

June President's Message

It's hard to believe that June is already here. I hope you had a busy spring season and lots of closings in the weeks to come. We know you're out there in the trenches, working with clients and putting those hard-earned professional skills to work every day. But when you're not opening doors, pulling CMAs or showing homes, those skills might get a little rusty. These are perishable skills and we should be taking advantage of the down times to keep the proverbial saw sharp.

Now is the perfect time to brush up on those skills! Here are a few ways to keep those professional skills sharp:

1. Take a look at REALTOR® safety protocols and re-valuate - safety is always a priority. NAR, TR and LAR have many available resources to help you stay safe on the job. And if you haven't checked out FOREWARN, one of your LAR member benefits, you are missing out. This is a great tool that allows you to quickly search for public information about a client.
2. Take a class or two. Summer is a great time to get the CE credits you need. There are many options for taking classes including in-person classes at LAR, online classes from TR or a course from the CE shop. The Connect Dashboard is another great education source that features videos on relevant and important topics.
3. If you're not using REALTORS® Property Resource, or RPR, this is the time to dive in. RPR has so much to offer, from stats



to training and so much more. This is a great way to do CMAs and quickly assess the market on the go.

As a Lubbock REALTOR®, we depend on you to keep your skills up to date and to be an example to others. This helps you show your REALTOR® Value to the public and to your fellow REALTORS®. I hope that you have an enjoyable summer that is filled with family, fun and of course, lots of closings.

*Best,
DS*

What's Inside

Pages 4-5

2023 TREPAC Bowling Photos

When REALTORS® hit the lanes, there is no shortage of fun!

Pages 6-7

2023 TREPAC Golf Tournament Photos

This year's tournament, held at the Rawls Course, was spectacular.

Pages 8-9

May Membership Stats

See who joined, who transferred and who left LAR during May 2023

Page 10

MLS Rules Update

The Board of Directors approved changes to the MLS Rules and Regulations.



#PURPLESOLUTION

2023 TREPAC Major Investors

PLATINUM R
Jef Conn*

GOLDEN R	CRYSTAL R
Donna Sue Clements** Rich Eberhardt** Cade Fowler* Tony Lloyd* Lisa Pearce* Teresa Smith**	Joe Bellar Coby Crump Vanessa Dirks** Amie Henry Vanessa Hyde** Lia Irvin** Kirk Schneider
STERLING R	
Oscar Armendariz Danae Barker Chris Brooks** Leigh Anne Brozo Tyler Chaney Ed Clements Amy Cox Tom Couture Rusty DeLoach Lauren Egert Judi Fillingim Kim Flenniken Jay Galea Tim Garrett Tim Grissom Tammy Hamersley Ken Harlan Jacky Howard	Michael Hutton Cheryl Isaacs Nathan Jordan Josh Lashaway Ashley Laycock Cindi Lea Charity Leeson Hillary Martin Mary McGuire Bobby McQueen Joe L. Murfee, III Tara Newton Colby Norris** Vickie Noyola Al-Souki Celeste Patterson Todd Paxton Debora Perez-Ruiz Ethan Qulsenberry Jason Ratliff
	Jason Riebe Kyle Rogers** Randy Runquist Stacey Rogers Crystal Sanchez** Winn Sikes*** Lesli Spears Jeremy Steen** Andrea Sturdivant** Renee Taylor Bambi Temple Tracy Thomason Pam Titzell Scott Toman Sharla Wells Chanda White Dan Williams Keell Wilson Shelley Woodbridge
CORPORATE MAJOR INVESTORS	
ABC Bank Mortgage Alliance Credit Union Benchmark Mortgage Cardinal Financial City Bank Mortgage Earl's Home Warranty LBK Roofing	Lubbock National Bank Peoples Bank PrimeWest Mortgage Spirit Mortgage Texas Tech Credit Union Thrive Mortgage

* President's Circle and Hall of Fame | ** President's Circle | ***Hall of Fame

Invest in TREPAC

[CLICK HERE](#)

#trepacpuresolution

TREPAC Participation Levels

RPAC Hall of Fame

RPAC Hall of Fame is awarded to members who have invested \$25,000 or more throughout their career as a REALTOR®. This is a lifetime award achievement.

RPAC Major Investor Program

RPAC's Major Investor program consists of an elite and passionate group of REALTOR® investors who give a minimum annual investment of \$1,000 or more.

RPAC Platinum R Member

A Texas REALTOR® investing \$10,000 or more in one year will be recognized as a Platinum R major investor. Individual members can then sustain their Platinum R status with an annual investment of \$5,000.

RPAC Golden R Member

A Texas REALTOR® investing \$5,000 in one year will be recognized as a Golden R major investor. Members can then sustain their Golden R status with an annual investment of \$2,000.

RPAC Crystal R Member

A Texas REALTOR® investing \$2,500 in one year will be recognized as

a Crystal R major investor. Members can then sustain their Crystal R status with an annual investment of \$1,500.

RPAC Sterling R Program

A Texas REALTOR® investing \$1,000 in one year will be recognized as a Sterling R major investor.

Capitol Club

A Texas REALTOR® investing \$500 to \$999 in one year becomes a Capitol Club member.

Lone Star Statesman

A Texas REALTOR® investing \$250 to \$499 in one year becomes a Lone Star Statesman.

110 Club Member

A Texas REALTOR® investing \$110 to \$249 in one year becomes a 110 Club Member.

Participation Club Member

Any Texas REALTOR® investing \$35 to \$109 is considered a member of TREPAC.

BOWLING FOR TREPAC

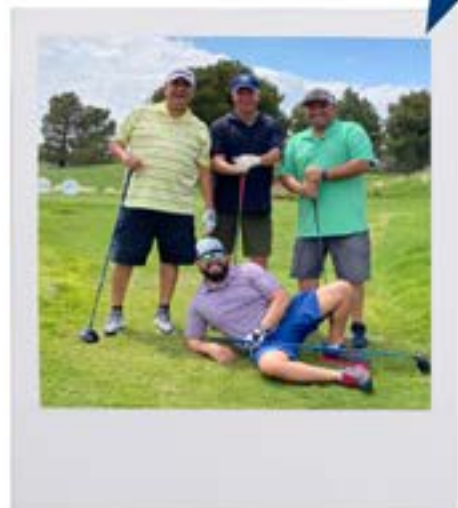
FIRST PLACE TEAM

Tim Garrett
Tamra Evans
Ken Harlan
Mark McMillan



See more photos at
bit.ly/TREPAC_bowling_23





THANK YOU TO OUR SPONSORS

MORNING FLIGHT

1ST PLACE TEAM: TRAVIS MARLAR, RICK JOHNSON, BRAD YOWELL, RICK MEYERS
 2ND PLACE TEAM: TODD TURNBOW, MICHAEL RANGEL, JIMMY DAVILA, SHAUN CARR
 3RD PLACE TEAM: LANE BARTLEY, CY VALDEZ, ZAC HOWELL, JONATHAN ALANIZ
 LONGEST DRIVE: ALEC JEFFRIES
 CLOSEST TO THE PIN: CHRIS OGLESBY

AFTERNOON FLIGHT

1ST PLACE TEAM: KYLE SHUMAN, MARK GILMOUR, JAKE SALYER, CHRIS FARAH
 2ND PLACE TEAM: SCOTT SMITH, FELIX CEDILLO, BRAD WILSON, JASON STAGGS
 3RD PLACE TEAM: COLBY NORRIS, JEFF COOMER, MASON COUCH, BLAKE ASHCRAFT
 LONGEST DRIVE: BRENNAN EHLERS
 CLOSEST TO THE PIN: LARRY LEIVAS



See more photos at bit.ly/GOLF-2023

May Membership Stats



LAR Membership Counts as of May 31, 2023
 There was a 2.2 percent increase from May 2022

1,696	Total members
187	Designated REALTORS*
1,438	REALTORS*
45	Appraisers
26	REALTORS* Emeritus
MLS only participants/subscribers	
102	MLS only Designated REALTORS*
94	MLS only REALTORS*
23	MLS only Appraisers

Jessie Velasquez, JPAR Lubbock to Berkshire Hathaway Home Services Premier Properties
 Gosia Surowiec, Keller Williams Realty, to Berkshire Hathaway Home Services Premier Properties
 Connor Mitchell, Milestone Realty Group, to Bray Real Estate Group
 Zane Ancell, Milestone Realty Group, to Bray Real Estate Group
 Daniel Emre, Milestone Realty Group, to Bray Real Estate Group
 Bryan Rose, Milestone Realty Group, to Bray Real Estate Group
 Madi Biddison, Keller Williams Realty, to Better Homes and Gardens Blu Realty
 Dolores Goodblanket, NextHome CORE Realty, to Aycok Realty Group, LLC
 Ashley Weber, Fathom Realty, to Wise Cardinal Realty
 Collin Briggs, All Real Estate, LLC, to Wise Cardinal Realty
 Jarrod Frankum, HouseChaser, to Our Texas Real Estate Group
 Alex Reyes, Reside Real Estate Co., to Redondo 5 Realty
 Micki Pridmore, Milestone Realty Group, to Better Homes and Gardens Blu Realty
 Mandy Carroll, Location Rentals, to Reside Real Estate Co.

Carley Anderson, Location Rentals, to Reside Real Estate Co.
 Chris Wilkins, Location Rentals, to Reside Real Estate Co.
 Mikayla Arredondo, Reside Real Estate Co., to Redondo 5 Realty
 Dustin Stone, McDougal, REALTORS, to Locate Lubbock Real Estate LLC
 Valerie P. Grant, Amy Tapp Realty, to The WestMark Companies
 Amanda Vick, Exit Realty of Lubbock, to Reside Real Estate Co.
 Jessica Kruger, Progressive Properties, to Reside Real Estate Co.
 Abigail De La Rosa, Milestone Realty Group, to Reside Real Estate Co.
 Zach Knight, Taylor Reid Realty, to Keller Williams Realty
 Tess Hernandez, Exit Realty of Lubbock, to Reside Real Estate Co.
 Kendra Welch, Amy Tapp Realty, to BOLDst Real Estate LLC
 Charlie Hoitt, Keller Williams Realty, to Century 21 Kearney & Associates

REALTOR® Membership Applications*

Garrett Moore, Coldwell Banker Trusted Advisors
 Kent Ewalt, Location Rentals
 Paige Gardner, Reside Real Estate Co.
 Julie Marsh, Keller Williams Realty
 Ariya Attaway, Raider Realty
 Amie Barrington, Berkshire Hathaway HomeServices Premier Properties
 Jonathan Aguayo, Progressive Properties
 Pete Gotsis, Better Homes and Gardens Blu Realty
 Kareem Khater, The WestMark Companies
 Brandi Fennell, American Homestead Real Estate
 Jacob Armstrong, Exit Realty of Lubbock
 Lazer Mitchell, Coldwell Banker Trusted Advisors
 Alejandro Vail, Reside Real Estate Co.

Chris Henry, The WestMark Companies
 Jimmy Temple, eXp Realty LLC
 Marisa Grover, Reside Real Estate Co.
 Yoselin Kilpatrick, eXp Realty LLC
 Taylor Carmona, Day & Company

Designated REALTORS®

Tracy Farrow, Tracy Farrow Realty
 Angela Laird, JWAL LLC

Transfers

Alessandra Pinner, Wright Realty and Design, to RE/MAX Lubbock
 April Dennis, HouseChaser, to Wise Cardinal Realty
 Susan Kalisiak, Our Texas Real Estate Group, to Texas Premier Realty
 Collin Briggs, HouseChaser, to All Real Estate, LLC
 Dondi Cook, Progressive Properties, to All Real Estate, LLC

Miscellaneous Changes

Melissa Moyers reinstated with Amy Tapp Realty
 Natalie Peebles reinstated with All Real Estate, LLC
 Mary Mann reinstated with Century 21 Kearney & Associates
 Margaret Gaydon reinstated with LubbockHomes.info
 Christa Patterson reinstated with 806Sales.com
 Alexis Alders reinstated with Redondo 5 Realty
 Courtney Jordan reinstated with Keller Williams Realty
 Mark Hughes reinstated with Exit Realty of Lubbock
 Masten Group, LLC, name changed to BOLDst Real Estate LLC

Cancellations

Lucy Espinoza, Amy Tapp Realty
 Russell Bass, Keller Williams Realty
 Connie Hust, Caring Hearts Realty
 Alexis Alders, Redondo 5 Realty
 Amanda Ferrell, Amy Tapp Realty
 Stephen Medley, Exit Realty of Lubbock

Brittany Fleming, Exit Realty of Lubbock
 Jacqueline Fowler, Madewell Real Estate Company
 Michalea Perez, Reside Real Estate Co.
 Bebe Petree, RE/MAX Lubbock
 Adrian Stuart, Location Rentals
 Ashley Trevino, Cameron Real Estate
 Courtney Jordan, Keller Williams Realty
 Becky Johnson, The WestMark Companies
 Michael Box, Keller Williams Realty
 Carol Cunningham, Century 21 Kearney & Associates
 Daniel Steen, McDougal, REALTORS
 Jackson Moore, Keller Williams Realty
 Jami Winfield, Amy Tapp Realty
 Sarah Rodriguez, Keller Williams Realty
 Jason Kennell, Keller Williams Realty
 Lisa Anderson, Keller Williams Realty

MLS Only

Polly Earhart, reinstated with McDougal, REALTORS
 Cindy Simonds, Halley Road Real Estate
 Katiera Davis, HouseCanary
 Rogers Healy, Rogers Healy and Associates
 Maria Martinez, Inked Real Estate, cancelled

Lana Sims, Inked Real Estate, cancelled
 Tammy Brookshire, The Real Estate Company
 Makala Pinkston, Fathom Realty
 Trevor Cooper, Integra Realty Resources - Lubbock
 Alka Kumar, The Real Estate Company
 Troy Austin, Indwell Real Estate
 John Gillespie, Van Pelt Real Estate
 Giovanni Padilla, Keeping It Realty
 Scott Green, Green Door Group, LLC
 Brad Hughes, XC Realty, cancelled



MLS Rules Update Approved by Board of Directors

At the Board of Directors meeting on June 21, the following rules were updated. The link to the updated rules under Links, Links & Documents has been updated.

Section 1.2a now includes “Pictures should no longer be deleted from a listing once marked Sold/Rented because the listing agreement has ended.”

Section 1.3 now includes “Office exclusive listings cannot be entered by the Selling Agent when a listing agreement is in place. If a listing agreement is not in place (in the case of builders or FSBO’s) written permission will need to be on file in the Selling Office before it can be entered.”

Section 2.5 the amount of time for a listing to be marked Sold is now seventy-two (72) hours.

Section 9.1a clarifies the difference between violations with a timeframe and without a timeframe. Please note this includes changing statuses as well as entering a picture, returning or transferring a keybox, or any other rule that includes a timeframe. It now reads:

“Section 9.1a Database Violations: Any Participant or Subscriber may report a listing for a database violation to the MLS Administrator. The unauthorized extension or renewal of listings, and incorrect information in any data field(s), including the required submission of at least one photograph that meets the requirements of Section 1.2a, are subject to the enforcement process specified as follows:
Upon discovery of a violation or

receipt of a reported violation **that does not include a timeframe**, the MLS Administrator will contact both the Participant and the Subscriber regarding the alleged violation requesting correction and referencing MLS rules compliance in Section 7. The Participant or Subscriber will have three (3) calendar days to correct the violation. If the violation is not corrected within three (3) calendar days, the Participant will receive a one hundred dollar (\$100) fine and the listing will be deleted. If the fine is not paid within thirty (30) calendar days from the date of the fine the Listing Agent (Participant or Subscriber) will be suspended from the MLS until the fine is paid per Section 7.1a. After three (3) subsequent reported violations of the same nature by the Participant or Subscriber, the Participant or Subscriber will be reported to the MLS Committee for review of database violations and may be subject to additional fines or penalties as set forth in the MLS Rules and Regulations.

Upon discovery of a violation or receipt of a reported violation that does include a timeframe, an automatic fine will be issued in an email to the Participant and Subscriber, and the violation must be corrected immediately.

Any extension or renewal of a listing must be signed by the seller(s) and be on file with the listing broker.

Status change descriptions and time frames for compliance are outlined below:

- Late submission of listing – Participant or Subscriber must input listing into the MLS System

within seventy-two (72) hours after all necessary signatures have been obtained.

- Late reporting of “Under Contract” status – Participant or Subscriber must report status of Under Contract within twenty-four (24) hours after all signatures are obtained. Listings are considered Under Contract within the option period and shall be reported as such.
- Late reporting of “Contingency” status – Participant or Subscriber must report status of Contingency within twenty-four (24) hours after all signatures are obtained.
- Late reporting of “Sold” status – Participant or Subscriber must report status of Sold within **seventy-two (72) hours** after closing and funding. The funding date is the date on the settlement statement.
- Late reporting of “Rented” status – Participant or Subscriber must report status of Rented within twenty-four (24) hours after all signatures are obtained.



Classes and Events

New Member Orientation

Tuesday, June 27
8:30 a.m to 1 p.m.
Click [HERE](#) to register

Who Has the Authority to Sign? Death and Divorce Lunch and Learn

Wednesday, July 12
11:30 a.m to 1 p.m.
Click [HERE](#) to register

The Forms you Need to Know

Thursday, July 20
9 a.m to Noon
Click [HERE](#) to register

TREPAC Sporting Clay Shoot

Friday, August 25
Lubbock Shooting Complex
Click [HERE](#) to register

LAR LUBBOCK
Association of REALTORS®
CE Class Etiquette

ETIQUETTE RULE ONE
Don't talk while the instructor is teaching

ETIQUETTE RULE TWO
Don't leave class to take a phone call. Your business can wait until a break or the end of the class

ETIQUETTE RULE THREE
Put your devices away unless you are using them to take notes. Wait until a break to return texts and emails.

ETIQUETTE RULE FOUR
If you're on a Zoom class, you must remain on camera while class is in session, free of distractions and dangerous behavior such as driving.

ETIQUETTE RULE FIVE
Be on time to the start of class, stay in the classroom while class is in session and return on time from lunch/breaks

FAILURE TO FOLLOW THESE RULES CAN RESULT IN LOSS OF CE CREDIT AND REMOVAL FROM CLASS

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**WHO HAS THE AUTHORITY TO SIGN?
DEATH AND DIVORCE**

July 12 | 11:30 a.m. to 1 p.m.

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Association of REALTORS®

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**GET YOUR
"I AM A LUBBOCK
REALTOR" T-SHIRT
FOR ONLY \$25**
(\$20 donation to the Lubbock Area United
Way and \$5 to cover the cost of the t-shirt)



Contact Brenda Fisher at
media@lubbockrealtors.com to order one



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TREPAC DISCLAIMER: Contributions are not deductible for federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC) and the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC)—which makes contributions to the REALTORS® Political Action Committee (RPAC)—are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal, and the National Association of REALTORS®, the Texas Association of REALTORS® (TAR), and its local associations will not favor or disadvantage anyone because of the amount contributed. Until the RPAC annual goal is met, 70% of an individual's contribution goes to TREPAC and may be used to support state and local candidates; the remaining 30% is sent to TAR FedPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. (Exception: 100% of an individual's contribution goes to TREPAC if the individual is an employee of an affiliate member of TAR.) After the RPAC annual goal is met, 100% of an individual's contribution goes to TREPAC and may be used to support state and local candidates. You may contact the TAR political committee administrator at 800-873-9155 to obtain information about your contributions.