

Market Analysis By Metropolitan Statistical Area: Lubbock

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	376	-17.9%	\$106,347,245	-10.2%	\$282,838	9.4%	\$243,623	10.7%	\$137	12.7%	23	636	907	369	2.1	97.0%
YTD:	3,843	-8.0%	\$1,084,118,390	3.4%	\$282,102	12.5%	\$242,000	13.6%	\$135	15.5%	24	5,449	574	3,889		99.2%
Single Family	370	-17.2%	\$104,986,685	-10.0%	\$283,748	8.7%	\$245,000	9.9%	\$137	12.9%	24	618	885	363	2.1	97.0%
YTD:	3,749	-7.6%	\$1,066,330,256	4.0%	\$284,431	12.5%	\$245,000	14.0%	\$135	15.6%	24	5,325	564	3,805		99.2%
Townhouse	5	-16.7%	\$1,095,000	7.6%	\$219,000	29.1%	\$200,000	14.3%	\$127	-6.4%	7	17	17	6	2.1	98.1%
YTD:	64	-29.7%	\$12,627,160	-26.5%	\$197,299	4.5%	\$190,000	8.6%	\$129	5.6%	18	91	7	58		100.2%
Condominium	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	5	0	1.8	0.0%
YTD:	27	-10.0%	\$4,386,850	-13.9%	\$162,476	-4.4%	\$132,000	31.5%	\$131	33.2%	6	33	3	26		100.3%

* Closed Sale counts for most recent 3 months are Preliminary.

Existing Home																
Residential (SF/COND/TH)	295	-27.3%	\$77,021,105	-21.3%	\$261,088	8.3%	\$222,500	4.4%	\$127	9.3%	23	434	514	297	1.5	96.3%
YTD:	3,135	-13.7%	\$827,634,979	-4.8%	\$263,998	10.3%	\$225,000	12.5%	\$127	13.1%	18	4,214	342	3,179		98.8%
Single Family	290	-27.5%	\$76,025,017	-21.7%	\$262,155	8.1%	\$225,000	4.7%	\$127	9.5%	23	423	501	292	1.5	96.3%
YTD:	3,067	-13.9%	\$815,253,252	-4.9%	\$265,815	10.5%	\$225,000	12.5%	\$127	13.0%	18	4,133	337	3,115		98.8%
Townhouse	4	300.0%	\$751,000	407.4%	\$187,750	26.9%	\$175,000	18.2%	\$110	-8.0%	1	10	8	5	1.9	98.0%
YTD:	39	0.0%	\$7,514,100	4.4%	\$192,669	4.4%	\$195,000	12.7%	\$119	8.6%	15	48	4	38		100.9%
Condominium	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	5	0	1.8	0.0%
YTD:	27	-10.0%	\$4,386,850	-13.9%	\$162,476	-4.4%	\$132,000	31.5%	\$131	33.2%	6	33	3	26		100.3%

* Closed Sale counts for most recent 3 months are Preliminary.

New Construction																
Residential (SF/COND/TH)	81	55.8%	\$29,293,374	43.0%	\$361,647	-8.2%	\$315,000	-7.4%	\$173	5.8%	26	202	393	72	5.3	99.8%
YTD:	709	29.4%	\$256,819,488	43.5%	\$362,228	10.9%	\$327,108	9.0%	\$171	15.4%	48	1,235	231	710		100.8%
Single Family	80	70.2%	\$28,950,303	47.5%	\$361,879	-13.3%	\$314,950	-10.5%	\$173	3.9%	26	195	384	71	5.5	99.8%
YTD:	683	37.7%	\$251,379,143	48.7%	\$368,051	8.0%	\$334,000	7.7%	\$172	14.7%	49	1,192	227	690		100.9%
Townhouse	1	-80.0%	\$344,000	-60.5%	\$344,000	97.7%	\$344,000	96.6%	\$193	39.3%	28	7	9	1	2.3	98.3%
YTD:	25	-51.9%	\$5,113,060	-48.8%	\$204,522	6.6%	\$186,000	6.0%	\$144	9.7%	21	43	5	20		99.3%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0		0.0%

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Market Analysis By County: Hockley County

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	18	-5.3%	\$3,356,365	-12.6%	\$186,465	-7.7%	\$177,000	-1.2%	\$96	0.4%	20	28	63	15	4.0	97.1%
YTD:	142	-7.8%	\$27,070,731	1.4%	\$190,639	10.0%	\$175,000	5.3%	\$96	8.6%	41	218	36	136		97.6%
Single Family	18	-5.3%	\$3,356,365	-12.6%	\$186,465	-7.7%	\$177,000	-1.2%	\$96	0.4%	20	28	63	15	4.0	97.1%
YTD:	141	-8.4%	\$26,885,771	0.8%	\$190,679	10.0%	\$174,500	5.0%	\$95	8.6%	42	217	36	135		97.6%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	1	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$106	100.0%	15	1	-	1		97.4%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Existing Home																
Residential (SF/COND/TH)	18	-5.3%	\$3,356,365	-12.6%	\$186,465	-7.7%	\$177,000	-1.2%	\$96	0.4%	20	24	58	14	3.7	97.1%
YTD:	141	-7.2%	\$26,672,937	1.9%	\$189,170	9.9%	\$174,500	5.8%	\$95	8.9%	42	208	34	135		97.5%
Single Family	18	-5.3%	\$3,356,365	-12.6%	\$186,465	-7.7%	\$177,000	-1.2%	\$96	0.4%	20	24	58	14	3.8	97.1%
YTD:	140	-7.9%	\$26,487,967	1.2%	\$189,200	9.9%	\$174,000	5.5%	\$95	8.8%	42	207	34	134		97.5%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	1	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$106	100.0%	15	1	-	1		97.4%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
New Construction																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	5	1	30.0	0.0%
YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	10	3	1		100.0%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	4	5	1	30.0	0.0%
YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	10	3	1		100.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%

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