

April President's Message

Hello and happy April, West Texas REALTORS®! April is National Fair Housing month and one of the ways we can show our REALTOR® Value is by adhering to Fair Housing laws.

These laws protect our communities, our state and our nation. I truly believe there is a key for every lock and a home for every family. It is an extreme honor to help consumers find the place they will call home, raise their families and make memories.

The Fair Housing Act was signed in 1968 to protect people from discrimination when they are renting or buying a home, getting a mortgage, seeking housing assistance, or engaging in other housing-related activities.

We are lucky to live in West Texas where neighbors help neighbors. We support our communities, both as REALTORS® and as Lubbock residents. However, don't be lulled into a false sense of security thinking Fair Housing is not an issue that we have to deal with in West Texas.

One way to stay current on

all things Fair Housing is to visit Fairhaven, the online Fair Housing simulation created by NAR. Fairhaven uses the power of storytelling to help identify, prevent, and address discriminatory practices in real estate. Inspired by real stories, this innovative online experience has agents work against the clock to sell homes in the fictional town of Fairhaven, while confronting discrimination in the homebuying process. The training provides customized feedback that REALTORS® can apply to daily business interactions. You can learn more at nar.realtor/fair-housing/fairhaven.

Everyone needs a place to call home and our job is to help them find it. Since this is the biggest financial decision most people will make in their lifetime, it's important that we demonstrate our REALTOR® Value by being the trusted resource for the consumer. REALTORS® are champions for home ownership, safety, security, prosperity, generational wealth, and the American Dream. For more information about the Fair Housing Act visit hud.gov/program_offices/fair_housing_equal_opp.



Best,
DS

What's Inside

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2023 TREPAC Information

Learn more about TREPAC and see who is a Major Investor this year

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2023 Purple Party Photos

Relive the fun of the TREPAC Purple Party.

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March Membership Stats

See who joined, who transferred and who left LAR during March 2023

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Upcoming Classes and Events

There are many events and classes coming up at LAR. See what is happening and register for your favorites.



BOWLING FOR TREPAC

WEDNESDAY, MAY 17
11 a.m. to 2 p.m.

\$50 PER PERSON
includes two drink tickets and food

SOUTH PLAINS LANES
5150 69th St., Lubbock, TX 79424

Register now at
bit.ly/TREPAC_bowling

Keeping It

100

LAR LUBBOCK
Association of REALTORS®



Invest in TREPAC

[CLICK HERE](#)

#trepacpuresolution



#PURPLESOLUTION

2023 TREPAC Major Investors

PLATINUM R
Jef Conn*

GOLDEN R
Donna Sue Clements**
Rich Eberhardt**
Cade Fowler*
Tony Lloyd*
Lisa Pearce*
Teresa Smith**

CRYSTAL R
Joe Bellar
Coby Crump
Vanessa Dirks**
Amie Henry
Vanessa Hyde**
Lia Irvin**

STERLING R

Oscar Armendariz
Danae Barker
Chris Brooks**
Leigh Anne Brozo
Tyler Chaney
Ed Clements
Amy Cox
Tom Couture
Rusty DeLoach
Lauren Egert
Judi Fillingim
Kim Flenniken
Jay Galea
Tim Garrett
Tim Grissom
Tammy Hamersley
Ken Harlan
Jacky Howard

Michael Hutton
Cheryl Isaacs
Nathan Jordan
Josh Lashaway
Ashley Laycock
Cindi Lea
Charity Leeson
Hillary Martin
Mary McGuire
Bobby McQueen
Joe L. Murfee, III
Tara Newton
Colby Norris**
Vickie Noyola Al-Souki
Celeste Patterson
Todd Paxton
Debora Perez-Ruiz
Ethan Qulsenberry
Jason Ratliff

Jason Riebe
Kyle Rogers**
Randy Runquist
Stacey Rogers
Crystal Sanchez**
Winn Sikes***
Lesli Spears
Jeremy Steen**
Andrea Sturdivant**
Renee Taylor
Bambi Temple
Tracy Thomason
Pam Titzell
Scott Toman
Sharla Wells
Chanda White
Dan Williams
Keell Wilson
Shelley Woodbridge

CORPORATE MAJOR INVESTORS

ABC Bank Mortgage
Alliance Credit Union
Benchmark Mortgage
Cardinal Financial
City Bank Mortgage
Lubbock National Bank

Peoples Bank
PrimeWest Mortgage
Spirit Mortgage
Texas Tech Credit Union
Thrive Mortgage

* President's Circle and Hall of Fame | ** President's Circle | ***Hall of Fame

TREPAC Participation Levels

RPAC Hall of Fame

RPAC Hall of Fame is awarded to members who have invested \$25,000 or more throughout their career as a REALTOR®. This is a lifetime award achievement.

RPAC Major Investor Program

RPAC's Major Investor program consists of an elite and passionate group of REALTOR® investors who give a minimum annual investment of \$1,000 or more.

RPAC Platinum R Member

A Texas REALTOR® investing \$10,000 or more in one year will be recognized as a Platinum R major investor. Individual members can then sustain their Platinum R status with an annual investment of \$5,000.

RPAC Golden R Member

A Texas REALTOR® investing \$5,000 in one year will be recognized as a Golden R major investor. Members can then sustain their Golden R status with an annual investment of \$2,000.

RPAC Crystal R Member

A Texas REALTOR® investing \$2,500 in one year will be recognized as

a Crystal R major investor. Members can then sustain their Crystal R status with an annual investment of \$1,500.

RPAC Sterling R Program

A Texas REALTOR® investing \$1,000 in one year will be recognized as a Sterling R major investor.

Capitol Club

A Texas REALTOR® investing \$500 to \$999 in one year becomes a Capitol Club member.

Lone Star Statesman

A Texas REALTOR® investing \$250 to \$499 in one year becomes a Lone Star Statesman.

110 Club Member

A Texas REALTOR® investing \$110 to \$249 in one year becomes a 110 Club Member.

Participation Club Member

Any Texas REALTOR® investing \$35 to \$109 is considered a member of TREPAC.



March Membership Stats



LAR Membership Counts as of March 31, 2023
 There was a 2.9 percent increase from March 2022

1687	Total members
185	Designated REALTORS*
1419	REALTORS*
46	Appraisers
27	REALTORS* Emeritus
MLS only participants/subscribers	
93	MLS only Designated REALTORS*
86	MLS only REALTORS*
22	MLS only Appraisers

REALTOR® Membership Applications*

Tarny Lackey, Keller Williams Realty
 Kade Spradlin, The Nicholson Agency
 Benjamin King, Brick & Loft Realty
 Christopher Johnston, Reside Real Estate Co.
 Emma De Vries, Progressive Properties
 Savannah Ritchie, All Real Estate, LLC
 Wade Thompson, eXp Realty LLC
 Katie Fields, Fathom Realty
 Haley Mimms, Egenbacher Real Estate
 Zach Nelson, Reside Real Estate Co.
 Janoma Rowin, Rose Real Estate
 Sarah Rodriguez, Keller Williams Realty
 Josh Urias, Progressive Properties
 Caitlin Paden, Madewell Real Estate Company
 Kevin Cranfill, McDougal, REALTORS
 Amanda Brown, Masten Group, LLC

Karen Gomez, Lyons Realty
 Karla Torres Esponda, Coldwell Banker Trusted Advisors
 Jason Davis, Berkshire Hathaway HomeServices Premier Properties
 Taylor Jackson, Location Rentals
 Briley Applegate, Location Rentals
 Zachar Howell, Reside Real Estate Co.
 Johnnie Fuller, Johnnie L3 Brokers
 Daniana Garza, Keller Williams, LLC
 Rita Vaquera, JPAR Lubbock
 Destiny Wright, L3 Brokers
 Ashley Zubia, Coldwell Banker Trusted Advisors
 Carolina Villarreal, Kendra Sutherland, REALTORS
 Jeromy Rutledge, L3 Brokers
 Laura Butcher, eXp Realty LLC
 Jaci Stewart, Nathan Jordan Real Estate
 Tristan Nelson, Scott Land Co., LLC

Bryant, Casandra Reside Real Estate Co.
 Jesus Trabado, L3 Brokers
 Jill Stout, Exit Realty of Lubbock

Designated REALTORS®

Angela Green, Green Door Group, LLC
 Krystal Nelson, Scott Land Co., LLC
 Joseph Sloan, Keller Williams, LLC

New Affiliates

Scott Johnston, WIN Home Inspection South Plains

Transfers

Cuyler Crum, Exit Realty of Lubbock, to Brick & Loft Realty
 Brandi McInroe, Amy Tapp Realty, to Taylor Reid Realty
 Cynthia Mears, The Grant Agency, to Nathan Jordan Real Estate
 Thomas Turman, Keller Williams Realty, to Aycock Realty Group, LLC
 Faye Boese, Amy Tapp Realty, to Lyons Realty
 Jordan Harrison, eXp Realty LLC, to Jessica Albares Realty
 Branson Long, Keller Williams Realty, to Taylor Reid Realty
 Janie Brownd-Pettit, Exit Realty of Lubbock, to Aycock Realty Group, LLC
 Erin White, Keller Williams Realty, to Aycock Realty Group, LLC
 Seth Stovall, Keller Williams Realty, to Aycock Realty Group, LLC
 Sam Meador, Keller Williams Realty, to Taylor Reid Realty
 Caitlin Cox, Keller Williams Realty, to Reside Real Estate Co.
 Yolanda Martinez, eXp Realty LLC, to Reside Real Estate Co.
 Abby Louder, All Real Estate, LLC, to Reside Real Estate Co.
 Jaime McCabe, Exit Realty of Lubbock, to Red Dirt Realty & Land
 Aaron Juno, Coldwell Banker Trusted Advisors, to Keller Williams Realty
 Denita Garrett, Milestone Realty Group, to All Real Estate, LLC
 Brittany McGough, Exit Realty of Lubbock, to Keller Williams Realty
 Britney Sherley, Amy Tapp Realty, to Reside Real Estate Co.
 Deonna Hutton, JPAR Lubbock, to Berkshire Hathaway Home Services Premier

Properties
 Kelsey Watts, Keller Williams Realty, to Reside Real Estate Co.
 Ashley Weber, Keller Williams Realty, to Fathom Realty
 Peaches Hurtado, Texas Premier Realty, to Berkshire Hathaway HomeServices Premier Properties

Miscellaneous Changes

Amy Cook reinstated with Exit Realty of Lubbock
 Ashton Coleman reinstated with Milestone Realty Group
 Keenon Ward reinstated with Milestone Realty Group
 Christina Walker reinstated with eXp Realty LLC
 Nete'ja Lorng reinstated with Progressive Properties
 Angela Bachmann reinstated with Aycock Realty Group, LLC
 Levi Savage reinstated with Exit Realty of Lubbock
 Kim Cleveland reinstated with Exit Realty of Lubbock
 Genie Cisneros, The WestMark Companies, change to non-MLS member

Jason Vinson, Keller Williams Realty, change to non-MLS member

Cancellations

Candice Isaac, Exit Realty of Lubbock
 Ashton Coleman, Milestone Realty Group
 Levi Savage, Exit Realty of Lubbock
 Keenon Ward, Better Homes and Gardens Blu Realty
 Stewart Saenz, New Home Brokers
 Adam Finck, Keller Williams Realty
 Weston Sales BPG Inspections
 SWBC Mortgage
 MaKieley Bigelow, Bray Real Estate Group
 Nete'ja Lorng, Bray Real Estate Group
 Shandi Jackson, Location Rentals
 Marsha Reed, The WestMark Companies
 Julian Gutierrez, The WestMark Companies
 Mike Pacitti, West Sage, REALTORS
 Michelle Lopez, The WestMark Companies
 Jo D. Scarborough, The WestMark Companies
 Bruce Flournoy, 5 Point Star Realty, LLC

MLS Only

Marjorie Wagner, Premier Realty Service
 Jonathan Lewis, Premier Realty Service

Irene Ishak, Oasis Properties
 David Ishak, Oasis Properties
 Robert Green, RockOne Realty, LLC, transfer to Green Door Group, LLC
 Bobby Jo DeLeon, RockOne Realty, LLC, transfer to Green Door Group, LLC
 Ryan Chaney, Chaney Appraisal Services, LLC
 Krissy Windham, Windham Rose Realty
 Mark Woodling, Roofstock Select, LLC, cancelled
 Lauren Sanders, RockOne Realty, LLC, cancelled
 Sandra McClesky, eXp Realty LLC, cancelled
 Tiffany Burns, Monument Realty
 Alyssa Herrmann, ClearView Realty, LLC, cancelled
 Marisela Harper, ClearView Realty, LLC, cancelled
 Greg Graham, Graham & Co. Realty Group, cancelled
 Jacob Fetterolf, Dallas Luxury Realty, cancelled
 Ekaterina Woods, Dallas Luxury Realty, cancelled



Classes and Events

TREC LEGAL UPDATE 1 & 2

Thursday, May 11
8:30 a.m to 12:30 p.m. and 1 p.m. to 5 p.m.
Click [HERE](#) to register

Contracts Must be Written?!

Friday, May 12
9 a.m to Noon
Click [HERE](#) to register

Contracts Must be Written?!

Friday, May 12
9 a.m to Noon
Click [HERE](#) to register

Ins and Outs of the Buyers Rep Agreement

Friday, May 12
1 p.m. to 4 p.m.
Click [HERE](#) to register

Bowling for TREPAC

Wednesday, May 17
South Plains Lanes
11 a.m. to 2 p.m.
Click [HERE](#) to register

May Luncheon with Tray Payne

Thursday, May 18
11:30 a.m. to 1 p.m.
Click [HERE](#) to register

TREPAC Golf Tournament

Monday, June 5
The Rawls Course
Click [HERE](#) to register

LAR LUBBOCK
Association of REALTORS®
CE Class Etiquette

ETIQUETTE RULE ONE
Don't talk while the instructor is teaching

ETIQUETTE RULE TWO
Don't leave class to take a phone call. Your business can wait until a break or the end of the class

ETIQUETTE RULE THREE
Put your devices away unless you are using them to take notes. Wait until a break to return texts and emails.

ETIQUETTE RULE FOUR
If you're on a Zoom class, you must remain on camera while class is in session, free of distractions and dangerous behavior such as driving.

ETIQUETTE RULE FIVE
Be on time to the start of class, stay in the classroom while class is in session and return on time from lunch/breaks

FAILURE TO FOLLOW THESE RULES CAN RESULT IN LOSS OF CE CREDIT AND REMOVAL FROM CLASS

REALTORS®
COMMITMENT
TO EXCELLENCE

= **C2EX**

from the
NATIONAL ASSOCIATION
OF REALTORS®

Save the Date

T
The Rawls Course

TREPAC GOLF TOURNAMENT
MONDAY, JUNE 5

THE RAWLS COURSE AT TEXAS TECH
3720 4TH ST, LUBBOCK, TX 79415

MORE INFORMATION TO COME

The CE Shop

Save 30%

on your real estate education
through the month of April

PROMO CODE
APR30



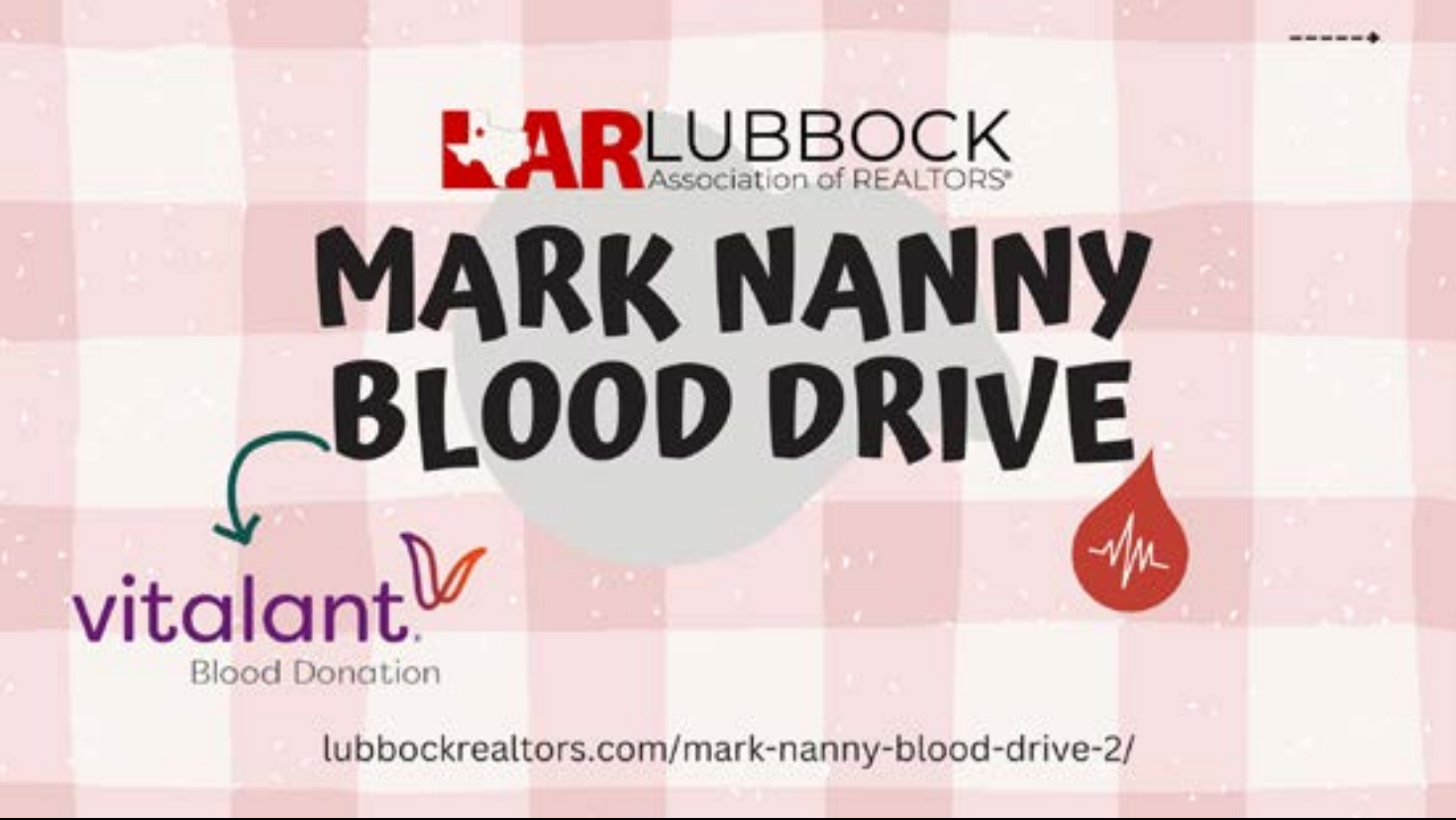
LAR LUBBOCK
Association of REALTORS®

MAY LUNCHEON
With Mayor Tray Payne

THURSDAY, MAY 18
11:30 A.M. TO 1 P.M.


Register now at
bit.ly/may_luncheon

Sponsored by:  *Spirit*
MORTGAGE



LAR LUBBOCK
Association of REALTORS®

MARK NANNY BLOOD DRIVE

 **vitalant.**
Blood Donation

lubbockrealtors.com/mark-nanny-blood-drive-2/

HONOR FAIR HOUSING MONTH.



 NATIONAL ASSOCIATION OF REALTORS®



 **REALTOR**
Value

 **LAR**
LUBBOCK ASSOCIATION OF REALTORS®

2026
2025
2024
2023
2022



John Walton
Education
Foundation



Scan here to help us fund
scholarships that change
lives for students in Lubbock



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of REALTORS® Staff

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**GET YOUR
"I AM A LUBBOCK
REALTOR" T-SHIRT
FOR ONLY \$25**
(\$20 donation to the Lubbock Area United
Way and \$5 to cover the cost of the t-shirt)

Contact Brenda Fisher at
media@lubbockrealtors.com to order one



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REALTORS®
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TREPAC DISCLAIMER: Contributions are not deductible for federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC) and the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC)—which makes contributions to the REALTORS® Political Action Committee (RPAC)—are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal, and the National Association of REALTORS®, the Texas Association of REALTORS® (TAR), and its local associations will not favor or disadvantage anyone because of the amount contributed. Until the RPAC annual goal is met, 70% of an individual's contribution goes to TREPAC and may be used to support state and local candidates; the remaining 30% is sent to TAR FedPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. (Exception: 100% of an individual's contribution goes to TREPAC if the individual is an employee of an affiliate member of TAR.) After the RPAC annual goal is met, 100% of an individual's contribution goes to TREPAC and may be used to support state and local candidates. You may contact the TAR political committee administrator at 800-873-9155 to obtain information about your contributions.