Property Type	!	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Ex	isting)		-				"										
Residential (SF/COND/TH)		346	-18.8%	\$97,722,969	-11.3%	\$282,436	9.3%	\$248,950	13.2%	\$138	14.1%	33	569	984	308	2.4	96.3%
	YTD:	4,203	-8.7%	\$1,185,180,402	2.3%	\$281,984	12.1%	\$242,000	13.1%	\$135	15.3%	24	6,025	612	4,156		99.0%
Single Family		338	-17.6%	\$96,109,094	-10.1%	\$284,346	9.1%	\$249,000	11.8%	\$138	13.8%	33	561	968	301	2.4	96.2%
	YTD:	4,103	-8.2%	\$1,166,299,466	3.0%	\$284,255	12.1%	\$245,000	14.0%	\$135	15.4%	25	5,893	601	4,065		98.9%
Townhouse		6	-40.0%	\$1,237,000	-33.8%	\$206,167	10.3%	\$168,500	-6.8%	\$134	6.6%	15	5	14	3	1.8	100.5%
	YTD:	70	-30.7%	\$13,864,160	-27.2%	\$198,059	5.0%	\$190,000	7.0%	\$129	5.6%	17	96	8	61		100.3%
Condominium		1	-83.3%	\$125,000	-90.8%	\$125,000	-44.5%	\$125,000	-39.8%	\$117	36.4%	42	3	2	4	0.9	100.0%
	YTD:	28	-22.2%	\$4,511,850	-30.0%	\$161,138	-10.0%	\$132,000	12.5%	\$131	35.7%	7	36	3	30		100.2%
* Closed Sale count	s for most rece	ent 3 months are	Preliminary	·.													
Existing Home																	
Residential (SF/C	OND/TH)	276	-26.4%	\$73,838,498	-19.9%	\$267,531	8.9%	\$224,000	7.4%	\$129	11.1%	31	398	538	260	1.6	95.3%
	YTD:	3,425	-14.5%	\$904,414,300	-5.9%	\$264,063	10.0%	\$225,000	12.5%	\$127	12.9%	19	4,621	362	3,410		98.6%
Single Family		268	-27.0%	\$72,235,004	-20.1%	\$269,534	9.4%	\$225,000	7.9%	\$129	10.4%	31	390	528	253	1.6	95.2%
	YTD:	3,350	-14.7%	\$890,661,160	-6.0%	\$265,869	10.3%	\$225,000	11.9%	\$127	12.8%	19	4,532	356	3,339		98.5%
Townhouse		6	200.0%	\$1,237,000	217.2%	\$206,167	5.7%	\$168,500	-13.6%	\$134	67.0%	15	5	8	3	1.8	100.5%
	YTD:	45	9.8%	\$8,751,100	15.3%	\$194,469	5.1%	\$195,000	12.7%	\$121	11.8%	15	53	4	41		100.8%
Condominium		1	-83.3%	\$125,000	-90.8%	\$125,000	-44.5%	\$125,000	-39.8%	\$117	36.4%	42	3	2	4	0.9	100.0%
	YTD:	28	-22.2%	\$4,511,850	-30.0%	\$161,138	-10.0%	\$132,000	12.5%	\$131	35.7%	7	36	3	30		100.2%
* Closed Sale count	s for most rece	ent 3 months are	Preliminary	·.													
New Construction	<u>on</u>																
Residential (SF/C	OND/TH)	71	39.2%	\$24,191,379	34.4%	\$340,724	-3.5%	\$312,000	-2.5%	\$174	10.4%	38	171	446	48	5.9	99.8%
	YTD:	779	30.1%	\$281,109,132	42.7%	\$360,859	9.7%	\$325,000	8.0%	\$171	14.9%	47	1,404	250	746		100.7%
Single Family		70	62.8%	\$23,850,655	44.3%	\$340,724	-11.3%	\$312,000	-10.0%	\$174	7.7%	38	171	440	48	6.1	99.8%
	YTD:	753	39.7%	\$275,661,339	48.6%	\$366,084	6.4%	\$331,000	5.1%	\$172	14.1%	48	1,361	245	726		100.8%
Townhouse		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	6	0	1.9	0.0%
	YTD:	25	-58.3%	\$5,113,060	-55.4%	\$204,522	7.1%	\$186,000	4.7%	\$144	9.2%	21	43	5	20		99.3%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0	0	0		0.0%

Market Analysis By County: Hockley County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/COND/TH)		7	-53.3%	\$1,733,800) -31.3%	\$247,686	47.1%	\$235,000	86.5%	\$115	39.9%	59	26	63	11	4.2	94.0%
,	YTD:	149	-11.8%	\$28,756,892	-1.6%	\$192,999	11.7%	\$179,900	10.4%	\$96	10.4%	42	244	39	146		97.4%
Single Family		7	-53.3%	\$1,733,800	-31.3%	\$247,686	47.1%	\$235,000	86.5%	\$115	39.9%	59	26	63	11	4.2	94.0%
,	YTD:	148	-12.4%	\$28,571,892	-2.2%	\$193,053	11.7%	\$178,700	9.6%	\$96	10.3%	42	243	39	145		97.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$106	100.0%	15	1	-	1		97.4%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	ND/TH)	7	-53.3%	\$1,733,800	-31.3%	\$247,686	47.1%	\$235,000	86.5%	\$115	39.9%	59	25	60	11	4.0	94.0%
	YTD:	148	-11.4%	\$28,360,567	-1.2%	\$191,625	11.5%	\$178,700	10.0%	\$96	10.7%	42	233	37	145		97.4%
Single Family		7	-53.3%	\$1,733,800	-31.3%	\$247,686	47.1%	\$235,000	86.5%	\$115	39.9%	59	25	60	11	4.1	94.0%
	YTD:	147	-12.0%	\$28,175,567	-1.8%	\$191,671	11.5%	\$177,500	9.2%	\$96	10.6%	42	232	37	144		97.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	1	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$106	100.0%	15	1	-	1		97.4%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-	18.0	0.0%
	YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	11	3	1		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-	18.0	0.0%
	YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	11	3	1		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.