June 2022

1.5 100.2%

1.5 100.1%

0.6 104.0%

0.6 100.9%

1.1 100.1%

1.1 100.0%

- 104.0%

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3.6 100.6%

3.8 100.6%

1.1

-

Close

99.9%

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101.5%

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Months

Inventory To OLP

Market Analy	sis By M	etropolitar	n Statisti	cal Area: Lu	bbock											
Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	
All(New and Exis	<u>sting)</u>															
Residential (SF/CO	OND/TH)	503	-14.8%	\$145,459,419	-2.1%	\$289,184	14.9%	\$249,975	13.7%	\$139	16.1%	19	739	659	503	
	YTD:	2,499	-5.2%	\$703,270,765	8.0%	\$281,421	13.9%	\$240,250	14.4%	\$134	16.4%	25	3,430	438	2,689	
Single Family		493	-14.7%	\$143,232,784	-2.1%	\$290,533	14.7%	\$250,000	13.6%	\$139	16.2%	19	725	651	492	
	YTD:	2,432	-5.1%	\$690,339,831	8.4%	\$283,857	14.2%	\$245,000	15.6%	\$134	16.5%	25	3,352	430	2,627	
Townhouse		6	-45.5%	\$1,314,000	-34.3%	\$219,000	20.5%	\$200,000	10.5%	\$130	7.4%	6	12	6	8	
	YTD:	49	-17.0%	\$9,488,911	-16.6%	\$193,651	0.4%	\$188,000	4.5%	\$128	10.8%	21	59	5	45	
Condominium		3	200.0%	\$587,000	235.4%	\$195,667	11.8%	\$190,000	8.6%	\$142	2.7%	2	2	2	3	
	YTD:	16	14.3%	\$2,888,850	0.1%	\$180,553	-12.4%	\$153,500	57.8%	\$127	31.7%	6	19	3	17	
* Closed Sale counts	for most rece	ent 3 months are	Preliminary	-												
Existing Home																
Residential (SF/CO	OND/TH)	416	-20.6%	\$115,918,471	-8.4%	\$278,650	15.4%	\$235,700	12.2%	\$132	14.6%	13	594	410	422	
	YTD:	2,020	-10.3%	\$535,295,646	1.1%	\$264,998	12.8%	\$223,000	14.4%	\$126	14.7%	18	2,718	258	2,177	
Single Family		406	-21.3%	\$113,709,018	-9.1%	\$280,071	15.5%	\$236,155	12.5%	\$132	14.6%	13	589	408	415	
	YTD:	1,972	-10.7%	\$525,865,657	1.0%	\$266,666	13.0%	\$225,000	15.4%	\$126	14.6%	18	2,671	254	2,132	
Townhouse		6	-14.3%	\$1,314,000	4.9%	\$219,000	22.4%	\$200,000	11.1%	\$130	11.3%	6	3	0	4	
	YTD:	30	-6.3%	\$6,001,241	3.5%	\$200,041	10.4%	\$200,000	13.3%	\$122	16.5%	19	28	3	28	
Condominium		3	200.0%	\$587,000	235.4%	\$195,667	11.8%	\$190,000	8.6%	\$142	2.7%	2	2	2	3	
	YTD:	16	14.3%	\$2,888,850	0.1%	\$180,553	-12.4%	\$153,500	57.8%	\$127	31.7%	6	19	3	17	
* Closed Sale counts	for most rece	ent 3 months are	Preliminary	-												
New Construction	<u>n</u>															
Residential (SF/CO	OND/TH)	88	33.3%	\$29,837,239	35.6%	\$339,060	1.7%	\$318,750	6.9%	\$170	10.8%	46	145	249	81	
	YTD:	480	25.7%	\$168,217,570	38.2%	\$350,453	9.9%	\$319,500	10.5%	\$167	15.0%	54	712	180	512	
Single Family		88	41.9%	\$29,837,239	40.4%	\$339,060	-1.1%	\$318,750	5.7%	\$170	9.7%	46	136	243	77	
	YTD:	461	29.9%	\$164,779,396	41.8%	\$357,439	9.2%	\$325,000	8.4%	\$168	14.8%	56	681	176	495	
Townhouse		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	9	6	4	
	YTD:	19	-29.6%	\$3,494,060	-37.4%	\$183,898	-11.0%	\$182,280	1.3%	\$136	6.8%	24	31	4	17	
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0	

\* Closed Sale counts for most recent 3 months are Preliminary.

## Lubbock Association of REALTORS

Market Analysis By County: Hockley County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	<u>ing)</u>																
Residential (SF/COND/TH)		16	6.7%	\$3,386,453	18.9%	\$211,653	11.5%	\$200,500	14.6%	\$108	29.0%	20	31	37	21	2.2	97.7%
	YTD:	91	2.3%	\$16,973,817	11.7%	\$186,525	9.3%	\$172,000	4.3%	\$94	8.8%	44	131	26	98		96.7%
Single Family		16	6.7%	\$3,386,453	18.9%	\$211,653	11.5%	\$200,500	14.6%	\$108	29.0%	20	30	37	20	2.2	97.7%
	YTD:	91	2.3%	\$16,973,817	11.7%	\$186,525	9.3%	\$172,000	4.3%	\$94	8.8%	44	130	26	97		96.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	-	1	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	-	1		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	16	6.7%	\$3,386,453	18.9%	\$211,653	11.5%	\$200,500	14.6%	\$108	29.0%	20	29	35	21	2.1	97.7%
	YTD:	90	3.5%	\$16,575,135	12.9%	\$184,168	9.2%	\$170,000	4.6%	\$93	9.4%	44	127	25	98		96.6%
Single Family		16	6.7%	\$3,386,453	18.9%	\$211,653	11.5%	\$200,500	14.6%	\$108	29.0%	20	28	35	20	2.1	97.7%
	YTD:	90	3.5%	\$16,575,135	12.9%	\$184,168	9.2%	\$170,000	4.6%	\$93	9.4%	44	126	25	97		96.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	-	1	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	-	1		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	12.0	0.0%
	YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	4	2	-		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	2	-	12.0	0.0%
	YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	4	2	-		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

\* Closed Sale counts for most recent 3 months are Preliminary.