


2022 Installation of President Rich Eberhardt and the Board of Directors set for January 14

Get your ticket now for the 2022 Installation Banquet, which will be held on Friday, January 14 at 6:30 p.m. at the Buddy Holly Hall.

2022 LAR President Rich Eberhardt and the Board of Directors will be installed by

There are a limited number of tickets available so be sure to get yours now. Click [HERE](#) to get your ticket today.

Click here
to purchase
tickets



Installation of 2022
PRESIDENT RICH EBERHARDT AND
THE BOARD OF DIRECTORS

Friday, January 14, 2022
6:30 P.M.
Buddy Holly Hall
1300 MAC DAVIS LANE
LUBBOCK, TX 79401

What's Inside

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2022 TREPAC Information

The 2022 TREPAC year is off to a great start. See what the 2022 goal is and how far we've come so far.

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Class of the Week - ABR

Don't miss out on your opportunity to get your Accredited Buyer's Representation designation. This class is being taught by Tim Garrett.

Page 4

December 2021 Membership Stats

See who joined, transferred or canceled in the month of December. Find out what the membership numbers are and how our numbers increased.

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John Walton Education Foundation

The foundation is ramping up for another great year but it needs your help! Please donate and help us fund more scholarships in 2022.

TREPAC

Participation Levels

RPAC Hall of Fame

RPAC Hall of Fame is awarded to members who have invested \$25,000 or more throughout their career as a REALTOR®. This is a lifetime award achievement.

RPAC Major Investor Program

RPAC's Major Investor program consists of an elite and passionate group of REALTOR® investors who give a minimum annual investment of \$1,000 or more.

RPAC Platinum R Member

A Texas REALTOR® investing \$10,000 or more in one year will be recognized as a Platinum R major investor. Individual members can then sustain their Platinum R status with an annual investment of \$5,000.

RPAC Golden R Member

A Texas REALTOR® investing \$5,000 in one year will be recognized as a Golden R major investor. Members can then sustain their Golden R status with an annual investment of \$2,000.

RPAC Crystal R Member

A Texas REALTOR® investing \$2,500 in one year will be recognized as a Crystal R major investor. Members can then sustain their Crystal R status with an annual investment of \$1,500.

RPAC Sterling R Program

A Texas REALTOR® investing \$1,000 in one year will be recognized as a Sterling R major investor.

Capitol Club

A Texas REALTOR® investing \$500 to \$999 in one year becomes a Capitol Club member.

Lone Star Statesman

A Texas REALTOR® investing \$250 to \$499 in one year becomes a Lone Star Statesman.

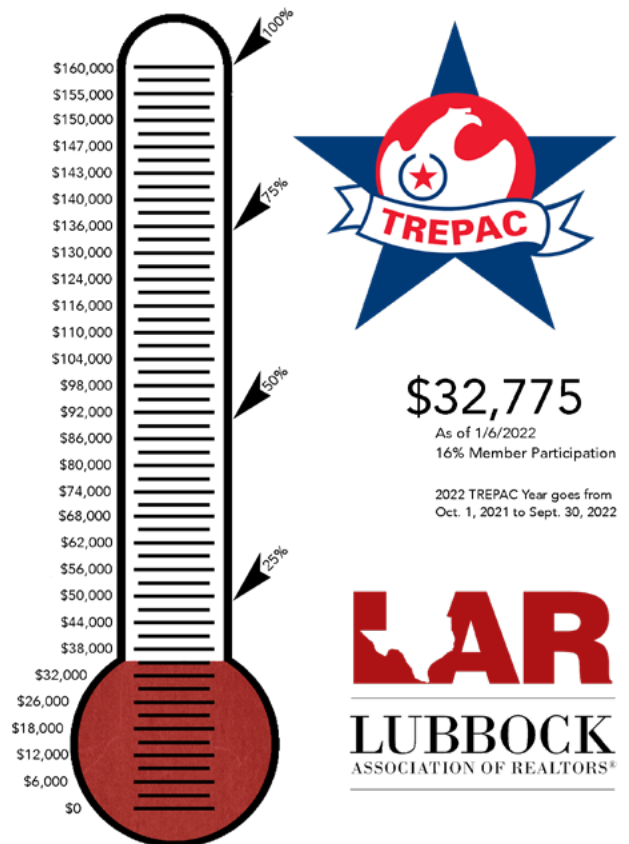
110 Club Member

A Texas REALTOR® investing \$110 to \$249 in one year becomes a 110 Club Member.

Participation Club Member

Any Texas REALTOR® investing \$35 to \$109 is considered a member of TREPAC.

2022 TREPAC Fundraising Goal



Classes and Events

Accredited Buyer's Representative Designation

Wednesday and Thursday, January 26-27
8:30 a.m. to 5 p.m.

Click [HERE](#) to register

New Member Orientation

Wednesday, February 9
8:30 a.m. to 1 p.m.

Click [HERE](#) to register



16 hours CE credit

(You must attend both days to receive credit)

This course serves as the core of the Accredited Buyer's Representative (ABR®) designation program. It is the benchmark of excellence in buyer representation. The goal of this course is to set the foundation of training, skills, and resources to help real estate professionals succeed in the marketplace as buyer's representatives. This course is a fundamental resource for understanding the duties that REALTORS® owe to clients, customers, the public, and fellow REALTORS® as outlined in the NAR Code of Ethics and Standards of Practice. In each course module you will examine a different topic; together they create a comprehensive guide to help you become an effective, efficient and profitable buyer's representative.

Instructor: Tim Garrett

Location: LAR Event Center,
6514 70th Street

Accredited Buyer's Representative Designation

Wednesday and Thursday, January
26-27, 2022

8:30 a.m. to 5 p.m.

Click [HERE](#) to register



START 2022 RIGHT AND
GET AHEAD ON YOUR CE

SAVE 30%

on Continuing Education Courses

promo code **ADVANCE**

OFFER VALID 1/1 - 1/31 UNTIL 11:59 PM CT ON REAL ESTATE CONTINUING EDUCATION PRODUCTS ONLY.

December Membership Stats



LAR Membership count as of December 31, 2021

There was a 9.54 percent increase from December 2020

1,630 — Total LAR Members
1,390 — REALTORS®
171 — Designated REALTORS®
42 — Appraisers
28 — REALTOR® Emeritus

MLS Only Participants/Subscribers

82 — MLS Only Designated REALTORS®
65 — MLS Only REALTORS®
19 — MLS Only Appraisers

REALTOR® Membership Applications*

Bailey Palmer, Exit Realty of Lubbock
Gary Henry, The WestMark Companies
Courtney Blackstock, Keller Williams Realty
Judy Corbin, The WestMark Companies
Danni Hames, Progressive Properties
Robin Kiker, The WestMark Companies
Rigo Lopez, Progressive Properties
Bachar Al-Alami, Keller Williams Realty
Mitch Schmidt, Progressive Properties
Denisha Schmucker, Keller Williams Realty
Isaac Logan, Keller Williams Realty
Tracie Ashlock, Madewell Real Estate Company
Serena Ditto, Keller Williams Realty
Esteven Fabila, Keller Williams Realty
Brandon Alcoser, Brick & Loft Realty

Designated REALTORS®

Miranda, Ron - 1st Brokerage

Transfers

Brook Eubanks, Exit Realty of Lubbock, to NextHome CORE Realty

Jesse Heinrich, New Home Brokers, to James Morgan, Ltd.
Lily Price, Realty One to Progressive Properties
Dane Hensley, eXp Realty to Expand Realty
Trajen Johnson, eXp Realty to Expand Realty
Landon Mahurin, eXp Realty to Expand Realty
Andrew Rangel, eXp Realty to Expand Realty
Michael Vega, eXp Realty to Expand Realty
Denisa Zaji, eXp Realty to Expand Realty
PJ Zaji, eXp Realty to Expand Realty
Keith Atchison, Fathom Realty, to Flatland Realty LLC
Tara Cruz, Fathom Realty, to Flatland Realty LLC
Janie Engle, Fathom Realty, to Flatland Realty LLC
Reta Sewell, Fathom Realty, to Flatland Realty LLC
Holly Bierd, Amy Tapp Realty, to Keller Williams Realty
Peter Griffith, Coldwell Banker Trusted Advisors, to Keller Williams Realty
Ruben Trujillo, Keller Williams Realty, to Progressive Properties
Danae Escarcida, eXp Realty LLC, to Progressive Properties
Joan Brown, Our Texas Real Estate Group, to Fountainhead Realty, LLC
Garrott Nalle, Our Texas Real Estate Group, to Fountainhead Realty, LLC
Teresa Smith, Exit Realty of Lubbock, to RE/MAX Lubbock
Micah Lykins, Keller Williams Realty, to Location Rentals
Jessica Gay, Keller Williams Realty, to Chaney Realty
Crystal Delgado, Location Rentals to The WestMark Companies
Jon Hogg, Keller Williams Realty to Masten Group
Dana Brown, Location Rentals, to The WestMark Companies
Kim Turner, Location Rentals, to The WestMark companies

Cancellations

James Peel, West Sage, REALTORS
Benny Gutierrez, Fathom Realty
Jace Soloye, eXp Realty LLC
Heather Petree, eXp Realty LLC

Levi Savage, Exit Realty of Lubbock
Jaycie Willer, Better Homes and Gardens Blu Realty
R.J. Givens, Givens Real Estate, deceased
Chayton Wagner, Exit Realty of Lubbock
Jerrah Hamm, Heritage Real Estate Group
Ron Martinez, Elite Realty Lubbock
Christina Walker, eXp Realty LLC
Thy Huynh, Exit Realty of Lubbock
Becky Seaman, Berkshire Hathaway Home Services Premier Properties
Brian Cooper, Coldwell Banker Trusted Advisors
Anna Cannon, Tech Terrace Real Estate
Roseann Hewitt, Exit Realty of Lubbock
Shelbie Jolly, Brookshire & McMinn, Brokers
Dalton Eddleman, Keller Williams Realty
Joe Williamson, Exit Realty Lubbock
Court Holmberg, Lubbock Discount Realty
Halley Roberson, Bell Properties
Maurey Bell, Bell Properties
Courtney Maypole, Keller Williams Realty
Yakup Altinisik, Goldenlight Realty
Ted Kingsbery, 3111 Properties
Michelle Eiland, NextHome CORE Realty

Miscellaneous Changes

Carol Ipock reinstated with 1st Brokerage
Denise Mahurin reinstated with Berkshire Hathaway Home Services Premier Properties
Mari Eggert reinstated with Brick & Loft Realty
Kristen Stephens, Taylor Reid Realty, name change to Kristen Young
Kyle Viney, Century 21 John Walton, REALTORS, change to non-MLS member
Sarah Boling, Exit Realty of Lubbock, name change to Sarah Kanagaratnam
Paul Harmon opened MLS office
Fountainhead Realty, LLC
Kay Ward, The WestMark Companies, change to non-MLS member
Heather Petree reinstated with eXp Realty LLC
Andrew Bishop reinstated with Bishop Realty
Eddie Maddox, The WestMark Companies, change to non-MLS member
Jeannie O'Neal reinstated with Exit Realty of Lubbock
Sid Shavor, Landmark REALTORS, change to non-MLS

Thank you to our 2022
**PRIME BUSINESS
PARTNERS**





JOHN WALTON
EDUCATIONAL
FOUNDATION

WE DON'T JUST FUND **SCHOLARSHIPS** WE **MAKE DREAMS HAPPEN** FOR LUBBOCK YOUTH

Since 1981, the John Walton Educational Foundation has helped Lubbock area youth realize their dream of higher education. Each year, the Foundation gives out college scholarships to local high school seniors who plan to attend college at Texas Tech University, Lubbock Christian University, Wayland Baptist University, South Plains College, and accredited Lubbock Area Trade Schools.



JOHN WALTON
EDUCATIONAL
FOUNDATION

CLICK HERE

**TO
DONATE**

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LAR LUBBOCK
ASSOCIATION OF REALTORS

**GET YOUR
"I AM A LUBBOCK
REALTOR" T-SHIRT
FOR ONLY \$25**
(\$20 donation to the Lubbock Area United
Way and \$5 to cover the cost of the t-shirt)

Contact Brenda Fisher at
media@lubbockrealtors.com to order one



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REALTORS®
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TREPAC DISCLAIMER: Contributions are not deductible for federal income tax purposes. Contributions to the Texas Association of REALTORS® Political Action Committee (TREPAC) and the Texas Association of REALTORS® Federal Political Action Committee (TAR FedPAC)—which makes contributions to the REALTORS® Political Action Committee (RPAC)—are voluntary and may be used for political purposes. The amount indicated is merely a guideline, and you may contribute more or less than the suggested amount. You may refuse to contribute without reprisal, and the National Association of REALTORS®, the Texas Association of REALTORS® (TAR), and its local associations will not favor or disadvantage anyone because of the amount contributed. Until the RPAC annual goal is met, 70% of an individual's contribution goes to TREPAC and may be used to support state and local candidates; the remaining 30% is sent to TAR FedPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116. (Exception: 100% of an individual's contribution goes to TREPAC if the individual is an employee of an affiliate member of TAR.) After the RPAC annual goal is met, 100% of an individual's contribution goes to TREPAC and may be used to support state and local candidates. You may contact the TAR political committee administrator at 800-873-9155 to obtain information about your contributions.