

Market Analysis By Metropolitan Statistical Area: Lubbock

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	505	-6.3%	\$150,486,265	5.4%	\$297,993	12.5%	\$249,250	15.9%	\$140	16.8%	23	681	827	442	1.9	97.9%
YTD:	3,468	-6.8%	\$979,917,540	5.4%	\$282,560	13.1%	\$242,000	14.7%	\$135	16.0%	24	4,803	532	3,550		99.4%
Single Family	493	-6.8%	\$147,961,167	4.7%	\$300,124	12.3%	\$249,945	13.6%	\$140	16.3%	23	670	816	439	1.9	97.9%
YTD:	3,379	-6.4%	\$963,246,177	6.0%	\$285,068	13.2%	\$245,000	14.0%	\$135	16.0%	24	4,699	524	3,474		99.4%
Townhouse	4	33.3%	\$1,013,900	118.6%	\$253,475	63.9%	\$262,500	62.1%	\$150	22.1%	11	9	9	3	1.1	99.0%
YTD:	59	-30.6%	\$11,532,160	-28.6%	\$195,460	2.8%	\$190,000	6.8%	\$129	6.6%	19	73	6	50		100.4%
Condominium	6	-14.3%	\$968,500	2.5%	\$161,417	19.5%	\$133,250	11.0%	\$144	70.6%	4	2	2	0	0.6	99.2%
YTD:	27	8.0%	\$4,386,850	0.5%	\$162,476	-7.0%	\$132,000	32.3%	\$131	38.4%	6	31	2	26		100.3%

* Closed Sale counts for most recent 3 months are Preliminary.

Existing Home																
Residential (SF/COND/TH)	423	-12.8%	\$114,884,838	-7.0%	\$271,595	6.6%	\$226,000	10.8%	\$131	12.9%	18	476	491	363	1.4	97.4%
YTD:	2,841	-11.9%	\$752,915,052	-2.4%	\$265,018	10.8%	\$225,000	13.1%	\$127	13.7%	18	3,773	320	2,905		99.1%
Single Family	413	-13.2%	\$113,080,606	-7.6%	\$273,803	6.5%	\$228,250	11.3%	\$131	12.4%	18	469	486	360	1.4	97.4%
YTD:	2,776	-12.2%	\$741,031,636	-2.5%	\$266,942	11.1%	\$225,000	12.5%	\$127	13.6%	18	3,705	316	2,847		99.1%
Townhouse	2	0.0%	\$338,900	18.1%	\$169,450	18.1%	\$169,450	18.1%	\$110	-7.9%	5	5	3	3	0.8	98.8%
YTD:	35	-7.9%	\$6,763,100	-4.1%	\$193,231	4.2%	\$195,000	10.5%	\$120	9.8%	17	37	3	32		101.2%
Condominium	6	-14.3%	\$968,500	2.5%	\$161,417	19.5%	\$133,250	11.0%	\$144	70.6%	4	2	2	0	0.6	99.2%
YTD:	27	8.0%	\$4,386,850	0.5%	\$162,476	-7.0%	\$132,000	32.3%	\$131	38.4%	6	31	2	26		100.3%

* Closed Sale counts for most recent 3 months are Preliminary.

New Construction																
Residential (SF/COND/TH)	82	51.9%	\$35,535,772	84.8%	\$433,363	21.7%	\$356,005	5.5%	\$186	20.3%	47	205	336	79	4.7	100.4%
YTD:	627	26.4%	\$226,864,100	43.1%	\$361,825	13.2%	\$327,415	9.3%	\$170	16.4%	51	1,030	211	645		100.9%
Single Family	80	50.9%	\$34,870,863	83.0%	\$435,886	21.2%	\$364,630	7.6%	\$186	19.9%	48	201	330	79	4.9	100.5%
YTD:	603	34.3%	\$222,134,384	48.7%	\$368,382	10.7%	\$334,000	8.8%	\$172	15.9%	53	994	207	627		101.0%
Townhouse	2	100.0%	\$675,000	281.4%	\$337,500	90.7%	\$337,500	90.7%	\$190	46.4%	17	4	6	0	1.4	99.3%
YTD:	24	-48.9%	\$4,769,060	-47.6%	\$198,711	2.6%	\$186,000	4.6%	\$142	8.8%	21	36	4	18		99.3%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0		0.0%

* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Hockley County

Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	22	15.8%	\$4,450,181	53.2%	\$202,281	32.3%	\$165,000	6.5%	\$101	15.6%	56	35	63	16	4.0	102.4%
YTD:	125	-7.4%	\$23,901,403	4.6%	\$191,211	13.0%	\$174,500	7.4%	\$95	9.9%	44	190	33	121		97.6%
Single Family	22	15.8%	\$4,450,181	53.2%	\$202,281	32.3%	\$165,000	6.5%	\$101	15.6%	56	35	63	16	4.0	102.4%
YTD:	124	-8.2%	\$23,716,454	3.8%	\$191,262	13.0%	\$174,000	7.1%	\$95	9.8%	45	189	33	120		97.6%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	1	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$106	100.0%	15	1	-	1		97.4%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Existing Home																
Residential (SF/COND/TH)	22	15.8%	\$4,450,181	53.2%	\$202,281	32.3%	\$165,000	6.5%	\$101	15.6%	56	33	59	16	3.8	102.4%
YTD:	124	-6.8%	\$23,503,411	5.3%	\$189,544	12.9%	\$174,000	8.8%	\$95	10.3%	45	184	31	121		97.6%
Single Family	22	15.8%	\$4,450,181	53.2%	\$202,281	32.3%	\$165,000	6.5%	\$101	15.6%	56	33	59	16	3.8	102.4%
YTD:	123	-7.5%	\$23,318,448	4.4%	\$189,581	12.9%	\$172,000	7.6%	\$95	10.2%	45	183	31	120		97.6%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	1	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$185,000	100.0%	\$106	100.0%	15	1	-	1		97.4%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
New Construction																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	4	-	24.0	0.0%
YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	6	2	-		100.0%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	4	-	24.0	0.0%
YTD:	1	-50.0%	\$396,325	-23.0%	\$396,325	53.9%	\$396,325	53.9%	\$149	12.1%	-	6	2	-		100.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%

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