  | \$135,124        | 10.7%   | \$131,000       | 10.6%   | \$101          | 4.6%    | 33  | 107             | 24                 | 67               |                     | 93.4%           |
| Single Family      |          | 7                 | -41.79  | % \$1,061,750    | -18.7%  | \$151,679        | 39.4%   | \$124,000       | 20.7%   | \$114          | 19.7%   | 30  | 10              | 18                 | 10               | 2.4                 | 94.2%           |
|                    | YTD:     | 55                | -26.79  | % \$7,436,950    | -18.4%  | \$135,217        | 11.3%   | \$132,000       | 11.9%   | \$101          | 4.6%    | 33  | 106             | 24                 | 66               |                     | 93.3%           |
| Townhouse          |          | -                 | 0.0     | % -              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | 1                 | 100.09  | % \$130,000      | 100.0%  | \$130,000        | 100.0%  | \$130,000       | 100.0%  | \$105          | 100.0%  | 2   | 1               | -                  | 1                |                     | 100.0%          |
| Condominium        |          | -                 | 0.0     | - %              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.09 | - %              | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | ND/TH)   | 7                 | -41.79  | % \$1,061,750    | -18.7%  | \$151,679        | 39.4%   | \$124,000       | 20.7%   | \$114          | 19.7%   | 30  | 10              | 15                 | 10               | 2.0                 | 94.2%           |
|                    | YTD:     | 56                | -25.3   | % \$7,566,950    | -16.6%  | \$135,124        | 11.7%   | \$131,000       | 11.0%   | \$101          | 5.4%    | 33  | 99              | 21                 | 67               |                     | 93.4%           |
| Single Family      |          | 7                 | -41.79  | % \$1,061,750    | -18.7%  | \$151,679        | 39.4%   | \$124,000       | 20.7%   | \$114          | 19.7%   | 30  | 10              | 15                 | 10               | 2.0                 | 94.2%           |
|                    | YTD:     | 55                | -25.79  | % \$7,436,950    | -16.4%  | \$135,217        | 12.5%   | \$132,000       | 13.8%   | \$101          | 5.5%    | 33  | 98              | 21                 | 66               |                     | 93.3%           |
| Townhouse          |          | -                 | 0.0     | % -              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | 1                 | 100.00  | % \$130,000      | 100.0%  | \$130,000        | 100.0%  | \$130,000       | 100.0%  | \$105          | 100.0%  | 2   | 1               | -                  | 1                |                     | 100.0%          |
| Condominium        |          | -                 | 0.0     | % -              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.09 | - %              | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u> </u> |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CC | ND/TH)   | -                 | 0.0     | - %              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | 3                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.09 | - %              | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 8               | 2                  | -                |                     | 0.0%            |
| Single Family      |          | -                 | 0.0     | - %              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | 3                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.09 | - %              | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 8               | 2                  | -                |                     | 0.0%            |
| Townhouse          |          | -                 | 0.0     | - %              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0     | - %              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0     | - %              | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0     |                  | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | sting)   |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)  | 16                | 14.3%   | \$2,359,100      | 27.4%   | \$147,444        | 11.5%   | \$143,500       | 10.6%   | \$95           | 6.2%    | 18  | 22              | 32                 | 12               | 2.4                 | 98.7%           |
| ,                  | YTD:     | 105               | -13.9%  | \$15,937,351     | -5.3%   | \$151,784        | 10.0%   | \$148,000       | 15.2%   | \$94           | 6.4%    | 28  | 163             | 29                 | 108              |                     | 97.0%           |
| Single Family      |          | 16                | 14.3%   | \$2,359,100      | 27.4%   | \$147,444        |         | \$143,500       | 10.6%   | \$95           | 6.2%    | 18  | 22              | 32                 | 12               | 2.4                 | 98.7%           |
|                    | YTD:     | 105               | -13.2%  | \$15,937,351     | -3.5%   | \$151,784        | 11.3%   | \$148,000       | 16.1%   | \$94           | 6.1%    | 28  | 163             | 29                 | 108              |                     | 97.0%           |
| Townhouse          |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:     | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)  | 16                | 14.3%   | \$2,359,100      | 27.4%   | \$147,444        | 11.5%   | \$143,500       | 10.6%   | \$95           | 6.2%    | 18  | 21              | 30                 | 12               | 2.3                 | 98.7%           |
|                    | YTD:     | 105               | -13.2%  | \$15,937,351     | -4.0%   | \$151,784        | 10.6%   | \$148,000       | 16.1%   | \$94           | 7.1%    | 28  | 160             | 28                 | 108              |                     | 97.0%           |
| Single Family      |          | 16                | 14.3%   | \$2,359,100      | 27.4%   | \$147,444        | 11.5%   | \$143,500       | 10.6%   | \$95           | 6.2%    | 18  | 21              | 30                 | 12               | 2.3                 | 98.7%           |
|                    | YTD:     | 105               | -12.5%  | \$15,937,351     | -2.1%   | \$151,784        | 11.9%   | \$148,000       | 17.2%   | \$94           | 6.8%    | 28  | 160             | 28                 | 108              |                     | 97.0%           |
| Townhouse          |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   | <u>n</u> |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)  | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 1               | 2                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 3               | 1                  | -                |                     | 0.0%            |
| Single Family      |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 1               | 2                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 3               | 1                  | -                |                     | 0.0%            |
| Townhouse          |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |        | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|--------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ing)   |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 46                | 31.4%   | \$9,715,248      | 28.2%   | \$211,201        | -2.5%   | \$203,950       | 10.2%   | \$112          | -4.2%   | 20  | 54              | 59                 | 44               | 2.1                 | 96.6%           |
|                    | YTD:   | 226               | 5.6%    | \$46,066,010     | 0.9%    | \$203,832        | -4.5%   | \$197,250       | -2.2%   | \$110          | 0.4%    | 26  | 359             | 47                 | 254              |                     | 96.3%           |
| Single Family      |        | 46                | 35.3%   | \$9,715,248      | 31.3%   | \$211,201        | -3.0%   | \$203,950       | 9.7%    | \$112          | -4.5%   | 20  | 54              | 59                 | 44               | 2.1                 | 96.6%           |
|                    | YTD:   | 226               | 6.6%    | \$46,066,010     | 1.7%    | \$203,832        | -4.6%   | \$197,250       | -2.5%   | \$110          | 0.5%    | 26  | 359             | 47                 | 254              |                     | 96.3%           |
| Townhouse          |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:   | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:   | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |        |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 46                | 35.3%   | \$9,715,248      | 34.6%   | \$211,201        | -0.5%   | \$203,950       | 10.2%   | \$112          | -2.4%   | 20  | 50              | 53                 | 44               | 1.9                 | 96.6%           |
|                    | YTD:   | 222               | 6.2%    | \$44,987,135     | 2.3%    | \$202,645        | -3.7%   | \$195,500       | -2.3%   | \$109          | 1.2%    | 25  | 347             | 44                 | 250              |                     | 96.3%           |
| Single Family      |        | 46                | 39.4%   | \$9,715,248      | 38.0%   | \$211,201        | -1.0%   | \$203,950       | 10.2%   | \$112          | -2.7%   | 20  | 50              | 53                 | 44               | 1.9                 | 96.6%           |
|                    | YTD:   | 222               | 7.3%    | \$44,987,135     | 3.2%    | \$202,645        | -3.8%   | \$195,500       | -2.3%   | \$109          | 1.3%    | 25  | 347             | 44                 | 250              |                     | 96.3%           |
| Townhouse          |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:   | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:   | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| New Construction   |        |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 4               | 6                  | -                | 9.0                 | 0.0%            |
|                    | YTD:   | 4                 | -20.0%  | \$1,076,500      | -35.3%  | \$269,125        | -19.2%  | \$269,500       | -20.3%  | \$156          | -12.3%  | 67  | 12              | 3                  | 4                |                     | 96.6%           |
| Single Family      |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 4               | 6                  | -                | 9.0                 | ) 0.0%          |
|                    | YTD:   | 4                 | -20.0%  | \$1,076,500      | -35.3%  | \$269,125        | -19.2%  | \$269,500       | -20.3%  | \$156          | -12.3%  | 67  | 12              | 3                  | 4                |                     | 96.6%           |
| Townhouse          |        | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | - 0.0%          |
|                    | YTD:   | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type            | Closed<br>Sales** | YoY%     | Dollar<br>Volume         | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------------|-------------------|----------|--------------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Existing)    |                   |          |                          |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/COND/TH) | 15                | 5 7.1%   | <sup>6</sup> \$2,594,600 | 21.4%   | \$172,973        | 13.3%   | \$167,000       | 3.4%    | \$109          | -0.7%   | 20  | 27              | 37                 | 22               | 2.6                 | 96.9%           |
| YTD                      | : 100             | ) -13.0% | 6 \$16,443,414           | -12.7%  | \$164,434        | 0.4%    | \$166,000       | 2.5%    | \$108          | -0.2%   | 25  | 165             | 27                 | 116              |                     | 95.6%           |
| Single Family            | 13                | 3 -7.1%  | 6 \$2,311,600            | 8.1%    | \$177,815        | 16.5%   | \$170,000       | 5.3%    | \$113          | 3.3%    | 20  | 27              | 36                 | 21               | 2.6                 | 98.1%           |
| YTD                      | 96                | 6 -15.8% | 6 \$15,915,414           | -14.6%  | \$165,786        | 1.4%    | \$169,950       | 5.2%    | \$110          | 1.1%    | 25  | 160             | 26                 | 112              |                     | 95.8%           |
| Townhouse                |                   | - 0.0%   | <u> </u>                 | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | 1                  | -                | 12.0                | 0.0%            |
| YTD                      | : 1               | 0.0%     | 6 \$120,000              | -36.8%  | \$120,000        | -36.8%  | \$120,000       | -36.8%  | \$73           | -40.4%  | 3   | 2               | 1                  | 1                |                     | 104.3%          |
| Condominium              | 2                 | 2 100.0% | 6 \$283,000              | 100.0%  | \$141,500        | 100.0%  | \$141,500       | 100.0%  | \$80           | 100.0%  | 21  | -               | -                  | 1                | -                   | 89.3%           |
| YTD                      | : 3               | 3 100.0% | 6 \$408,000              | 100.0%  | \$136,000        | 100.0%  | \$125,000       | 100.0%  | \$81           | 100.0%  | 21  | 3               | 1                  | 3                |                     | 88.9%           |
| Existing Home            |                   |          |                          |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/COND/TH) | 15                | 5 7.1%   | <sup>6</sup> \$2,594,600 | 21.4%   | \$172,973        | 13.3%   | \$167,000       | 3.4%    | \$109          | -0.7%   | 20  | 27              | 36                 | 22               | 2.5                 | 96.9%           |
| YTD                      | : 100             | ) -9.1%  | 6 \$16,443,414           | -5.8%   | \$164,434        | 3.6%    | \$166,000       | 3.4%    | \$108          | 1.6%    | 25  | 163             | 26                 | 116              |                     | 95.6%           |
| Single Family            | 13                | 3 -7.1%  | 6 \$2,311,600            | 8.1%    | \$177,815        | 16.5%   | \$170,000       | 5.3%    | \$113          | 3.3%    | 20  | 27              | 35                 | 21               | 2.5                 | 98.1%           |
| YTD                      | 96                | 6 -11.9% | 6 \$15,915,414           | -7.8%   | \$165,786        | 4.7%    | \$169,950       | 6.2%    | \$110          | 2.9%    | 25  | 158             | 25                 | 112              |                     | 95.8%           |
| Townhouse                |                   | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | 1                  | -                | 12.0                | 0.0%            |
| YTD                      | : 1               | 0.0%     | 6 \$120,000              | -36.8%  | \$120,000        | -36.8%  | \$120,000       | -36.8%  | \$73           | -40.4%  | 3   | 2               | 1                  | 1                |                     | 104.3%          |
| Condominium              | 2                 | 2 100.0% | 6 \$283,000              | 100.0%  | \$141,500        | 100.0%  | \$141,500       | 100.0%  | \$80           | 100.0%  | 21  | -               | -                  | 1                | -                   | 89.3%           |
| YTD                      | : 3               | 3 100.0% | 6 \$408,000              | 100.0%  | \$136,000        | 100.0%  | \$125,000       | 100.0%  | \$81           | 100.0%  | 21  | 3               | 1                  | 3                |                     | 88.9%           |
| New Construction         |                   |          |                          |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/COND/TH) |                   | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | 1                  | -                | 12.0                | 0.0%            |
| YTD                      | : .               | 100.0%   | 6 -                      | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 2               | 1                  | -                |                     | 0.0%            |
| Single Family            |                   | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | 1                  | -                | 12.0                | 0.0%            |
| YTD                      | : .               | 100.0%   | 6 -                      | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 2               | 1                  | -                |                     | 0.0%            |
| Townhouse                |                   | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
| YTD                      | : .               | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium              |                   | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
| YTD                      | : .               | - 0.0%   | 6 -                      | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |         | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|---------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | sting)  |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | 0,      | 6                 | -33.3%  | \$999,000        | -61.4%  | \$166,500        | -42.1%  | \$127,500       | -50.0%  | \$113          | -17.0%  | 27  | 6               | 36                 | 5                | 4.6                 | 90.1%           |
|                    | YTD:    | 60                | 50.0%   | \$10,529,820     | 18.5%   | \$175,497        | -21.0%  | \$120,000       | -40.0%  | \$114          | -2.7%   | 32  | 115             | 33                 | 64               |                     | 93.1%           |
| Single Family      |         | 6                 | -25.0%  | \$999,000        |         | \$166,500        | -44.1%  | \$127,500       | -52.3%  | \$113          | -16.5%  | 27  | 6               | 36                 | 5                | 4.6                 |                 |
| Surgio i surmy     | YTD:    | 60                |         | \$10,529,820     | 24.4%   | \$175,497        | -21.2%  | \$120,000       | -39.2%  | \$114          | -3.4%   | 32  | 115             | 33                 | 64               |                     | 93.1%           |
| Townhouse          |         | -                 | -100.0% |                  | -100.0% | ÷e,.e.           | -100.0% | ¢0,000          | -100.0% | + · · ·        | -100.0% | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:    | -                 | -100.0% |                  | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | _               | 0.0%    | _              | 0.0%    | -   | -               | -                  | _                | -                   | . 0.0%          |
|                    | YTD:    | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Existing Home      |         |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/C0 | OND/TH) | 6                 | -14.3%  | \$999,000        | -51.6%  | \$166,500        | -43.5%  | \$127,500       | -50.0%  | \$113          | -12.2%  | 27  | 6               | 35                 | 5                | 4.8                 | 90.1%           |
| (                  | YTD:    | 56                | 60.0%   | \$9,815,920      | 33.0%   | \$175,284        | -16.9%  | \$118,000       | -39.5%  | \$113          | 2.9%    | 29  | 109             | 31                 | 60               |                     | 92.8%           |
| Single Family      |         | 6                 | -14.3%  | \$999,000        | -51.6%  | \$166,500        | -43.5%  | \$127,500       | -50.0%  | \$113          | -12.2%  | 27  | 6               | 35                 | 5                | 4.8                 | 90.1%           |
| g ·,               | YTD:    | 56                | 64.7%   | \$9,815,920      | 37.0%   | \$175,284        | -16.9%  | \$118,000       | -38.7%  | \$113          | 1.5%    | 29  | 109             | 31                 | 60               |                     | 92.8%           |
| Townhouse          |         | -                 | 0.0%    |                  | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    |     | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:    | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | _               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:    | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| New Constructio    | n —     |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | _       | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | -                | 2.0                 | 0.0%            |
| , ,                | YTD:    | 4                 | -20.0%  | \$713,900        | -52.5%  | \$178,475        | -40.6%  | \$189,450       | -11.7%  | \$127          | -24.3%  | 71  | 6               | 2                  | 4                |                     | 97.6%           |
| Single Family      |         | -                 | -100.0% | -                | -100.0% |                  | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 1                  | -                | 2.0                 | 0.0%            |
| 0 9                | YTD:    | 4                 | 0.0%    | \$713,900        | -45.1%  | \$178,475        | -45.1%  | \$189,450       | -29.2%  | \$127          | -27.0%  | 71  | 6               | 2                  | 4                |                     | 97.6%           |
| Townhouse          |         | -                 | -100.0% | . ,              | -100.0% |                  | -100.0% |                 | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:    | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                |                     | 0.0%            |
| Condominium        |         | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | _              | 0.0%    | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:    | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |          | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|----------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exis   | sting)   |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | 0,       | 55                | 1.9%    | \$13,341,504     | 2.8%    | \$242,573        | 1.0%    | \$230,035       | 0.7%    | \$137          | -1.5%   | 25  | 71              | 138                | 45               | 3.0                 | 97.8%           |
| ,                  | YTD:     | 342               | -5.5%   | \$85,255,018     | -4.9%   | \$249,284        | 0.7%    | \$234,250       | 5.3%    | \$141          | 3.4%    | 34  | 592             | 123                | 357              |                     | 98.0%           |
| Single Family      |          | 53                | 6.0%    | \$13,010,157     | 5.6%    | \$245,475        | -0.3%   | \$237,000       | 1.7%    | \$138          | -0.7%   | 22  | 68              | 128                | 45               | 2.9                 | 97.8%           |
|                    | YTD:     | 329               | -2.7%   | \$82,707,633     | -3.4%   | \$251,391        | -0.8%   | \$238,000       | 3.5%    | \$141          | 3.6%    | 34  | 562             | 115                | 346              |                     | 98.0%           |
| Townhouse          |          | 2                 | -33.3%  | \$337,150        | -36.7%  | \$168,575        | -5.0%   | \$168,575       | -13.6%  | \$121          | -12.0%  | 97  | 2               | 9                  | -                | 5.4                 | . 97.7%         |
|                    | YTD:     | 13                | -35.0%  | \$2,551,600      | -26.5%  | \$196,277        | 13.1%   | \$195,500       | 6.2%    | \$133          | 1.8%    | 51  | 28              | 8                  | 11               |                     | 96.8%           |
| Condominium        |          | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 1               | 1                  | -                | 12.0                | 0.0%            |
|                    | YTD:     | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 2               | 1                  | -                |                     | 0.0%            |
| Existing Home      |          |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)  | 44                | 2.3%    | \$10,515,292     | 7.3%    | \$238,984        | 4.9%    | \$214,000       | 0.9%    | \$132          | -0.1%   | 26  | 53              | 69                 | 36               | 2.1                 | 97.4%           |
|                    | YTD:     | 241               | -8.0%   | \$55,804,781     | -10.9%  | \$231,555        | -3.2%   | \$207,000       | 1.0%    | \$129          | 0.6%    | 26  | 375             | 52                 | 247              |                     | 97.8%           |
| Single Family      |          | 41                | 0.0%    | \$9,942,678      | 4.2%    | \$242,504        | 4.2%    | \$220,500       | 2.6%    | \$133          | 0.6%    | 22  | 50              | 65                 | 36               | 2.0                 | 97.4%           |
|                    | YTD:     | 230               | -9.1%   | \$53,628,739     | -12.8%  | \$233,168        | -4.1%   | \$208,500       | 1.2%    | \$129          | 0.8%    | 26  | 358             | 50                 | 239              |                     | 97.9%           |
| Townhouse          |          | 2                 | 100.0%  | \$337,150        | 149.7%  | \$168,575        | 24.9%   | \$168,575       | 24.9%   | \$121          | 3.3%    | 97  | 2               | 3                  | -                | 2.4                 | . 97.7%         |
|                    | YTD:     | 10                | 100.0%  | \$1,946,100      | 200.1%  | \$194,610        | 50.1%   | \$181,250       | 34.3%   | \$130          | 11.6%   | 38  | 15              | 1                  | 8                |                     | 96.1%           |
| Condominium        |          | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 1               | 1                  | -                | 12.0                | 0.0%            |
|                    | YTD:     | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 2               | 1                  | -                |                     | 0.0%            |
| New Constructio    | <u>n</u> |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | OND/TH)  | 11                | 0.0%    | \$2,819,034      | -11.2%  | \$256,276        | -11.2%  | \$252,450       | -15.6%  | \$155          | -6.0%   | 24  | 18              | 69                 | 9                | 5.3                 | 99.2%           |
|                    | YTD:     | 101               | 1.0%    | \$29,414,780     | 9.1%    | \$291,235        | 8.0%    | \$271,000       | -2.5%   | \$169          | 7.5%    | 53  | 217             | 71                 | 110              |                     | 98.4%           |
| Single Family      |          | 11                | 22.2%   | \$2,819,034      | 1.5%    | \$256,276        | -17.0%  | \$252,450       | -15.9%  | \$155          | -8.0%   | 24  | 18              | 63                 | 9                | 5.0                 | 99.2%           |
|                    | YTD:     | 98                | 15.3%   | \$28,809,280     | 19.3%   | \$293,972        | 3.5%    | \$274,000       | -5.0%   | \$169          | 5.5%    | 52  | 204             | 65                 | 107              |                     | 98.4%           |
| Townhouse          |          | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | 6                  | -                | 14.4                | 0.0%            |
|                    | YTD:     | 3                 | -80.0%  | \$605,500        | -78.6%  | \$201,833        | 7.3%    | \$205,000       | 7.9%    | \$144          | 6.1%    | 98  | 13              | 6                  | 3                |                     | 99.2%           |
| Condominium        |          | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | . 0.0%          |
|                    | YTD:     | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type      |        | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------|--------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exist  | ing)   |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 69                | -25.8%  | \$21,888,293     | -21.6%  | \$317,222        | 5.7%    | \$275,000       | -3.5%   | \$152          | 5.7%    | 25  | 145             | 210                | 76               | 3.2                 | 99.3%           |
|                    | YTD:   | 457               | -13.6%  | \$143,839,242    | -15.5%  | \$314,747        | -2.1%   | \$267,500       | -4.5%   | \$148          | 1.9%    | 37  | 829             | 156                | 499              |                     | 98.1%           |
| Single Family      |        | 69                | -24.2%  | \$21,888,293     | -20.9%  | \$317,222        | 4.4%    | \$275,000       | -3.5%   | \$152          | 5.2%    | 25  | 142             | 207                | 76               | 3.2                 | 99.3%           |
|                    | YTD:   | 449               | -13.2%  | \$142,398,337    | -15.4%  | \$317,146        | -2.6%   | \$270,000       | -4.9%   | \$148          | 1.7%    | 37  | 820             | 155                | 494              |                     | 98.0%           |
| Townhouse          |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 2               | 2                  | -                | 2.4                 | 0.0%            |
|                    | YTD:   | 7                 | 0.0%    | \$1,360,500      | 6.3%    | \$194,357        | 6.3%    | \$210,500       | 5.3%    | \$129          | 9.4%    | 11  | 7               | 1                  | 4                |                     | 99.6%           |
| Condominium        |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 1               | 1                  | -                | 2.4                 | 0.0%            |
|                    | YTD:   | 1                 | -80.0%  | \$90,000         | -84.5%  | \$90,000         | -22.4%  | \$90,000        | -25.0%  | \$121          | -1.0%   | 10  | 2               | 1                  | 1                |                     | 100.0%          |
| Existing Home      |        |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 55                | -31.3%  | \$16,201,599     | -28.9%  | \$294,575        | 3.4%    | \$247,750       | 2.2%    | \$147          | 5.9%    | 16  | 104             | 118                | 62               | 2.3                 | 99.4%           |
|                    | YTD:   | 373               | -13.3%  | \$107,524,779    | -15.8%  | \$288,270        | -3.0%   | \$240,000       | -5.9%   | \$142          | 2.1%    | 26  | 596             | 82                 | 406              |                     | 98.0%           |
| Single Family      |        | 56                | -28.2%  | \$16,496,173     | -26.8%  | \$294,575        | 1.9%    | \$247,750       | 0.5%    | \$147          | 5.4%    | 16  | 101             | 115                | 62               | 2.3                 | 99.4%           |
|                    | YTD:   | 366               | -12.4%  | \$106,369,621    | -15.5%  | \$290,627        | -3.5%   | \$245,000       | -4.3%   | \$142          | 1.9%    | 26  | 588             | 82                 | 401              |                     | 97.9%           |
| Townhouse          |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 2               | 2                  | -                | 2.4                 | 0.0%            |
|                    | YTD:   | 7                 | 0.0%    | \$1,360,500      | 6.3%    | \$194,357        | 6.3%    | \$210,500       | 5.3%    | \$129          | 9.4%    | 11  | 6               | 1                  | 4                |                     | 99.6%           |
| Condominium        |        | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 1               | 1                  | -                | 2.4                 | 0.0%            |
|                    | YTD:   | 1                 | -80.0%  | \$90,000         | -84.5%  | \$90,000         | -22.4%  | \$90,000        | -25.0%  | \$121          | -1.0%   | 10  | 2               | 1                  | 1                |                     | 100.0%          |
| New Construction   |        |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/CO | ND/TH) | 13                | 0.0%    | \$5,346,826      | 4.5%    | \$411,294        | 4.5%    | \$400,000       | -0.4%   | \$173          | -0.9%   | 63  | 41              | 92                 | 14               | 7.1                 | 98.9%           |
|                    | YTD:   | 82                | -17.2%  | \$35,632,016     | -16.0%  | \$434,537        | 1.4%    | \$409,900       | -2.4%   | \$178          | 1.6%    | 85  | 233             | 73                 | 93               |                     | 98.6%           |
| Single Family      |        | 13                | 0.0%    | \$5,346,826      | 4.5%    | \$411,294        | 4.5%    | \$400,000       | -0.4%   | \$173          | -0.9%   | 63  | 41              | 92                 | 14               | 7.1                 | 98.9%           |
|                    | YTD:   | 82                | -17.2%  | \$35,632,016     | -16.0%  | \$434,537        | 1.4%    | \$409,900       | -2.4%   | \$178          | 1.6%    | 85  | 232             | 73                 | 93               |                     | 98.6%           |
| Townhouse          |        | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | 1               | 1                  | -                |                     | 0.0%            |
| Condominium        |        | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | _                   | 0.0%            |
|                    | YTD:   | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |

| Property Type            |           | Closed<br>Sales** | YoY%    | Dollar<br>Volume | YoY%    | Average<br>Price | YoY%    | Median<br>Price | YoY%    | Price/<br>Sqft | YoY%    | DOM | New<br>Listings | Active<br>Listings | Pending<br>Sales | Months<br>Inventory | Close<br>To OLP |
|--------------------------|-----------|-------------------|---------|------------------|---------|------------------|---------|-----------------|---------|----------------|---------|-----|-----------------|--------------------|------------------|---------------------|-----------------|
| All(New and Exi          |           |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/COND/TH) |           | 123               | 19.4%   | \$45,715,688     | 24.6%   | \$371,672        | 4.4%    | \$300,000       | -5.7%   | \$154          | 2.3%    | 28  | 156             | 244                | 100              | 2.5                 | 98.1%           |
|                          | YTD:      | 705               | 2.9%    | \$255,641,602    | 2.1%    | \$362,612        | -0.8%   | \$301,000       | -3.7%   | \$153          | 1.5%    | 38  | 1,154           | 228                | 758              |                     | 97.5%           |
| Single Family            |           | 121               | 19.8%   | \$45,349,489     | 24.2%   | \$374,789        | 3.7%    | \$300,000       | -6.3%   | \$154          | 1.9%    | 28  | 153             | 233                | 97               | 2.4                 | . 98.2%         |
|                          | YTD:      | 689               | 2.4%    | \$252,067,315    | 1.5%    | \$365,845        | -0.8%   | \$305,000       | -4.7%   | \$153          | 1.3%    | 39  | 1,093           | 214                | 736              |                     | 97.5%           |
| Townhouse                |           | 2                 | 100.0%  | \$384,900        | 100.0%  | \$192,450        | 100.0%  | \$192,450       | 100.0%  | \$141          | 100.0%  | 19  | 3               | 11                 | 3                | 5.7                 | 90.8%           |
|                          | YTD:      | 16                | 100.0%  | \$3,600,150      | 119.8%  | \$225,009        | 9.9%    | \$214,500       | 7.3%    | \$142          | 19.3%   | 19  | 60              | 16                 | 22               |                     | 95.6%           |
| Condominium              |           | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | 0.0%            |
|                          | YTD:      | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 1               | 1                  | -                |                     | 0.0%            |
| Existing Home            |           |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/C        | OND/TH)   | 100               | 14.9%   | \$33,653,352     | 8.8%    | \$336,534        | -5.4%   | \$298,667       | -6.1%   | \$145          | -0.3%   | 22  | 133             | 167                | 82               | 2.2                 | 98.0%           |
|                          | YTD:      | 537               | -7.1%   | \$188,344,496    | -8.0%   | \$350,735        | -0.9%   | \$291,000       | -1.4%   | \$147          | 1.3%    | 29  | 846             | 128                | 581              |                     | 97.4%           |
| Single Family            |           | 99                | 16.5%   | \$33,476,412     | 8.8%    | \$338,146        | -6.6%   | \$298,834       | -6.6%   | \$145          | -1.1%   | 22  | 132             | 166                | 82               | 2.2                 | 98.0%           |
|                          | YTD:      | 532               | -6.0%   | \$187,132,271    | -7.6%   | \$351,752        | -1.7%   | \$292,000       | -2.7%   | \$147          | 0.9%    | 29  | 834             | 126                | 576              |                     | 97.5%           |
| Townhouse                |           | 1                 | 100.0%  | \$185,000        | 100.0%  | \$185,000        | 100.0%  | \$185,000       | 100.0%  | \$153          | 100.0%  | 9   | 1               | 1                  | -                | 1.7                 | 92.5%           |
|                          | YTD:      | 5                 | -37.5%  | \$1,219,350      | -25.5%  | \$243,870        | 19.1%   | \$232,000       | 16.0%   | \$141          | 18.2%   | 9   | 11              | 2                  | 5                |                     | 95.4%           |
| Condominium              |           | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | -               | -                  | -                | -                   | . 0.0%          |
|                          | YTD:      | -                 | -100.0% | -                | -100.0% | -                | -100.0% | -               | -100.0% | -              | -100.0% | -   | 1               | 1                  | -                |                     | 0.0%            |
| New Constructio          | <u>)n</u> |                   |         |                  |         |                  |         |                 |         |                |         |     |                 |                    |                  |                     |                 |
| Residential (SF/C        | OND/TH)   | 23                | 43.8%   | \$12,038,378     | 109.7%  | \$523,408        | 45.9%   | \$407,100       | 25.9%   | \$194          | 8.3%    | 55  | 23              | 77                 | 18               | 3.5                 | 98.7%           |
|                          | YTD:      | 168               | 57.0%   | \$67,251,657     | 47.1%   | \$400,307        | -6.3%   | \$346,000       | -14.8%  | \$171          | -4.6%   | 69  | 308             | 100                | 177              |                     | 97.6%           |
| Single Family            |           | 22                | 37.5%   | \$11,853,883     | 106.5%  | \$538,813        | 50.2%   | \$415,200       | 28.4%   | \$197          | 10.1%   | 56  | 21              | 67                 | 15               | 3.2                 | 99.1%           |
|                          | YTD:      | 157               | 46.7%   | \$64,883,823     | 41.9%   | \$413,273        | -3.3%   | \$355,888       | -12.3%  | \$173          | -3.5%   | 72  | 259             | 87                 | 160              |                     | 97.7%           |
| Townhouse                |           | 1                 | 100.0%  | \$199,900        | 100.0%  | \$199,900        | 100.0%  | \$199,900       | 100.0%  | \$128          | 100.0%  | 30  | 2               | 10                 | 3                | 7.5                 | 89.0%           |
|                          | YTD:      | 11                | 100.0%  | \$2,380,800      | 100.0%  | \$216,436        | 100.0%  | \$214,500       | 100.0%  | \$143          | 100.0%  | 23  | 49              | 14                 | 17               |                     | 95.7%           |
| Condominium              |           | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                | -                   | 0.0%            |
|                          | YTD:      | -                 | 0.0%    | -                | 0.0%    | -                | 0.0%    | -               | 0.0%    | -              | 0.0%    | -   | -               | -                  | -                |                     | 0.0%            |