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TREPAC Auction Going on Now

The 2020 TREPAC Auction is going on right now. Bidders have until Tuesday at 7 p.m. to cast their bids on more than 30 items including wine and gift baskets, two Texas Tech footballs signed by Patrick Mahomes, a Kendra Scott Necklace, a three-day vacation stay at Possom Kingdom Lake, and so much more.

Click [HERE](#) to be taken to the auction site where you can see all the items that are available and bid on your favorite.

The last day to make your 2020 TREPAC

investment is September 30. You can see all the TREPAC levels on page 3. If you've been thinking about increasing your investment, this is the perfect time to do it.

This year has been challenging but LAR members have pulled together to help work toward this year's TREPAC goal of \$103,000. We are close to making our goal but we need your help.

If you'd like to make an investment or have questions about TREPAC, please contact Cade Fowler at 806-795-9533.

What is TREPAC?

TREPAC is ESSENTIAL!

Throughout this pandemic, TREPAC helped ensure that real estate was categorized as an essential service so that you could continue to work – not just for you, but for your clients. REALTORS have had a seat at the table, advising on

The mission of Texas REALTORS® Political Action Committee (TREPAC) is to raise and disburse funds to promote home ownership, protect real property rights, and increase political awareness.

If real estate is your profession, politics is your business. And no one protects the real estate industry and your bottom line like TREPAC-Texas REALTORS® Political Action Committee. TREPAC backs local, state, and national candidates and elected officials who have a proven track record of protecting private-property rights, preserving the dream of homeownership, and supporting the vitality of the real estate industry.

2020 TREPAC Fundraising Goal



2020 TREPAC Major Investors

Platinum R		
Jef Conn*		
Golden R		
Tony Lloyd*		
Crystal R		
Donna Sue Clements**	Tim Grissom	
Vanessa Dirks**	Tammy Hamersley	
Cade Fowler*	Lisa Pearce**	
Marie Garcia	Teresa Smith**	
Sterling R		
Cynthia Arriaga	Linda Ferguson	Vickie Noyola
Leigh Anne Brozo	Kim Flenniken	AL-Souki
Lisa Carswell	Tim Garrett	Kirk Schneider
Amy Cox	Ken Harlan	Winn Sikes***
Coby Crump	Jacky Howard	Jeremy Steen
Kathy Davis	Vanessa Hyde	Pam Titzell
Joy Daniel	Cheryl Isaacs	Scott Toman
Rusty DeLoach	Charlie Kearney	Rhonda Vanderburg
Vanessa Dirks**	Jacoby Madewell	Chanda White
Rich Eberhardt	Joe Murfee	Dan Williams*
	Tara Newton	
Corporate Investors		
Alliance Credit Union	Peoples Bank	
Benchmark Mortgage	PrimeWest Mortgage	
City Bank Mortgage	SouthWest Bank	
City First Mortgage	Spirit Mortgage	
Homes by J. Ferg Pros	Texas Tech Federal Credit Union	
Infinity Mortgage		
Lubbock National Bank		

* President's Circle and Hall of Fame
 ** President's Circle
 ***Hall of Fame

DON'T FORGET. THE
DEADLINE
 TO INVEST IN TREPAC FOR 2020 IS SEPTEMBER 30.



LAR LUBBOCK
ASSOCIATION OF REALTORS®
cordially invites you to the

2020
TREPAC
Auction

Items up for bid include:

Patrick Mahomes autographed Texas Tech Footballs (2)	Sharp Shooters Gift Card
iPad Pro	Amazon Gift Cards
Best Buy Gift Cards	Wine gift baskets and much more

AUCTION OPENS	AUCTION CLOSES
<u>SUN</u>	<u>TUES</u>
SEPTEMBER	SEPTEMBER
27	29
2020	2020
5 P.M.	7 P.M.



Click
HERE
to bid now

TREPAC Participation Levels

RPAC Hall of Fame

RPAC Hall of Fame is awarded to members who have invested \$25,000 or more throughout their career as a REALTOR®. This is a lifetime award achievement.

RPAC Major Investor Program

RPAC's Major Investor program consists of an elite and passionate group of REALTOR® investors who give a minimum annual investment of \$1,000 or more.

RPAC Platinum R Member

A Texas REALTOR® investing \$10,000 or more in one year will be recognized as a Platinum R major investor. Individual members can then sustain their Platinum R

status with an annual investment of \$5,000.

RPAC Golden R Member

A Texas REALTOR® investing \$5,000 in one year will be recognized as a Golden R major investor. Members can then sustain their Golden R status with an annual investment of \$2,000.

RPAC Crystal R Member

A Texas REALTOR® investing \$2,500 in one year will be recognized as a Crystal R major investor. Members can then sustain their Crystal R status with an annual investment of \$1,500.

RPAC Sterling R Program

A Texas REALTOR® investing \$1,000 in

one year will be recognized as a Sterling R major investor.

Capitol Club

A Texas REALTOR® investing \$500 to \$999 in one year becomes a Capitol Club member.

Lone Star Statesman

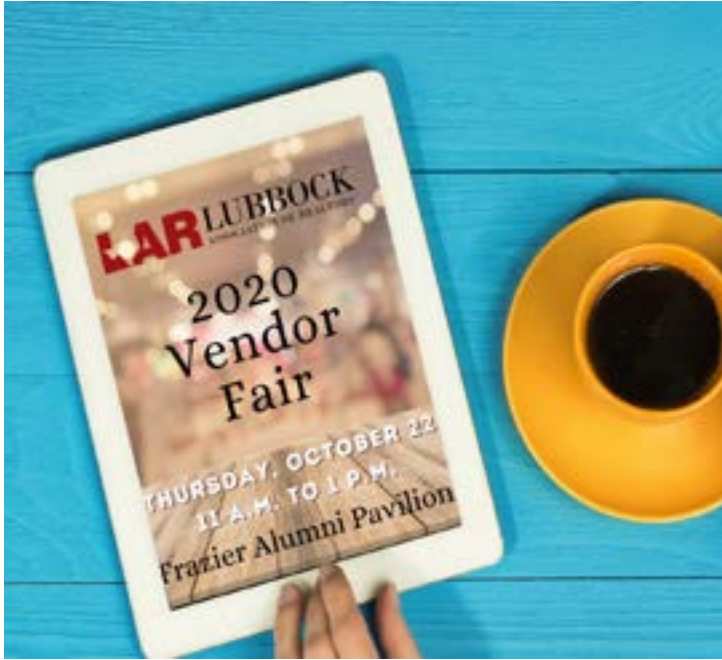
A Texas REALTOR® investing \$250 to \$499 in one year becomes a Lone Star Statesman.

110 Club Member

A Texas REALTOR® investing \$110 to \$249 in one year becomes a 110 Club Member.

Participation Club Member

Any Texas REALTOR® investing \$35 to \$109 is considered a member of TREPAC.



The 2020 LAR Vendor Fair is coming soon!

Mark your calendars now for this fun annual event!

It's time once again for the annual LAR Vendor Fair. This year, the fair will be held on October 22, 2020 from 11 a.m. to 1 p.m. at the Frazier Alumni Pavilion. Masks are required while attending the Vendor Fair. Social distancing policies will be in effect as well. We want to make sure everyone is safe while at this year's vendor fair.

This is always a very fun event that members look forward to every year. We are accepting registrations for vendor booths/

tables. The booths are assigned on a first-come, first paid basis, so be sure to claim yours before the booths are all gone!

On average, more than 200 REALTOR® Members attend the Vendor Fair. It's a fantastic way to make some great contacts, make some new friends and hang out with your old friends.

Lunch will be provided by Texas Tech Catering and will be served starting at 11:30 a.m.

Booth Prices:
\$100 for Active LAR Affiliate Members
\$200 for Nonmembers
\$250 for a booth with a dedicated monitor
\$25 for screen advertising

The deadline to register is October 15 at 5 p.m.

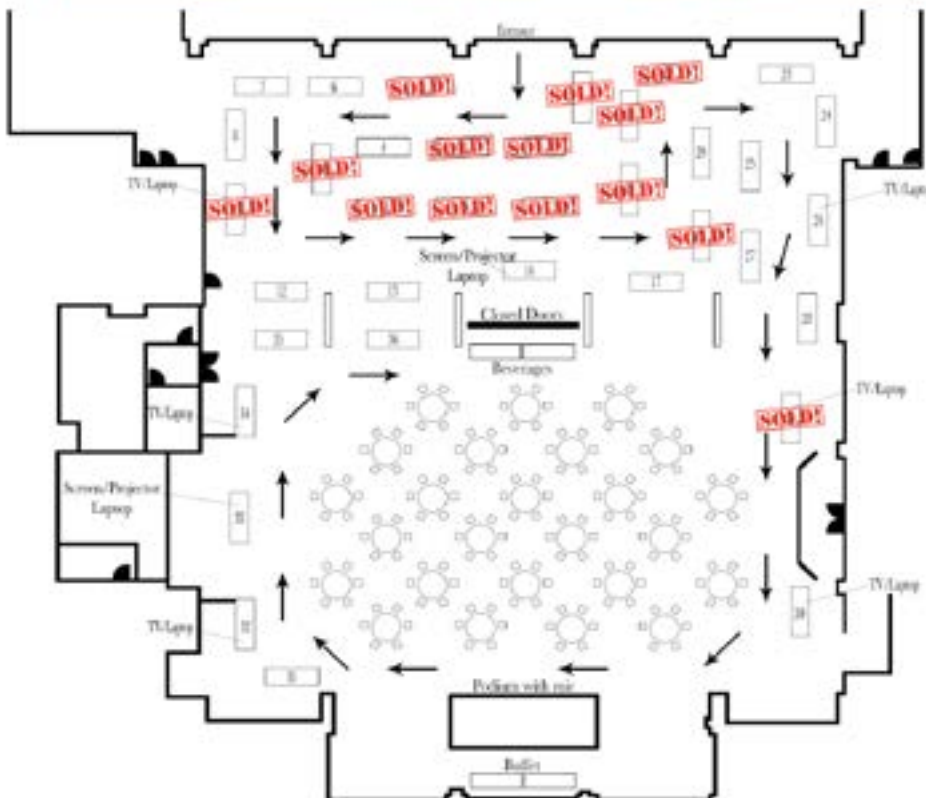
LAR LUBBOCK

ASSOCIATION OF REALTORS®

2020 Vendor Fair

October 22, 2020 | 11 a.m. to 1 p.m.

Deadline to register is October 15 at 5 p.m.



Click here for the Vendor Registration Form

LAR
LUBBOCK
ASSOCIATION OF REALTORS®

Congratulations

2021/2022 BOARD OF DIRECTORS

PRESIDENT ELECT - RICH EBERHARDT <small>RE/MAX Lubbock</small>	PRESIDENT - TERESA SMITH <small>Exit Realty</small>	SECRETARY/TREASURER - DONNA SUE CLEMENTS <small>RE/MAX Lubbock</small>	
MARK NANNY* <small>Coldwell Banker Trusted Advisors</small>	GARY OWEN* <small>Coldwell Banker Trusted Advisors</small>	JASON RATLIFF* <small>Williams & Company Real Estate</small>	CHANDA WHITE* <small>Chanda White Real Estate</small>
OSCAR ARMENDARIZ <small>Coldwell Banker Trusted Advisors</small>	TAMMY HAMERSLEY <small>RE/MAX Lubbock</small>	ANDREA STURDIVANT <small>Lubbock Lots & Land</small>	DANNY CLARK* <small>The WestMark Companies</small>
MICHAEL HUTTON <small>West Sage, REALTORS®</small>	KEELI WILSON <small>Kearney & Associates REALTORS®</small>	WAYNE WALTON <small>Century 21 John Walton, REALTORS®</small>	DEBBY TULLIS <small>The WestMark Companies</small>

* Serving the last year of a two-year term

LAR
LUBBOCK
ASSOCIATION OF REALTORS®

Congratulations

EX-OFFICIO DIRECTORS SERVING AT NAR AND TEXAS REALTORS®

JEF CONN - NAR DIRECTOR <small>Coldwell Banker Commercial</small>	KEN HARLAN - TAR DIRECTOR <small>RE/MAX Lubbock</small>	JACKY HOWARD - TAR DIRECTOR <small>Coldwell Banker Trusted Advisors</small>
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August Membership Statistics

August Membership Stats

1448 Total LAR Members (Up 9% from August 2019)
163 Designated REALTOR Members
1215 REALTOR Members
39 Appraiser Members
31 REALTOR Emeritus Members

MLS Only*:

49 MLS Only Designated REALTOR Participants
29 MLS Only REALTOR Subscribers
14 MLS Only Appraisers

*Not all of the LAR members are MLS members.

REALTOR® Membership Applications

(Subject to successfully completing Association Orientation)

Barrett Bass – Progressive Properties
Alyssa Britt – Location Rentals
Chris Brooks – Exit Realty of Lubbock
Samantha Burton – Exit Realty of Lubbock
Ignacio “Nacho” Cano – West Sage Realty
Chastity Clark – Keller Williams Realty
Sydney Craig – The WestMark Companies
Patricia Cuellar – Exit Realty of Lubbock

Kaleb Curry – Chaney Real Estate
Katie Davis – Keller Williams Realty
Mandi Flores – Exit Realty of Lubbock
Jessica Gay – Keller Williams Realty
Barbara Henson – Better Homes and Gardens Blu Realty
Antonio Herbert – Better Homes and Gardens Blu Realty
Shelley Huffman – Lubbock Select Realty
Trajen Johnson – eXp Realty, LLC
Deana Martin – Ranch Gate Real Estate, LLC
Jaime McCabe – Exit Realty of Lubbock
Chelsea McCutchen – Amy Tapp Realty
Brian Nguyen – Keller Williams Realty
Candace O’Dell-Wood – Keller Williams Realty
Taylor Reeves – Amy Tapp Realty
Amanda Robertson – Keller Williams Realty
Michael Samuels – eXp Realty, LLC
Jennifer Smith – Fathom Realty
Judy Smith – Murfee & Sons, Inc.
Jake Speed – Keller Williams Realty
Ashlee Stevens – Our Texas Real Estate Group
Amalia Villalobos – eXp Realty, LLC
Kyle Viney – Keller Williams Realty
Jackie Worley – Exit Realty of Lubbock
Sijia “Savannah” Zhou – Keller Williams Realty

Designated REALTOR® Membership Applications

Karl Morris – REMCO
Beth Myers – Rafter Cross Realty, LLC
Patsy Nicholson – The Nicholson Agency Real Estate

August Transfers

Chris Brooks, Masten Group, to Exit Realty of Lubbock
Deanna Burns, Kearney & Associates, REALTORS®, to Keller Williams Realty
Lynn Tisdale, NextHome CORE Realty, to The WestMark Companies
Christina Walker, eXp Realty, LLC to Keller Williams Realty
Christina Walker, Keller Williams Realty, to eXp Realty, LLC

Miscellaneous Changes

Rocky Lucas, Farrar & Assoc. Real Estate, change to non-MLS member
Maegan Mojica, Keller Williams Realty, change to non-MLS member
Pamela Whitley, Berkshire Hathaway HomesServices Premier Properties, change to non-MLS member

August Cancellations

Doris Attebury, Real Estate Professional Consultants, deceased
Robin Lewis, Amy Tapp Realty
Justin Serbantez, Century 21 John Walton, REALTORS®



“
Do one thing every day that scares you.
— Eleanor Roosevelt
”

Classes and Events

SRS Designation Course

Monday, September 28 and Tuesday,
September 29
8:30 a.m. to 5 p.m.

Click [HERE](#) to register

The Aspiring Homebuyer

Tuesday, October 6
9 a.m. to 1 p.m.

Click [HERE](#) to register

The Forms You Need to Know

Wednesday, October 7
9 a.m. to Noon

Click [HERE](#) to register

Mastering Buyer Representation

Wednesday, October 14
9 a.m. to 11 a.m.

Click [HERE](#) to register

Commercial Luncheon

Thursday, October 15
Noon

Click [HERE](#) to register

At Home with Diversity

Friday, October 16
8:30 a.m. to 5 p.m.

Click [HERE](#) to register

Understanding Agency

Monday, October 19
9 a.m. to 11 a.m.

Click [HERE](#) to register

LAR Vendor Fair

Friday, October 23
11 a.m. to 12:30 p.m.

Click [HERE](#) to register

Run It Like a Boss: Business Planning

Friday, October 23
9 a.m. to 1 p.m.

Click [HERE](#) to register

List More

Tuesday, October 27
1 p.m. to 5 p.m.

Click [HERE](#) to register



At Home with Diversity

Friday, October 16
8:30 a.m. to 5 p.m.

Click [HERE](#) to register

A ground-breaking professional education initiative designed to provide America's real estate professionals with training and tools to expand their business as well as home ownership opportunities for more Americans.

Participants will learn about the people who make up the local market, their values, customs, real estate needs, and expectations of real estate professionals. Specifically, the course helps participants develop skills in cross-cultural communication and strategic business planning.



Tonya's MLS Tips and Tricks

SSO links can save you a lot of time and a whole lot of headaches

Have you seen the SSO module in Rapattoni and wondered, “What’s an SSO link? What makes it different than a “regular” link?”

SSO stands for Single Sign On and means you can login to Rapattoni, click on any of the SSO links and you don’t have to enter your login credentials for that site/program. We all have so many logins, that if there is a way to not have to login it makes it all the better.

In Rapattoni we have SSO links for Supra, ShowingTime, RPR, Facebook, and Twitter. We also have links to other member benefit programs like FlashCMA, and Title Toolbox. And

we’re working to get “regular” links to other links such as Top Producer, ZipForm, DotLoop, Appfolio, and others.

The current SSO links are in a variety of places depending on when you need them. If you are entering a listing, you will need to set up the listing in ShowingTime and Supra, so these links are in the Revise Listing section.

If you need to schedule a showing, or post a listing to Facebook, the SSO links are in the Links section of the listing detail.

Some SSO links are in multiple places because you need them in multiple ways. For example, to setup your listing in ShowingTime you go to Revise

Listing, then Setup a Showing. To schedule a showing in ShowingTime, you go to the listing detail and click Schedule a Showing.

Another example is with Supra. From the listing detail, you can access SupraWeb Showing Activity, and SupraWeb Lockbox Settings. From the Revise Listing screen you can access both of these along with Supra Assign Lockbox.

For more information on SupraWeb, contact Key Service (keys@lubbockrealtors.com)

For more information on the other SSO links, contact Tonya (mls@lubbockrealtors.com)

MLS Forum

All MLS members are invited and encouraged to attend the MLS Forum that is held prior to every MLS Committee Meeting from 9 a.m. to 9:30 a.m.

This is an opportunity to talk about your MLS related issues, give suggestions, and hear the latest about Rapattoni, ShowingTime and more! These forums are designed to help you understand and use the MLS better.

This month, the forum topic will be Coming Soon Status and Cumulative Days on Market (CDOM).

There is no need to preregister, just show up! The next forum is October 1th at 9:00 a.m. at LAR.



Putting Members First With the Right Tools, Right Now

In light of the challenges presented by COVID-19, and its impact on the real estate industry, NAR is taking steps to support members through these uncertain times.

The Right Tools, Right Now initiative, which was activated once before in 2009, makes new and existing NAR products and services available for FREE or at significant discounts – right now – and is available to REALTORS® and REALTOR® Associations.

The program includes products, resources and services from all areas of the Association, including:

- [Webinars](#) to help you manage your finances;
- [Education courses](#) to expand your skills;
- Timely [market reports](#) to inform your business and clients.
- [Digital tools](#) for transactions and marketing
- Resources for [REALTOR® Associations and Brokerages](#)

Learn more at www.nar.realtor/right-tools-right-now#



**20 DECENNIAL
20 CENSUS**
HOUSING POLICY AND AFFORDABILITY

CENSUS HOUSING DATA ARE USED TO:

- Allocate funds
- Make grants
- Establish fair rent prices
- Support housing programs
- Enforce civil rights laws
- Identify needy areas and families

WHAT DOES THE CENSUS MEASURE?

- Housing affordability
- Housing patterns
- Housing vacancies
- New housing (construction)
- Rental housing
- Residential financing

PROGRAM USES OF CENSUS DATA

- Community development block grants
- Home investment funds
- Section 8 housing certificates
- Emergency shelter grants
- Section 202 funds
- Section 8 housing vouchers

HUD IS REQUIRED TO PROVIDE INFORMATION ON HOUSING, INCLUDING DATA ON:

- Tenure
- Cost/rent
- Utilities
- Size
- Quality
- Structure types
- Amenities
- Physical conditions

MY2020CENSUS.GOV - NAR.REALTOR/CENSUS

NATIONAL ASSOCIATION OF REALTORS®



Deadline to purchase has been extended to October 22!

WANT TO GET AWAY TO A CABIN IN THE WOODS IN RUIDOSO AND SUPPORT THE LUBBOCK AREA UNITED WAY?



Enter LAR's United Way Raffle to win your chance to stay in a beautiful four bedroom + Loft, two bath lodge located in Alto Lakes Golf and Country Club Estates. The home sits at the corner of Fort Stanton Road and Alto Drive, just one mile north of Ski Run Road and Ruidoso Winter Park Tubing and five miles north of downtown Ruidoso.

The lucky winner can choose from a Friday - Saturday stay or 4 days during the week. The winner will be chosen during the Vendor Fair on October 22. You don't need to be present to win.

A special Thank You! to Lindsey and Stuart Bartley for graciously donating this lodge stay!

**\$10 FOR 1 TICKET
\$25 FOR 5 TICKETS**

123456J LAR LUBBOCK

CALL CADE OR BRENDA AT LAR AT 806-795-9533 TO PURCHASE YOUR TICKETS TODAY





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Stay Informed With These Resources



Texas REALTORS® Resources

Only Texas REALTORS® members get access to these legal resources that help you comply with laws and give your clients the best possible service.

Legal Hotline: 800-873-9155

Have questions about real estate law? Call the Texas REALTORS® Legal Hotline at 800-873-9155. This benefit—exclusively for members—is available 9 a.m. to 4 p.m. Central time Monday through Friday, excluding holidays.

Members-Only Forms

You have exclusive access to more than 130 forms for a variety of real estate transactions. Texas REALTORS® forms are updated regularly to address industry changes and reduce your liability.

[See your forms](#)

zipForm

Your forms are automatically sent to zipForm, an digital form solution. As a member, you get free unlimited e-signatures with zipLogix Digital Ink

and a discount on zipForm Mobile.

[Learn more and access zipForm](#)

Manuals and Guides

You have access to model policies that help you stay in compliance with state and local regulations.

[See the manuals](#)

Legal Fund

If you've been sued or need to bring legal action, you may be eligible for assistance from the Texas REALTORS® Legal Fund.

[Learn more](#)

Your membership in Texas REALTORS® is your path to a thriving real estate market, satisfied clients, and a growing business. We are here to help you excel with programs, services, events, and resources tailored to your needs.

[Click here to learn how we help you achieve success.](#)