



## 2021 John Walton Education Foundation Scholarship recipients named

**C**ongratulations to the 2021 John Walton Education Foundation Scholarship winners.

This year, the foundation gave away more than \$30,000 to 10 deserving students.

Here are the 2021 recipients:

- Brandi Hays
- Chase Hoodenpyle
- Lexi Howard
- Laura Hutton
- Braden Owen
- Abigail Provost
- Mason Roberts
- Scout Sonnenberg
- Seree Sturdivant
- Autumn White

## What's Inside

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#### Double Tee Golf Tourney

The TREPAC Double Tee Golf Tourney and on line auction is coming up!

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#### Membership News

We're sharing membership news for the last part of May

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#### United Way Campaign Donations

Our 2021 United Way Campaign has started! Donate now!

### Page 7

#### TREPAC Virtual 5k

Sign up now to be a part of the TREPAC Virtual 5k

### Page 9

#### Commercial Corner

Learn more about how the Corona Virus has impacted NAR Members





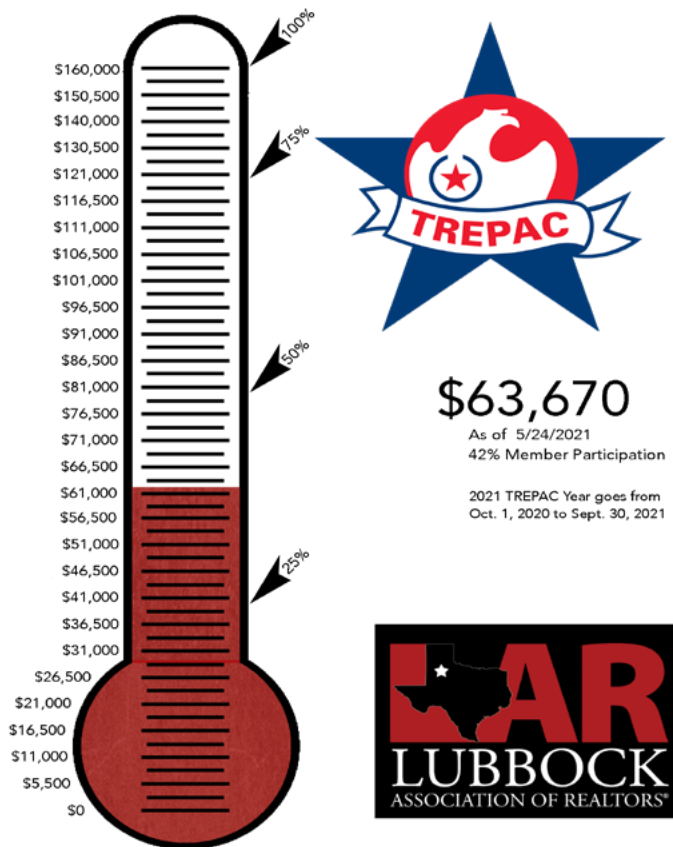
## 2021 TREPAC

Major Investors

<b>Platinum R</b>	
Jef Conn*	
<b>Golden R</b>	<b>Crystal R</b>
Cade Fowler*	Donna Sue Clements**
Tony Lloyd*	Vanessa Dirks**
Lisa Pearce**	Teresa Smith**
<b>Sterling R</b>	
Chris Brooks	Joe Murfee
Tom Couture	Mark Nanny
Christine Covington	Colby Norris
Amy Cox	Vickie Noyola Al-Souki
Coby Crump	Jason Ratliff
Bryce Daniel	Kyle Rogers
Rusty DeLoach	Crystal Sanchez
Rich Eberhardt	Winn Sikes
Tim Garrett	Denise Stout
Ken Harlan	Jeremy Steen
Tammy Hamersley	Andrea Sturdivant
Amie Henry	Amy Tapp
Jacky Howard	Renee Taylor
Vanessa Hyde	Pam Titzell
Michael Hutton	Sharla Wells
Cheryl Isaacs	Dan Williams*
Cindi Lea	Keeli Wilson
Lori Manning	

\* President's Circle and Hall of Fame | \*\* President's Circle | \*\*\* Hall of Fame

## 2021 TREPAC Fundraising Goal





Click here to

# INVEST IN TREPAC



## 19TH ANNUAL DOUBLE TEE GOLF ONLINE AUCTION

Don't miss out on your chance to bid on fabulous items like a Hillcrest Country Club annual pass, gift cards, an African Safari, and a Texas Tech football autographed by Patrick Mahomes

The online auction will run from  
**MONDAY, JUNE 14 AT 1 P.M.**  
 TO  
**WEDNESDAY, JUNE 16 AT 9 P.M.**








For more information about TREPAC visit  
[www.trepac.com](http://www.trepac.com)



# 19TH ANNUAL DOUBLE TEE GOLF TOURNAMENT & Online Auction

**MONDAY, JUNE 14**

Hillcrest Country Club  
4011 N. Boston

Morning Flight:

7:30 a.m. sign in and breakfast

8:30 a.m. shotgun start

Afternoon Flight:

11:30 a.m. sign in and lunch

Driving range and putting green open

1 p.m. shotgun start

\$150 per player

\$600 per team

Entry includes breakfast or  
lunch, green fee, cart, range  
balls, two mulligans, and food  
after the round.

**Sponsorship  
Opportunities  
Available!**

**Must register by June 8th!**





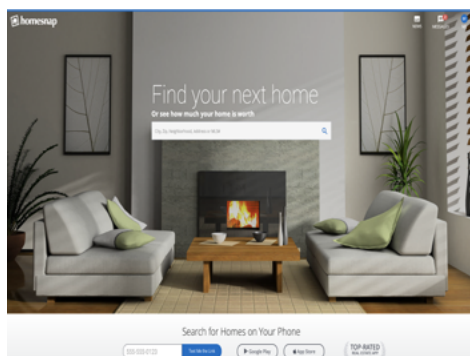
# Tonya's MLS Tips and Tricks

## Homesnap – How to claim your profile

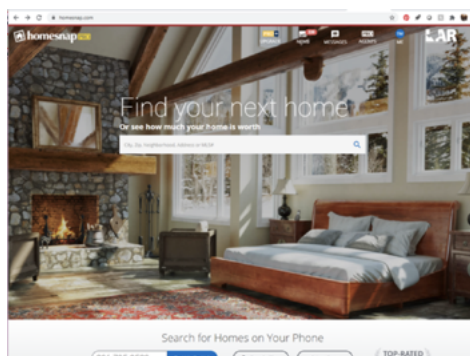
**H**omesnap has some great features but are you taking advantage of all of them? Did you know you can get information about any home, whether its on the market or not, just by taking a picture of it? You can also brand yourself as a REALTOR® on the consumer version? And soon you'll have the ability to see any attached documents on a property within the Homesnap app.

If you haven't claimed your Homesnap Pro account, you need to. Not only are you missing out on a great tool to use in your business, there is a ton of great information on the Homesnap blog.

Although there is only one Homesnap app, there are two versions - a consumer version called



Consumer version of the Homesnap app.



Homesnap Pro+ version of the app.

Homesnap and the Homesnap Pro+ version for agents.

The Pro+ version does have a fee to use it. You can find out more about it by visiting [homesnap.com](https://homesnap.com). Once you login, click on Pro+ Upgrade to learn more about Homesnap Pro+.

New agents can claim their Homesnap profile a couple different ways. Homesnap will send you an email with a link to claim your profile a couple of weeks after you join LAR. You can also visit the Homesnap app and claim your profile manually.

If you have already downloaded the app and do not see the Pro Agent button at the bottom right of the screen contact MLS Administrator Tonya Marley at 806-795-9533 for help.



## RPR Tips and Tricks

Did you miss the RPR class Tonya presented earlier this month? Try one of [these](#) tutorials or webinars to learn more about this resource.

Already using RPR but want more information about how to use it to its full potential? Try one of [these](#). Are you using the RPR app? Click [here](#) for a webinar to help you learn more about RPR Mobile.

RPR has commercial agents covered as well. Check out [these](#) articles specifically designed for commercial agents.

Want to know more?

[10 Things New Users Should Know About RPR Residential](#)  
[9 Things New Users Should Know About RPR Commercial](#)



# May 22-26, 2021 Membership News



## REALTOR® Membership Applications\*

Tanner Denney, Better Homes and Gardens  
Blu Realty  
Ciara Frost, Keller Williams Realty  
Maris Carrasco, Madewell Real Estate Company

## Designated REALTORS®

McGuire, Russell - Designated REALTOR  
Exit Realty of Lubbock

## Transfers

Exit Realty of Lubbock change of  
Designated REALTOR - 136 transfers  
Steve Owens, Progressive Properties, to  
Keller Williams Realty  
Cassie Bermea, RE/MAX Lubbock, to  
Keller Williams Realty  
Dan Schwertner, Keller Williams Realty, to  
Exit Realty of Lubbock

## Cancellations

Michelle Duran, Coldwell Banker Trusted  
Advisors

Tommy Stallings, Coldwell Banker Trusted  
Advisors  
Kathryn Collieran, Coldwell Banker Trusted  
Advisors  
Zelda Cuevas, Anderson, REALTORS  
Anthony Rodriguez, Minnix Property  
Management  
Kelly Tosi, Keller Williams Realty

## New Affiliates

Annabelle Guerrero - Representative  
AHG Roofing and Remodeling  
Remy Reeder - Representative Hub City  
Inspection  
Jared Watkins - Representative  
GreenWorks Inspections & Engineering

*Thank you to our 2021*

## PRIME BUSINESS PARTNERS





# Donate

to the Lubbock  
Area United Way

for a  
chance  
to

# Win

fabulous prizes!

**\$25 = 1 entry**  
**\$115 = 6 entries**



iPad  
3 - \$500 cash prizes  
3 - \$250 cash prizes



## JOIN UNITED WAY IN INSPIRING NEW STORIES EVERY DAY

Support more than 110,000 lives impacted annually by United Way and its  
Community Partners.



- Step 1: Open the camera app on your smartphone
- Step 2: Face the camera towards the QR code
- Step 3: Tap on the link
- Step 4: Complete the form
- Step 5: Make your gift



*Give Now*





# PUMP UP THE VOLUME.

**Ready to rock? C2EX can help you take it to the next level.  
Amp up your career at [C2EX.realtor](https://www.c2ex.realtor)**

## Register for the TREPAC Virtual 5k

**T**REPAC is holding its 2nd Annual Run, Walk, Ride to the Finish Line event and the LAR has created a team!

Sign up for our team, the "Lubbock-or-Leave-It Lopers" [here](#).

Your registration goes towards your 2021 TREPAC investment (and our total) and you get a t-shirt.

We're challenging Amarillo to have the most people sign up. You can also register your significant other and children that are 18+!

**5K**  
*for*

**TREPAC**

**2ND ANNUAL TREPAC VIRTUAL 5K**  
**RUN, WALK OR RIDE TO THE FINISH LINE 2021**

**TEXAS REALTORS**



## Classes and Events

### TREC Legal Update 1

Thursday, May 27  
8:30 a.m. to 12:30 p.m.  
Click [HERE](#) to register

### TREC Legal Update 2

Thursday, May 27  
1 p.m. to 5 p.m.  
Click [HERE](#) to register

### Money Matters: Finance and Negotiation

Thursday, June 3  
8:30 a.m. to 5 p.m.  
Click [HERE](#) to register

### New Member Orientation

Wednesday, June 2  
8:30 a.m. to Noon  
Overton Hotel  
Click [HERE](#) to register

### June MLS Forum

Thursday, June 3  
9 a.m. to 10:30 a.m.  
Click [HERE](#) to register

### NAR Code of Ethics

Wednesday, June 9  
1 p.m. to 4 p.m.  
Click [HERE](#) to register

### TREPAC Double Tee Golf Tournament and Online Auction

Monday, June 14  
7:30 a.m. to 5 p.m.  
Click [HERE](#) to register

### Seller Representative Special-ist Designation

Thursday & Friday, June 17-18  
8:30 a.m. to 5 p.m.  
Click [HERE](#) to register

### June Membership Luncheon

Thursday, June 17  
11:30 a.m. to 1 p.m.  
Click [HERE](#) to register

### TREC Legal Update 1

Monday, June 21  
9 a.m. to 1 p.m.  
Click [HERE](#) to register

### TREC Legal Update 2

Monday, June 28  
9 a.m. to 1 p.m.  
Click [HERE](#) to register

### Real Estate Hot Topics: Don't Get Burned!

Thursday, June 24  
Noon to 3 p.m.  
Click [HERE](#) to register

### TREC Broker Responsibility

Tuesday, June 29  
9 a.m. to 4 p.m.  
Click [HERE](#) to register



### Money Matters: Finance and Negotiation

Thursday, June 3  
8:30 a.m. to 5 p.m.

Click [HERE](#) to register

This class by Reba Saxon will help agents understand and explain lending advantages and disadvantages, general financial terms in the contract, loan processes, and closing costs to clients.

Agents will increase negotiation skills beyond the basics to encompass multiple offers and presentations, backup offers and contingencies.





*Congratulations to the Fairhaven Contest*  
***Winners!***



Vanessa Dirks  
Zane Graham  
Jef Conn  
Karen Miller  
Abby Louder

Debby Tullis  
Ken Harlan  
David Kern  
Jon Sasse  
Chris Brooks



**JEF CONN**

CANDIDATE FOR TEXAS REALTORS®  
SECRETARY/TREASURER 2023

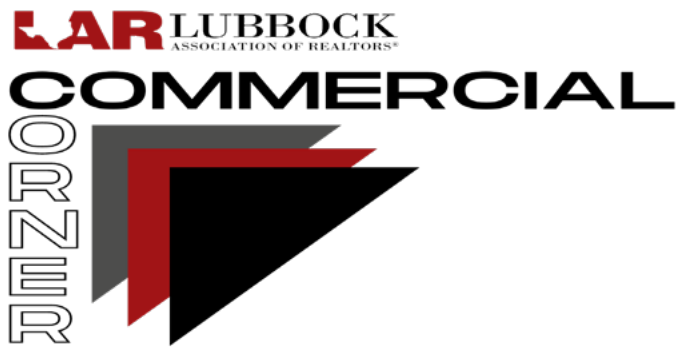
806.787.4779

JCONN@CBCLUBBOCK.COM

FB.ME/JEFCONNFORTEXASREALTORS





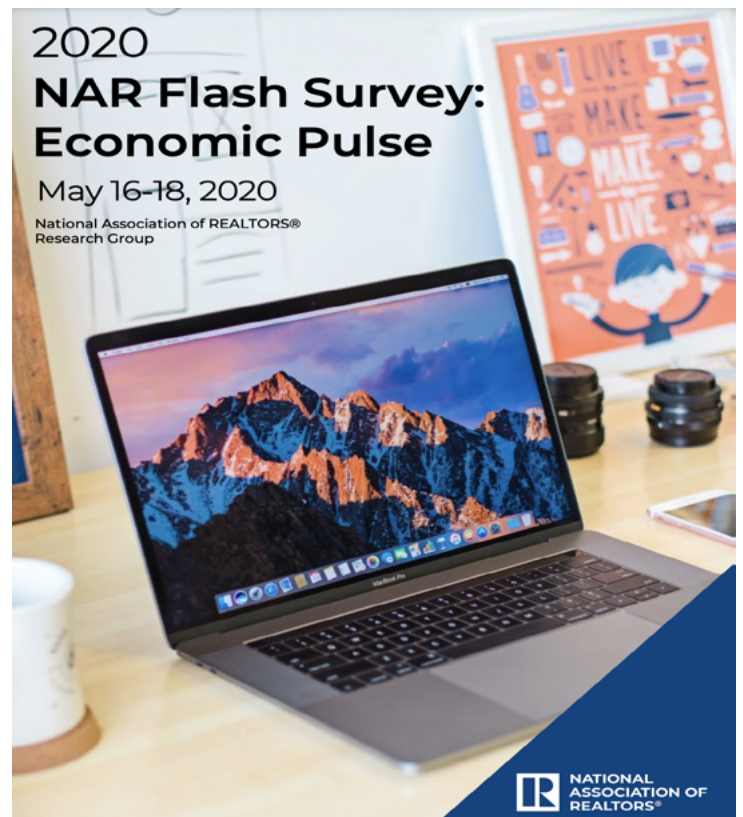


## NAR Flash Survey: Economic Pulse

**N**AR conducted a flash survey of members on the impact of the coronavirus on their market.

Of those who are working with home sellers with active listings, the majority reported changing how their clients' homes are viewed while the home remains on the market.

92% reported that home sellers have made changes, including stopping open houses or requiring all those who enter the home to take appropriate precautions before entering the home.





**\$40**  
for  
**40**  
years

For the last 40 years, the John Walton Education Foundation has been providing college scholarships to local youth. This year, as we celebrate John Walton's legacy and the 40th anniversary of the foundation, we are asking LAR Members to increase their contribution to the John Walton Education Foundation from \$25 to \$40.

Our goal in 2021 is to provide a record number of scholarships to youth in our community. We can't do that without the help of our Members.

Please help us support higher education in our community by making a contribution today.

**WE DON'T JUST FUND SCHOLARSHIPS,  
WE MAKE DREAMS HAPPEN**



## Lubbock Association of REALTORS® Staff

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*Thank you to our 2021*  
**PLATINUM BUSINESS  
PARTNER**



*Spirit*  
**MORTGAGE**

TREPAC DISCLAIMER: Contributions are not deductible for federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC) and the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC)—which makes contributions to the REALTORS® Political Action Committee (RPAC)—are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal, and the National Association of REALTORS®, the Texas Association of REALTORS® (TAR), and its local associations will not favor or disadvantage anyone because of the amount contributed. Until the RPAC annual goal is met, 70% of an individual's contribution goes to TREPAC and may be used to support state and local candidates; the remaining 30% is sent to TAR FedPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. (Exception: 100% of an individual's contribution goes to TREPAC if the individual is an employee of an affiliate member of TAR.) After the RPAC annual goal is met, 100% of an individual's contribution goes to TREPAC and may be used to support state and local candidates. You may contact the TAR political committee administrator at 800-873-9155 to obtain information about your contributions.



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