

Market Analysis By Metropolitan Statistical Area: Lubbock

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
<b>All(New and Existing)</b>																
Residential (SF/COND/TH)	461	1.5%	\$139,295,422	23.0%	\$302,159	21.1%	\$261,000	25.5%	\$135	20.6%	28	519	338	458	0.7	100.0%
<b>YTD:</b>	1,158	6.5%	\$320,663,393	22.9%	\$276,911	15.4%	\$240,000	17.1%	\$130	17.0%	31	1,361	331	1,283		99.2%
Single Family	453	1.8%	\$137,886,935	23.4%	\$304,386	21.2%	\$263,950	25.8%	\$136	20.8%	28	506	329	450	0.7	99.9%
<b>YTD:</b>	1,124	5.9%	\$314,182,660	22.5%	\$279,522	15.6%	\$245,000	18.4%	\$130	17.3%	31	1,330	325	1,259		99.2%
Townhouse	6	-14.3%	\$990,000	-11.6%	\$165,000	3.2%	\$162,500	36.0%	\$101	-7.8%	60	10	8	5	0.7	103.3%
<b>YTD:</b>	27	28.6%	\$4,788,700	26.3%	\$177,359	-1.8%	\$179,000	3.5%	\$123	5.0%	33	25	5	19		100.3%
Condominium	1	-50.0%	\$172,000	-55.2%	\$172,000	-10.4%	\$172,000	-10.4%	\$105	53.6%	3	3	1	3	0.3	104.2%
<b>YTD:</b>	4	-20.0%	\$960,500	45.5%	\$240,125	81.9%	\$234,250	141.5%	\$90	2.6%	16	6	3	5		98.2%

\* Closed Sale counts for most recent 3 months are Preliminary.

<b>Existing Home</b>																
Residential (SF/COND/TH)	367	-3.9%	\$102,891,971	13.7%	\$280,360	18.3%	\$231,375	24.2%	\$126	18.8%	19	432	210	366	0.5	99.5%
<b>YTD:</b>	922	2.6%	\$236,247,450	16.4%	\$256,234	13.5%	\$213,000	13.9%	\$121	15.4%	23	1,067	185	982		98.7%
Single Family	359	-4.0%	\$101,496,840	13.8%	\$282,721	18.6%	\$235,000	25.2%	\$127	19.0%	19	424	206	358	0.5	99.4%
<b>YTD:</b>	903	2.3%	\$232,663,617	16.1%	\$257,656	13.5%	\$214,217	13.9%	\$121	15.7%	23	1,046	180	965		98.7%
Townhouse	6	0.0%	\$990,000	3.2%	\$165,000	3.2%	\$162,500	47.4%	\$101	-5.0%	60	5	3	5	0.7	103.3%
<b>YTD:</b>	14	27.3%	\$2,411,200	26.8%	\$172,229	-0.4%	\$167,850	11.9%	\$108	-0.2%	34	15	3	12		101.5%
Condominium	1	-50.0%	\$172,000	-55.2%	\$172,000	-10.4%	\$172,000	-10.4%	\$105	53.6%	3	3	1	3	0.3	104.2%
<b>YTD:</b>	4	-20.0%	\$960,500	45.5%	\$240,125	81.9%	\$234,250	141.5%	\$90	2.6%	16	6	3	5		98.2%

\* Closed Sale counts for most recent 3 months are Preliminary.

<b>New Construction</b>																
Residential (SF/COND/TH)	95	31.9%	\$36,756,312	61.7%	\$386,909	22.5%	\$359,559	26.0%	\$171	18.7%	64	87	128	92	2.0	101.8%
<b>YTD:</b>	236	25.5%	\$84,483,898	45.8%	\$357,983	16.2%	\$320,500	16.3%	\$165	17.3%	60	294	146	301		101.0%
Single Family	94	32.4%	\$36,369,404	61.1%	\$386,909	21.7%	\$359,559	25.9%	\$171	18.5%	64	82	123	92	2.1	101.8%
<b>YTD:</b>	222	24.7%	\$81,833,509	46.0%	\$368,619	17.1%	\$329,335	15.4%	\$166	17.8%	62	284	144	294		101.1%
Townhouse	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	5	5	0	0.8	0.0%
<b>YTD:</b>	13	30.0%	\$2,377,500	25.7%	\$182,885	-3.3%	\$179,000	-10.5%	\$139	9.6%	31	10	5	7		99.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0		0.0%

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Market Analysis By County: Hockley County

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
<b>All(New and Existing)</b>																
Residential (SF/COND/TH)	15	-25.0%	\$2,862,400	-5.3%	\$190,827	26.3%	\$205,000	45.4%	\$93	15.1%	62	16	16	20	1.0	96.2%
<b>YTD:</b>	44	7.3%	\$7,761,402	18.6%	\$176,396	10.5%	\$168,500	14.6%	\$90	8.7%	50	48	21	52		95.0%
Single Family	15	-25.0%	\$2,862,400	-5.3%	\$190,827	26.3%	\$205,000	45.4%	\$93	15.1%	62	16	16	20	1.0	96.2%
<b>YTD:</b>	44	7.3%	\$7,761,402	18.6%	\$176,396	10.5%	\$168,500	14.6%	\$90	8.7%	50	48	21	52		95.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>Existing Home</b>																
Residential (SF/COND/TH)	15	-25.0%	\$2,862,400	-5.3%	\$190,827	26.3%	\$205,000	45.4%	\$93	15.1%	62	16	16	20	1.0	96.2%
<b>YTD:</b>	43	7.5%	\$7,365,077	16.4%	\$171,281	8.2%	\$163,000	15.2%	\$89	8.1%	51	48	21	52		94.8%
Single Family	15	-25.0%	\$2,862,400	-5.3%	\$190,827	26.3%	\$205,000	45.4%	\$93	15.1%	62	16	16	20	1.0	96.2%
<b>YTD:</b>	43	7.5%	\$7,365,077	16.4%	\$171,281	8.2%	\$163,000	15.2%	\$89	8.1%	51	48	21	52		94.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>New Construction</b>																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	1	0.0%	\$396,325	84.3%	\$396,325	84.3%	\$396,325	84.3%	\$149	29.0%	-	-	-	-	-	100.0%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	1	0.0%	\$396,325	84.3%	\$396,325	84.3%	\$396,325	84.3%	\$149	29.0%	-	-	-	-	-	100.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
<b>YTD:</b>	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%

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